Exam Code: MB-920
Exam Name: Microsoft Dynamics 365 Fundamentals Finance and Operations Apps (ERP)

Case-Describe Dynamics 365 Commerce

QUESTION 1
A company uses Dynamics 365 Commerce to manage retail stores.
You need to implement features to help the company prevent fraudulent activity.
Which two features should you implement? Each correct answer presents part of the solution.
NOTE: Each correct selection is worth one point.

A. Asset management

B. Purchase protection

C. Cash and bank management

D. Loss prevention

Correct Answer: B, D
Section:
Explanation:

Reference:
https://docs.microsoft.com/en-us/dynamics365/fraud-protection/loss-prevention-integration-with-commerce
https://docs.microsoft.com/en-us/dynamics365/fraud-protection/purchase-protection

QUESTION 2
HOTSPOT
A company plans to implement Dynamics 365 Commerce.
Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.
NOTE: Each correct selection is worth one point.

Hot Area:

Statements	Yes	No
You can create separate payment methods and price groups for each retail store channel.	○	○
Modern Point of Sale (MPOS) devices can process sales even if the device has no network connectivity.	○	○

Answer Area:

Answer Area

Statements	Yes	No
You can create separate payment methods and price groups for each retail store channel.	⦿	◯
Modern Point of Sale (MPOS) devices can process sales even if the device has no network connectivity.	⦿	◯

Section:
Explanation:

Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/channels-overview https://docs.microsoft.com/enus/dynamics365/commerce/mpos-or-cpos

QUESTION 3
HOTSPOT
A company plans to implement Dynamics 365 Commerce.
Some products must only be available in specific physical stores due to product weight and physical measurements.
You need to recommend a solution to meet the requirement.
What should you recommend? To answer, select the appropriate option in the answer area.

Hot Area:

Answer Area

Implement [▼] to restrict the products that are available at each physical location.

promotions
product dimensions
product assortments

Answer Area:

Answer Area

Implement [▼] to restrict the products that are available at each physical location.

promotions
product dimensions
product assortments

Section:
Explanation:

Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/assortments
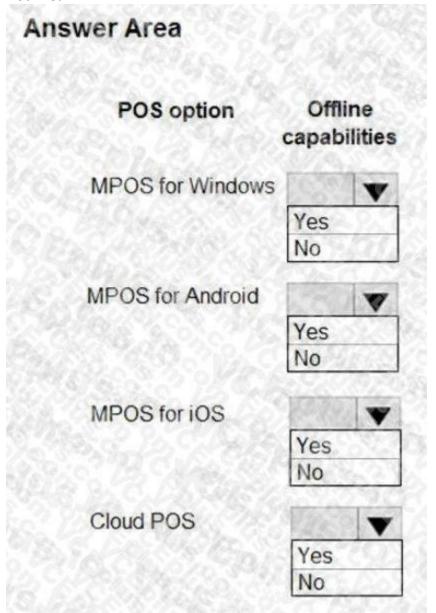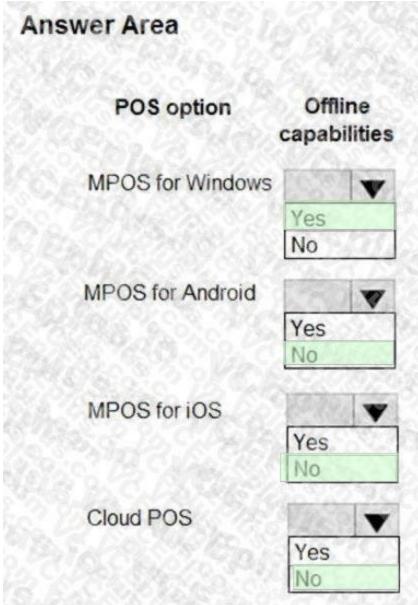
QUESTION 4
HOTSPOT
A company uses Dynamics 365 Commerce.
You need to suggest point of sale (POS) options with offline capabilities for the company's retail locations.
Which POS options have offline capabilities? To answer, select the appropriate options in the answer area.
NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

POS option	Offline capabilities
MPOS for Windows	▼
	Yes
	No
MPOS for Android	▼
	Yes
	No
MPOS for iOS	▼
	Yes
	No
Cloud POS	▼
	Yes
	No

Answer Area:

Answer Area

POS option	Offline capabilities
MPOS for Windows	▼
	Yes
	No
MPOS for Android	▼
	Yes
	No
MPOS for iOS	▼
	Yes
	No
Cloud POS	▼
	Yes
	No

Section:
Explanation:
Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/mpos-or-cpos

Case-Describe Dynamics 365 Human Resources

QUESTION 1
A company implements the performance management feature in Dynamics 365 Human Resources.
Which performance management component can employees create by using the Employee Self-Service workspace?

A. Goals

B. Workflows

C. Performance reviews

D. Performance Journal

Correct Answer: D
Section:

Explanation:

Reference: https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-develop-performance-management-overview

QUESTION 2
A company uses Dynamics 365 Human Resources.
You need to ensure that workers can document their own performance relative to goals.
What should you direct the workers?

A. Compensation management page

B. Personnel management page

C. Performance goals page

D. Employee self-service workspace

Correct Answer: D
Section:
Explanation:

Reference: https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-develop-performance-management-overview
Topic 5, Describe Project Operations

QUESTION 3
HOTSPOT
A customer wants to implement Dynamics 365 Human Resources to manage employee benefits.
For each of the following statements, select Yes if the statement is true. Otherwise, select No.
NOTE: Each correct selection is worth one point.

Hot Area:

Statements	Yes	No
Human Resources can manage reporting for sick time and vacation time.	O	O
Human Resources can manage compensation plans.	O	O
Human Resources can manage work schedules.	O	O

Answer Area:

Answer Area

Statements	Yes	No
Human Resources can manage reporting for sick time and vacation time.	◉	○
Human Resources can manage compensation plans.	◉	○
Human Resources can manage work schedules.	○	◉

Section:
Explanation:

Reference: https://docs.microsoft.com/en-us/dynamics365/human-resources/

QUESTION 4
DRAG DROP
A manufacturer uses Dynamics 365 Human Resources and Microsoft HoloLens to augment manufacturing tasks.
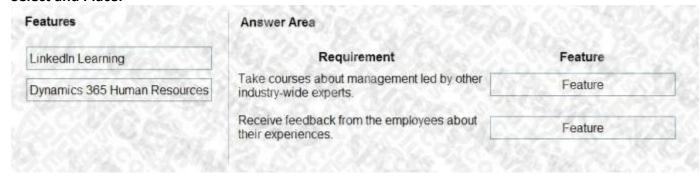The company promotes five employees to a newly created position named quality assurance manager.
You need to use Dynamics 365 functionality to facilitate self-education and apply continuous improvement to the process.
What should you implement? To answer, drag the appropriate features to the correct requirements. Each feature may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.
NOTE: Each correct selection is worth one point.

Select and Place:

Features		Answer Area	
LinkedIn Learning		**Requirement**	**Feature**
Dynamics 365 Human Resources		Take courses about management led by other industry-wide experts.	Feature
		Receive feedback from the employees about their experiences.	Feature

Correct Answer:

Features		Answer Area	
		Requirement	**Feature**
		Take courses about management led by other industry-wide experts.	LinkedIn Learning
		Receive feedback from the employees about their experiences.	Dynamics 365 Human Resources

Section:

Explanation:
https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-develop-performance-management-overview

QUESTION 5
HOTSPOT
A company plans to implement Dynamics 365 Human Resources.
Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.
NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can assign the following status values to illness and injuries incidents: Open, In process, and Closed.	O	O
You can specify required physical activity types, physical effort, and required environmental conditions for a job.	O	O
You can add information about costs, treatments, and filings to reporting agencies to illness and injuries incidents.	O	O

Answer Area:

Answer Area

Statements	Yes	No
You can assign the following status values to illness and injuries incidents: Open, In process, and Closed.	O (selected)	O
You can specify required physical activity types, physical effort, and required environmental conditions for a job.	O	O (selected)
You can add information about costs, treatments, and filings to reporting agencies to illness and injuries incidents.	O (selected)	O

Section:
Explanation:
Reference: https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-personnel-maintain-employee-injury-illness- information

QUESTION 6
HOTSPOT
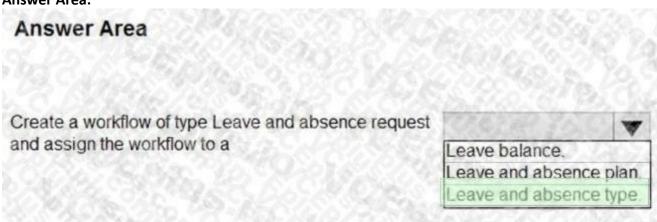You are exploring the capabilities in Dynamics 365 Human Resources to manage employee leaves and absences.

Leave requests for paid time off must be approved either by a manager, by a human resources representative, or automatically based on specific rules.
You need to describe how this requirement can be configured in the system.
What should you recommend? To answer, select the appropriate option in the answer area.

Hot Area:

Answer Area

Create a workflow of type Leave and absence request
and assign the workflow to a

▼
Leave balance.
Leave and absence plan.
Leave and absence type.

Answer Area:

Answer Area

Create a workflow of type Leave and absence request
and assign the workflow to a

▼
Leave balance.
Leave and absence plan.
Leave and absence type.

Section:
Explanation:
Reference: https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-leave-and-absence-workflow

QUESTION 7
HOTSPOT
A company plans to implement Dynamics 365 Human Resources. You need to describe the capabilities of the app to the company's human resource manager.
Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.
NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can define benefit plans including retirement, medical, and dental plans.	○	○
You can manage compliance of employees with regional employment standards and required certifications.	○	○

Answer Area:

Answer Area

Statements	Yes	No
You can define benefit plans including retirement, medical, and dental plans.	○	○
You can manage compliance of employees with regional employment standards and required certifications.	○	○

Section:
Explanation:
Reference: https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-benefits-management-overview

Case-Describe Project Operations
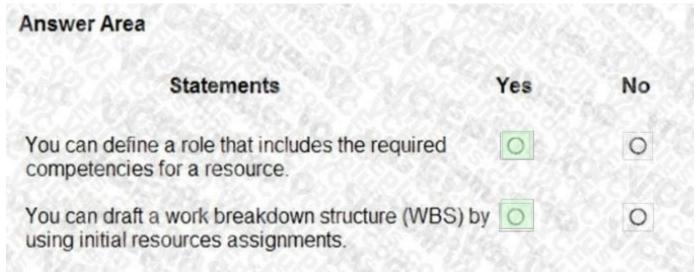
QUESTION 1
HOTSPOT
A company plans to implement Dynamics 365 Project Operations.
Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.
NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can assign employees or contractors to user-defined tasks and subtasks on a project.	○	○
You can only associate one subproject with each project.	○	○

Answer Area:

Answer Area

Statements	Yes	No
You can assign employees or contractors to user-defined tasks and subtasks on a project.	◉	○
You can only associate one subproject with each project.	○	◉

Section:
Explanation:

QUESTION 2
HOTSPOT
A company plans to implement Dynamics 365 Project Operations.
Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.
NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can define a role that includes the required competencies for a resource.	○	○
You can draft a work breakdown structure (WBS) by using initial resources assignments.	○	○

Answer Area:

Answer Area

Statements	Yes	No
You can define a role that includes the required competencies for a resource.	○	○
You can draft a work breakdown structure (WBS) by using initial resources assignments.	○	○

Section:
Explanation:
Reference: https://docs.microsoft.com/en-us/dynamics365/project-operations/prod-pma/project-resourcing

QUESTION 3
HOTSPOT
A company plans to implement Dynamics 365 Project Operations.
Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.
NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can create project-based sales orders directly from a project record.	○	○
Project sales orders are automatically created or amended when you save item requirements for a project.	○	○

Answer Area:

Answer Area

Statements	Yes	No
You can create project-based sales orders directly from a project record.	O	O
Project sales orders are automatically created or amended when you save item requirements for a project.	O	O

Section:
Explanation:
Reference: https://docs.microsoft.com/en-us/dynamics365/project-operations/prod-pma/project-sales-orders

QUESTION 4
HOTSPOT
A company plans to implement Dynamics 365 Project Operations.
You need to recommend a capability that meets each requirement.
Which capability should you recommend? To answer, select the appropriate option in the answer area.
NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Requirement	Capability
Indicate where a project is in the process for reporting and enforce required information within that process.	Stage / Proficiency model / Allocation method / Billing type
Designate specific knowledge aptitudes or certification when assigning to resource tasks.	Skill / Proficiency model / Allocation method / Assignment

Answer Area:

Answer Area

Requirement	Capability
Indicate where a project is in the process for reporting and enforce required information within that process.	**Stage** ▾ Stage Proficiency model Allocation method Billing type
Designate specific knowledge aptitudes or certification when assigning to resource tasks.	**Skill** ▾ Skill Proficiency model Allocation method Assignment

Section:

Explanation:

Reference: https://docs.microsoft.com/en-us/dynamics365/project-operations/psa/project-stages
https://docs.microsoft.com/en-us/dynamics365/project-operations/psa/resource-management-skills-proficiency
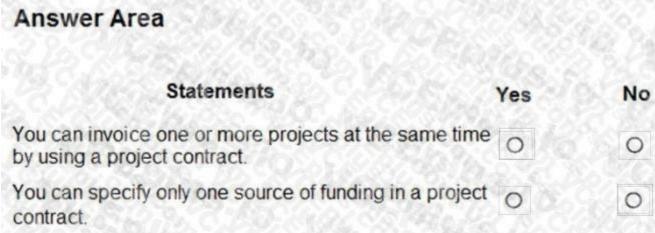
QUESTION 5
HOTSPOT
A company plans to implement Dynamics 365 Project Operations.
Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.
NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can invoice one or more projects at the same time by using a project contract.	○	○
You can specify only one source of funding in a project contract.	○	○
The type of project that you create for a project contract determines the method that you use to invoice project customers.	○	○

Answer Area:

Answer Area

Statements	Yes	No
You can invoice one or more projects at the same time by using a project contract.	O	O
You can specify only one source of funding in a project contract.	O	O
The type of project that you create for a project contract determines the method that you use to invoice project customers.	O	O

Section:
Explanation:
https://docs.microsoft.com/en-us/dynamics365/project-operations/prod-pma/project-contracts

QUESTION 6
HOTSPOT
A company implements Dynamics 365 Project Operations.
Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.
NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can invoice one or more projects at the same time by using a project contract.	O	O
You can specify only one source of funding in a project contract.	O	O

Answer Area:

Answer Area

Statements	Yes	No
You can invoice one or more projects at the same time by using a project contract.	⊙	○
You can specify only one source of funding in a project contract.	○	⊙

QUESTION 7
HOTSPOT
A company plans to implement Dynamics 365 Project Operations.
Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.
NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can create project-based sales orders directly from a project record.	○	○
You can create multiple quotes for a project and group them under a single opportunity record.	○	○

Answer Area:

Answer Area

Statements	Yes	No
You can create project-based sales orders directly from a project record.	⊙	○
You can create multiple quotes for a project and group them under a single opportunity record.	⊙	○

Exam D

QUESTION 1
HOTSPOT
For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE:
Each correct selection is worth one point.

Hot Area:

Statements	Yes	No
In Dynamics 365 Human Resources, a compensation structure is a matrix that include pay rate ranges for each job level.	○	○
The pay structures for fixed compensation plans in Dynamics 365 Human Resources are defined and maintained by compensation grids.	○	○
A company's employees can benefit from flex credit programs in Dynamics 365 Human Resources based on a predetermined number of credits.	○	○

Answer Area:

Statements	Yes	No
In Dynamics 365 Human Resources, a compensation structure is a matrix that include pay rate ranges for each job level.	○	○
The pay structures for fixed compensation plans in Dynamics 365 Human Resources are defined and maintained by compensation grids.	○	○
A company's employees can benefit from flex credit programs in Dynamics 365 Human Resources based on a predetermined number of credits.	○	○

Section:
Explanation:

QUESTION 2
HOTSPOT
For each of the following statements, select Yes if the statement is true. Otherwise, select No.
NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
Dynamics 365 is a series of applications that a company can use to consolidate all of its ERP and CRM processes.	○	○
Dynamics 365 Finance is used to manage production planning, scheduling, operations, and manufacturing costs for an organization.	○	○
Dynamics 365 Finance is used to manage the delivery of project-centric finance projects by connecting finance teams to sales, resourcing, and project management teams.	○	○

Answer Area:

Answer Area

Statements	Yes	No
Dynamics 365 is a series of applications that a company can use to consolidate all of its ERP and CRM processes.	○	○
Dynamics 365 Finance is used to manage production planning, scheduling, operations, and manufacturing costs for an organization.	○	○
Dynamics 365 Finance is used to manage the delivery of project-centric finance projects by connecting finance teams to sales, resourcing, and project management teams.	○	○

Section:
Explanation:

QUESTION 3
A company is evaluating the capabilities of Dynamics 365 Supply Chain Management for its new research and development projects.
The company plans to use only core functionality natively built into the application to replenish inventory for its new prototype products.
You need to identify the capability in Dynamics 365 Supply Chain Management.
Which capability can you use?

A. Internet of Things
B. Dynamics 365 Project Operations
C. master planning
D. general ledger
E. Power Apps

Correct Answer: C
Section:

QUESTION 4
A company is evaluating the functionality of Dynamics 365 finance and operations apps.

The company wants to display multiple master data records to add, delete, and update the data.
You need to recommend the type of form to use to display the master data.
Which form type should you recommend?

A. list

B. FastTab

C. parameters

D. details

Correct Answer: D
Section:

QUESTION 5
A company uses Dynamics 365 Finance to manage financial operations.
The financial controller needs to present key performance indicators (KPIs) to the executive committee.
You need to determine the appropriate reporting tool to present this information.
Which reporting option should you use?

A. Business documents

B. Analytical workspace tab

C. Electronic reporting

D. Operational views

Correct Answer: B
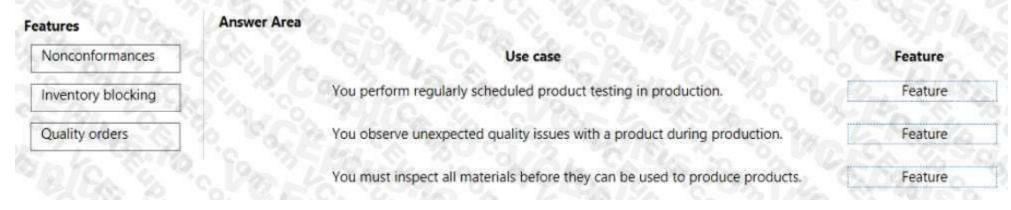Section:

QUESTION 6
DRAG DROP
A company manufactures, rents, and resells equipment for dental clinics. Maintaining high-quality standards is crucial for operations. All quality-related issues in the supply chain must be managed in the system.
Match each feature to its use case.
Instructions: To answer, drag the appropriate feature from the column on the left to its use case on the right. Each feature may be used once, more than once, or not at all.
NOTE: Each correct match is worth one point.

Select and Place:

Features	Answer Area		
Nonconformances		Use case	Feature
Inventory blocking		You perform regularly scheduled product testing in production.	Feature
Quality orders		You observe unexpected quality issues with a product during production.	Feature
		You must inspect all materials before they can be used to produce products.	Feature

Correct Answer:

Features		Answer Area	
		Use case	**Feature**
		You perform regularly scheduled product testing in production.	Quality orders
		You observe unexpected quality issues with a product during production.	Nonconformances
		You must inspect all materials before they can be used to produce products.	Inventory blocking

Section:
Explanation:

QUESTION 7
DRAG DROP
A company uses Dynamics 365 Supply Chain Management.
You need to recommend costing methods for the company.
What should you recommend? To answer, drag the appropriate costing methods to the correct scenarios. Each costing method may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content
NOTE: Each correct selection is worth one point.

Select and Place:

Costing methods	Answer Area	
FIFO	**Scenario**	**Costing method**
Average	Items have a limited shelf life, and cost of items varies significantly.	Costing method
LIFO	Cost is critical and is preset based on an estimate.	Costing method
Standard	Product costs change often, and items are mixed together during manufacturing processes.	Costing method

Correct Answer:

Costing methods	Answer Area	
	Scenario	**Costing method**
	Items have a limited shelf life, and cost of items varies significantly.	Average
	Cost is critical and is preset based on an estimate.	FIFO
Standard	Product costs change often, and items are mixed together during manufacturing processes.	LIFO

Section:
Explanation:

QUESTION 8
HOTSPOT

A company plans to implement enterprise asset management by using Dynamics 365 Supply Chain Management.
Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.
NOTE: Each correct selection is worth one point.

Hot Area:

Statements	Yes	No
You can create work orders from a maintenance schedule.	○	○
You can create maintenance requests by using the Schedule maintenance plans feature.	○	○
You can assign maintenance workers that have a specific skill to work orders and maintenance requests.	○	○

Answer Area:

Statements	Yes	No
You can create work orders from a maintenance schedule.	○	○
You can create maintenance requests by using the Schedule maintenance plans feature.	○	○
You can assign maintenance workers that have a specific skill to work orders and maintenance requests.	○	○

Section:
Explanation:

QUESTION 9
HOTSPOT
A company implements Dynamics 365 Project Operations for the sales quotation process.
A qualified lead requests a quotation for services.
Which records are used for this stage of the sales process? To answer, select the appropriate option in the answer area.

Hot Area:

A sales associate uses
| Project contract |
| Quote |
| Opportunity |
| Lead |
| Sales order |

records to develop a proposal and obtain approval from an internal review team.

Answer Area:

Project contract	
Quote	
Opportunity	
Lead	
Sales order	

Section:
Explanation:

QUESTION 10
DRAG DROP
A company is evaluating Dynamics 365 Fraud Protection for various types of transactions.
Which experience should you use? To answer, drag the appropriate experiences to the correct scenarios. Experiences may be used once, more than once, or not at all.
You may need to drag the split bar between panes or scroll to view content.
NOTE: Each correct selection is worth one point.

Select and Place:

Experiences

- Evaluate the effectiveness of fraud protection.
- Diagnose experience in fraud protection.
- Protect online purchases from fraud.

Answer Area

Scenario	Experience
Analyze three years of historical customer transaction data and generate reports that provide insights into existing fraud patterns in their business.	Experience
Flag an online purchase that is initiated from a geographic region that is far away from the address of the account owner.	Experience

Correct Answer:

Experiences

- Diagnose experience in fraud protection.

Answer Area

Scenario	Experience
Analyze three years of historical customer transaction data and generate reports that provide insights into existing fraud patterns in their business.	Evaluate the effectiveness of fraud protection.
Flag an online purchase that is initiated from a geographic region that is far away from the address of the account owner.	Protect online purchases from fraud.

Section:
Explanation:

QUESTION 11
DRAG DROP

A retail store uses a point of sale (POS) system to process customer sales. A customer selects several items for purchase.

The customer wants to come back to pay for the items later the same day.

You need to recommend a process to support the customer request.

What should you recommend? To answer, drag the appropriate actions to the correct requirements.

Each action may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

Actions		Answer Area	
Recall transaction.		**Requirement**	**Action**
Void transaction.		Hold items.	Action
Cancel order.		Complete sales transactions.	Action
Suspend transaction.			

Correct Answer:

Actions		Answer Area	
		Requirement	**Action**
		Hold items.	Void transaction.
Cancel order.		Complete sales transactions.	Recall transaction.
Suspend transaction.			

Section:
Explanation:

QUESTION 12
HOTSPOT
A company implements Dynamics 365 Project Operations.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Statements	Yes	No
Users can associate one or more price lists with a customer, an opportunity, or a quote.	○	○
Revenue recognition can be performed at set project milestones.	○	○
A project task can have different prices for two different resources.	○	○

Answer Area:

Statements	Yes	No
Users can associate one or more price lists with a customer, an opportunity, or a quote.	●	○
Revenue recognition can be performed at set project milestones.	●	○
A project task can have different prices for two different resources.	●	○

Section:
Explanation:

QUESTION 13
HOTSPOT
A company plans to implement Dynamics 365 Supply Chain Management.
Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.
NOTE: Each correct selection is worth one point.

Hot Area:

Statements	Yes	No
Item groups define the set of general ledger accounts that apply to product-related transactions.	○	○
You can delete a main account that has posted transactions.	○	○

Answer Area:

Statements	Yes	No
Item groups define the set of general ledger accounts that apply to product-related transactions.	●	○
You can delete a main account that has posted transactions.	○	●

Section:
Explanation:

QUESTION 14
HOTSPOT

A company implements Dynamics 365 Finance.

You need to recommend a way for the company to view overdue balances for a group of customers at a point in time.

What should you recommend? To answer, select the appropriate option in the answer area.

Hot Area:

You should use [_____] to view balances
for a group of customers at a point in time.

- a customer pool
- aged balances
- aging period definitions

Answer Area:

You should use [_____] to view balances
for a group of customers at a point in time.

- a customer pool
- **aged balances** (selected)
- aging period definitions

Section:
Explanation:

QUESTION 15
HOTSPOT

A company wants to understand the self-service capabilities of Dynamics 365 Human Resources.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Statements	Yes	No
Employees can change personal details including their home address and phone number.	○	○
Employees can create requests for time off.	○	○
Employees can create time sheets to track time and attendance.	○	○

Answer Area:

Statements	Yes	No
Employees can change personal details including their home address and phone number.	⊙	○
Employees can create requests for time off.	⊙	○
Employees can create time sheets to track time and attendance.	○	⊙

Section:
Explanation:

QUESTION 16
HOTSPOT
A company implements Dynamics 365 Finance.
Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.
NOTE: Each correct selection is worth one point.

Hot Area:

Statements	Yes	No
You can use a purchase order to return previously purchased items to a vendor.	○	○
You can create a payment proposal to select a set of invoices to pay for a payment batch.	○	○

Answer Area:

Statements	Yes	No
You can use a purchase order to return previously purchased items to a vendor.	○	⊙
You can create a payment proposal to select a set of invoices to pay for a payment batch.	⊙	○

Section:
Explanation:

QUESTION 17
DRAG DROP
A company implements Dynamics 365 Finance.
You need to recommend which account types the company should use for main accounts.
What should you recommend?
To answer, drag the appropriate general ledger elements to the correct accounts. Each element may be used once, more than once, or not at all.
You may need to drag the split bar between panes or scroll to view content.
NOTE: Each correct selection is worth one point.

Select and Place:

General ledger elements	Answer Area	
Dimension	**Scenario**	**General ledger element**
Main account	Record the outstanding balance for a mortgage.	General ledger element
Posting group	Document expenses for a department.	General ledger element
	Map purchase order transactions to specific general ledger accounts.	General ledger element

Correct Answer:

General ledger elements	Answer Area	
	Scenario	**General ledger element**
	Record the outstanding balance for a mortgage.	Dimension
	Document expenses for a department.	Main account
	Map purchase order transactions to specific general ledger accounts.	Posting group

Section:
Explanation:

QUESTION 18
A company is implementing Dynamics 365 Commerce for retail operations and Dynamics 365 Supply Chain Management for warehousing and financial operations. You need to import small groups of new customers and edit existing customers. Which two tools should you use? Each correct answer presents a complete solution.
NOTE: Each correct selection is worth one point.

A. Data upgrade tool

B. Data management workspace

C. Microsoft Dynamics Office add-in for Microsoft Excel

D. Microsoft Dynamics Office add-in for Microsoft Word

Correct Answer: B, C
Section:

QUESTION 19
A company implements Dynamics 365 Supply Chain Management.
You need to determine which feature to use to track inventory.
Which three types of information does the on-hand list provide? Each correct answer presents a complete solution.
NOTE: Each correct selection is worth one point.

A. on order

B. physical reserved

C. last reserved

D. bin

E. physical inventory

Correct Answer: B, C, D
Section:

QUESTION 20
A construction services firm plans to standardize financial and payroll functions including the capability of adding timesheets to track work and costs for community improvement projects. You need to recommend a solution for the company.
What should you recommend?

A. Dynamics 365 Human Resources

B. Dynamics 365 Project Operations

C. Power Platform

D. Dynamics 365 Supply Chain Management

Correct Answer: B
Section:

QUESTION 21
A company uses Dynamics 365 Commerce. The company is launching a new product line for select stores.
The company wants to ensure that stores participating in the launch receive the new products. Stores that are not participating in the launch must not be able to order the products.
You need to recommend a method to help the company launch the new product
What should you recommend?

A. Define products for distribution using product assortment.

B. Define products for distribution using security roles.

C. Control product distribution using purchase agreement.

D. Control product distribution using trade agreement.

Correct Answer: B
Section:

QUESTION 22
A company uses Dynamics 365 Human Resources. The company establishes a new department and hires employees to staff the department. The company wants to manage annual employee reviews.
What are two capabilities of Dynamics 365 Human Resources performance management? Each correct answer presents a part of the solution.
NOTE: Each correct selection is worth one point.

A. Personnel actions

B. Competencies

C. Performance journals

D. Goals

Correct Answer: C, D
Section:

QUESTION 23
HOTSPOT
For each of the following statements, select Yes if the statement is true. Otherwise, select No.
NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
Dynamics 365 Project Operations project contracts are used to manage the billing details of a project.	○	○
Dynamics 365 Project Operations project contracts are generated from an approved project lead record.	○	○
Dynamics 365 Project Operations project contracts contain details about the agreed-upon product-based and project-based line items to be delivered.	○	○

Answer Area:

Answer Area

Statements	Yes	No
Dynamics 365 Project Operations project contracts are used to manage the billing details of a project.	○	○
Dynamics 365 Project Operations project contracts are generated from an approved project lead record.	○	○
Dynamics 365 Project Operations project contracts contain details about the agreed-upon product-based and project-based line items to be delivered.	○	○

Section:
Explanation:

QUESTION 24
A company creates a project plan in Dynamics 365 Project Operations.
The project plan must allow a project manager to:
* Track profitability,
* Collaborate on the work to be performed, and
* Allocate people to perform tasks.
You need to identify the project derivatives that the project plan must track.
Which three major project derivatives should the plan track? Each correct answer presents part of the solution.
NOTE: Each correct selection is worth one point.

A. resourcing

B. schedule updates

C. invoicing

D. cost

Correct Answer: A, C, D
Section:

QUESTION 25
DRAG DROP
A company plans to implement Dynamics 365 Finance and Dynamics 365 Supply Chain Management.
You need to recommend tools to meet the company's reporting requirements.
What should you recommend? To answer, drag the appropriate tools to the correct requirements.
Each tool may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.
NOTE: Each correct selection is worth one point.

Select and Place:

Tools	Answer Area	
Power BI	**Requirement**	**Tool**
Mobile workspaces	Ensure that users can view, edit, and act on business data even if they have intermittent network connectivity.	
SQL Server Reporting Services (SSRS) reports	Schedule reports to run periodically by using a scheduled batch job.	

Correct Answer:

Tools	Answer Area	
Power BI	**Requirement**	**Tool**
	Ensure that users can view, edit, and act on business data even if they have intermittent network connectivity.	Mobile workspaces
	Schedule reports to run periodically by using a scheduled batch job.	SQL Server Reporting Services (SSRS) reports

Section:
Explanation:

QUESTION 26
HOTSPOT
For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE:
Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
Optical character recognition (OCR) processing of expense receipts is a Dynamics 365 Finance expense management capability.	○	○
Books are assigned to depreciation profiles in the Dynamics 365 Finance Fixed asset module.	○	○

Answer Area:

Answer Area

Statements	Yes	No
Optical character recognition (OCR) processing of expense receipts is a Dynamics 365 Finance expense management capability.	○ (selected)	○
Books are assigned to depreciation profiles in the Dynamics 365 Finance Fixed asset module.	○	○ (selected)

Section:
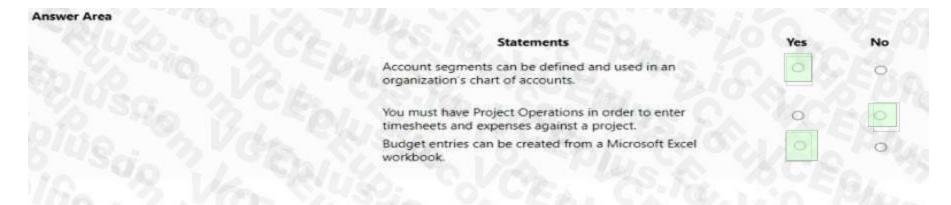**Explanation:**

QUESTION 27
HOTSPOT
A company uses Dynamics 36S Finance.
For each of the following statements, select Yes if the statement is true. Otherwise, select No.
NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
Account segments can be defined and used in an organization's chart of accounts.	○	○
You must have Project Operations in order to enter timesheets and expenses against a project.	○	○
Budget entries can be created from a Microsoft Excel workbook.	○	○

Answer Area:

Answer Area

Statements	Yes	No
Account segments can be defined and used in an organization's chart of accounts.	⦿	○
You must have Project Operations in order to enter timesheets and expenses against a project.	○	⦿
Budget entries can be created from a Microsoft Excel workbook.	⦿	○

Section:
Explanation:

QUESTION 28
DRAG DROP
A company uses Dynamics 36S Supply Chain Management to manage production facility assets.
A shop floor worker reports that a heating element in a hot water heater has stopped working and needs to be replaced.
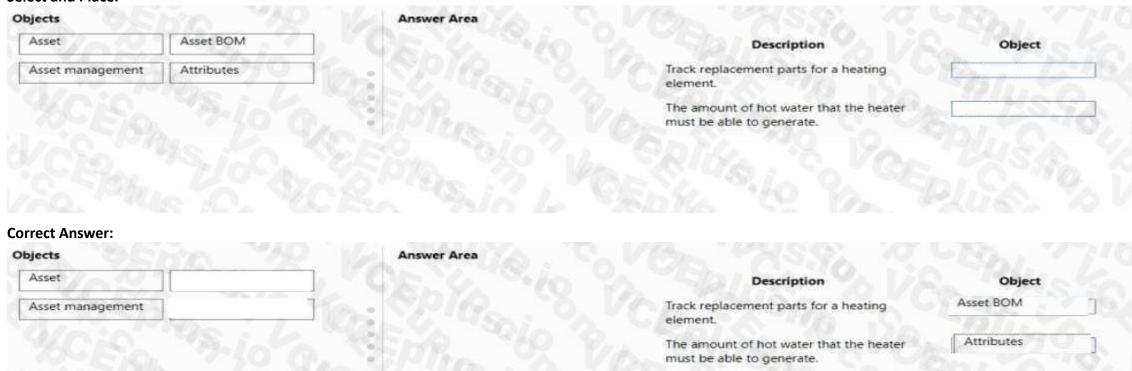The shop floor manager recommends that all water heaters be checked for signs of failure.
You need to check and replace any failing heating elements in the facility.
What should you use? To answer, drag the appropriate concepts to the correct descriptions. Each concept may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.
NOTE: Each correct selection is worth one point.

Select and Place:

Objects

Asset	Asset BOM
Asset management	Attributes

Answer Area

Description	Object
Track replacement parts for a heating element.	
The amount of hot water that the heater must be able to generate.	

Correct Answer:

Objects

Asset	
Asset management	

Answer Area

Description	Object
Track replacement parts for a heating element.	Asset BOM
The amount of hot water that the heater must be able to generate.	Attributes

Section:
Explanation:

QUESTION 29
DRAG DROP
A company implements Dynamics 365 Supply Chain Management.
The company needs to use inventory journals to post different types of physical inventory transactions.
Match each type of inventory journal to its use case. To answer, drag the appropriate type of inventory journal from the column on the left to its use case on the right. Each type of inventory journal may be used once, more than once, or not at all.
NOTE: Each correct match is worth one point.

Select and Place:

Inventory journal types	Answer Area	
movement	**Use case**	**Inventory journal type**
inventory adjustment	Overwrite default posting account to charge an item to a different department.	
counting	Move an item from one warehouse to another in the company.	
transfer	Add cost to an item when adding inventory and create a ledger transaction.	
BOM	Correct the registered on-hand inventory to match the actual physical count available in the warehouse.	

Correct Answer:

Inventory journal types	Answer Area	
	Use case	**Inventory journal type**
	Overwrite default posting account to charge an item to a different department.	movement
	Move an item from one warehouse to another in the company.	transfer
	Add cost to an item when adding inventory and create a ledger transaction.	inventory adjustment
BOM	Correct the registered on-hand inventory to match the actual physical count available in the warehouse.	counting

Section:
Explanation:

QUESTION 30
A retailer plans to deploy Dynamics 365 Commerce.
You need to be able to scan items and collect payments for sales in a store by using a physical credit card device. The solution must run within a browser window.
What should you implement?

A. Power Apps

B. Store Commerce for Web

C. Store Commerce app

D. Ecommerce

Correct Answer: B
Section:

QUESTION 31

HOTSPOT

A multinational company is implementing Dynamics 365 Finance.

You need to set up Dynamics 365 Finance for the company.

Select the answer that correctly completes the sentence.

Hot Area:

Answer Area

The country/region-specific features for a legal entity are controlled by the | registration ID ▼ |

registration ID
delivery address
primary address
registration category

Answer Area:

Answer Area

The country/region-specific features for a legal entity are controlled by the | registration ID ▼ |

registration ID
delivery address
primary address
registration category

Section:

Explanation:

QUESTION 32

HOTSPOT

A company plans to implement Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
Legal entities are used to segment liabilities for retail channels in a single taxation entity.	○	○
Legal entities are used to segment the financial transactions for a company for tax purposes.	○	○
Legal entities are used to segment the financial postings of a legal entity, not assist in compliancy audit mitigation.	○	○

Answer Area:

Answer Area

Statements	Yes	No
Legal entities are used to segment liabilities for retail channels in a single taxation entity.	○	☑
Legal entities are used to segment the financial transactions for a company for tax purposes.	☑	○
Legal entities are used to segment the financial postings of a legal entity, not assist in compliancy audit mitigation.	○	☑

Section:
Explanation:

QUESTION 33
DRAG DROP
A recruitment company is implementing Dynamics 365 Finance. The company hires service providers from local and foreign consulting firms to fulfill local staffing demands.
Services that are rendered locally are taxed at different rates based on regional laws. Goods and services purchased from foreign companies are exempt.
The company requires tax code groups to comply with reporting requirements.
You need to set up the tax code groups.
What should you configure? To answer, drag the appropriate configurations to the correct requirements. Each configuration may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.
NOTE: Each correct selection is worth one point.

Select and Place:

Configurations

Sales tax groups

Item sales tax groups

Answer Area

Requirement	Configuration
Record staffing services provided by the local consulting firms as tax exempt.	
Record tax at different rates for staffing services that are rendered locally.	

Correct Answer:

Configurations

Answer Area

Requirement	Configuration
Record staffing services provided by the local consulting firms as tax exempt.	Sales tax groups
Record tax at different rates for staffing services that are rendered locally.	Item sales tax groups

Section:
Explanation:

QUESTION 34
A company is implementing Dynamics 365 Finance.
The company must create the structure that provides a breakdown by subcategories of all the company financial transactions by accounting period. Only one structure is requited per legal entity.
You need to configure the structure.
What should you use?

A. chart of accounts
B. general journal
C. ledger
D. company

Correct Answer: C
Section: