Exam Code: 700-750

Exam Name: Cisco Small And Medium Business Engineer

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QUESTION 1
How do Meraki cameras perform in the smart SMB experience?

A. building a smarter network
B. building smarter security
C. building smarter workspaces
D. protecting the outside of an office space

Correct Answer: C
Section:

QUESTION 2
Which Cisco product is part of the smart experience for empowering IT?

A. Meraki Sensors
B. Meraki Cameras
C. Meraki Insight
D. Umbrella

Correct Answer: C
Section:

QUESTION 3
Partners must understand one another's purpose and goal. What does Cisco consider its purpose?

A. to maximize profits
B. to power an inclusive future for all
C. to dominate the market
D. to limit global connectivity

Correct Answer: B
Section:

QUESTION 4
Where does Cisco offer executive-level experiences for customers and partners to align and gain partner mindshare at the C-level?

A. Cisco U
B. CXCs
C. LIVE
D. NetAcad

Correct Answer: B

Section:

QUESTION 5
Which selling concept represents an account manager selling a security solution that integrates with the customer's current Cisco networking solution?

A. cross-selling
B. multi-product selling
C. upselling
D. horizontal-selling

Correct Answer: A
Section:

QUESTION 6
Which percentage of consumers consider a company's purpose when making a purchase decision?

A. 50%
B. 66%
C. 75%
D. 80%

Correct Answer: D
Section:

QUESTION 7
On which three aspects is Cisco applying focus to change its sales approach? (Choose three.)

A. long-term value
B. solutions
C. artificial intelligence
D. product line
E. relationships
F. revenue

Correct Answer: A, B, E
Section:

QUESTION 8
How is Cisco transforming the modern workplace?

A. investing in artificial intelligence and machine learning
B. by offering a range of solutions designed to enable, enhance, and empower the modern workplace experience
C. by modernizing public infrastructure
D. by focusing on products that drive increased revenue

Correct Answer: B
Section:

QUESTION 9
Which fact is driving technology to be more important now than ever?

A. It is less powerful.
B. It is less complex.
C. It helps drive better outcomes and experiences.
D. It is cheaper.

Correct Answer: C
Section:

QUESTION 10
How is Cisco leveling the playing field between virtual and in-person workers?

A. device cloud management
B. inclusive collaboration suite
C. cloud security
D. smart cameras

Correct Answer: B
Section:

QUESTION 11
What must a hybrid SMB technology solution have?

A. zero trust identity-based access
B. specific desk for each employee when they visit the office
C. single vendor collaboration infrastructure
D. separate security policy for wired and wireless users

Correct Answer: A
Section:

QUESTION 12
Which product helps enable secure authentication in a hybrid workforce?

A. Webex Control Hub
B. Cisco Business Dashboard
C. Duo
D. Moraki MY

Correct Answer: C
Section:

QUESTION 13
What is a crucial concern for Hybrid SMBs?

A. complexity of applications

B. process automation

C. more data with too little contextualization

D. protect employees, devices, and company data

Correct Answer: D
Section:

QUESTION 14
Which Cisco product is part of the Secure SMB experience for enabling people?

A. Umbrella

B. Meraki MX

C. Stealth watch

D. Cisco Secure Email

Correct Answer: A
Section:

QUESTION 15
Which optional Cisco product enhances workspaces within Remote SMB?

A. XDR

B. ISR 900

C. Catalyst Access Point

D. Meraki Cameras

Correct Answer: C
Section:

QUESTION 16
Which Meraki product is used on Remote SMB work from anywhere?

A. Meraki MT

B. Meraki Systems Manager

C. Meraki MS

D. Meraki MR

Correct Answer: B
Section:

QUESTION 17
What is a benefit of securing remote SMBs?

A. enables the ability to create and execute policy and system compliance

B. optimizes application performance

C. provides zero issues with connectivity to Applications

D. monitors only the top five applications connection to optimize capacity proactively

Correct Answer: A
Section:

QUESTION 18
Which Cisco program offers knowledge about security resilience and how the Cisco Secure portfolio can help customers achieve it?

A. Fire Jumper
B. MINT
C. EBC
D. U-Learn

Correct Answer: A
Section:

QUESTION 19
Which Cisco solution helps keep a healthcare patient's information secure?

A. Cisco Care Plus
B. DNS redundancy
C. Meraki Systems Manager
D. Duo

Correct Answer: D
Section:

QUESTION 20
How does Cisco help SMBs with security?

A. only check internal emails for phishing
B. only priority applications should have zero trust-based access with multifactor authentication
C. endpoint security with threat hunting and vulnerability management
D. decentralized security policy

Correct Answer: C
Section:

QUESTION 21
Which strategy allows an organization to experience 53% fewer cyberattacks and breaches?

A. multi-vendor security strategy
B. cloud-based security strategy
C. proactive security strategy
D. decentralized security strategy

Correct Answer: C

Section:

QUESTION 22
What is the primary purpose of Umbrella's Secure Web Gateway?

A. exposes shadow IT by providing the ability to detect and report on cloud applications across organizations
B. analyzes sensitive data in-line to provide visibility and control over sensitive data
C. isolates web traffic from the user device to prevent the possibility of malware infections
D. logs and inspects web traffic for full visibility, URL and application controls, and protection against malware

Correct Answer: D
Section:

QUESTION 23
Which security challenge do SMBs face?

A. 98% of breaches are human error
B. global excess of security experts
C. too little vendor support
D. too many security products

Correct Answer: A
Section:

QUESTION 24
Which Cisco product secures the perimeterless, work-from-anywhere world with Zero Trust?

A. Meraki MX
B. Duo
C. Meraki Insiqht
D. Umbrella

Correct Answer: B
Section:

QUESTION 25
New applications are deployed daily, each with requirements and concerns. How many new applications are expected by 2025?

A. 100 million
B. 500 million
C. 750 million
D. 1 trillion

Correct Answer: B
Section:

QUESTION 26

Video surveillance technology is now in the middle of the same type of transformation as which technology?

A. networks
B. security
C. Wi-Fi
D. business telephone

Correct Answer: C
Section:

QUESTION 27
Which Cisco product enables video conferencing and communication?

A. Webex
B. Meraki
C. Duo
D. Umbrella

Correct Answer: A
Section:

QUESTION 28
Which resource is used to learn about Cisco APIs and connect with other developers in Cisco communities?

A. DevNet
B. DevCad
C. WebCad
D. Black Belt

Correct Answer: A
Section: