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Exam Code: B2B Commerce Administrator

Exam Name: B2B Commerce Administrator

Exam A

QUESTION 1
In which two ways can Tiered Pricing tables In- input?
Choose 2 answers

A. JSON text field
B. Visualforce component on the Price List Item
C. SOQL Query
D. TheCC Product Record

Correct Answer: A, B
Section:
Explanation:
Tiered Pricing tables can be input in two ways:
JSON text field:Tiered Pricing tables can be input as a JSON text field on the Price List Item. This allows you to define complex Tiered Pricing rules with multiple tiers and conditions.
Visualforce component on the Price List Item:You can also use a Visualforce component to input Tiered Pricing tables. This gives you more flexibility in how you define and display your Tiered Pricing rules.

QUESTION 2
Where is the from address configurable for emails sent from Salesforce 82B Commerce in workflow steps such as request password, checkout, or email cart?

A. Salesforce B2B Commerce storefront settings
B. Account
C. CC Account Group
D. Salesforce community settings

Correct Answer: A
Section:
Explanation:
The from address for emails sent from Salesforce B2B Commerce in workflow steps is configurable in the Salesforce B2B Commerce storefront settings. This allows you to customize the email address that your customers see when they receive emails from your storefront.

QUESTION 3
What is true of externally priced products functionality in Salesforce B2B Commerce?

A. They do not apply Salesforce B2B Commerce pricing logic to the product.
B. They do not leverage the CC Cart Line Item object.
C. Ones with Line level coupons can be applied accounts.
D. They have their own PDP.

Correct Answer: A
Section:
Explanation:
Externally priced products are a type of product in Salesforce B2B Commerce that do not have a price defined in the Price List Item object. Instead, the price of the product is determined by an external system, such as an ERP system. Externally priced products do not apply Salesforce B2B Commerce pricing logic, and they do not leverage the CC Cart Line Item object. Additionally, line level coupons cannot be applied to externally priced products.

Externally priced products do not have their own PDP.

QUESTION 4
Which Selesforce B2B Commerce object is used to tie an Account to a Price List?

A. Account Link
B. Contact Group
C. Account Group
D. User Id

Correct Answer: C
Section:
Explanation:
The Account Group object is used to tie an Account to a Price List. This allows you to assign different Price Lists to different groups of Accounts. For example, you could have one Price List for wholesale customers and another Price List for retail customers.
Salesforce B2B Commerce Administrator Trailhead module: https://trailhead.salesforce.com/content/learn/modules/b2b-commerce-basics

QUESTION 5
After updating a Page Label record, which action is required to see those changes reflected in a storefront?

A. Rebuild and activate Configuration Cache in CC Admin > Global Settings> Configuration Cache Management.
B. Deactivate and Activate the storefront community.
C. Clear browser Cache on the computer.
D. Refresh Page Label Cache in CC Admin > Global Settings > Indexing.

Correct Answer: A
Section:
Explanation:
After updating a Page Label record, you must rebuild and activate the Configuration Cache in order to see the changes reflected in the storefront. This is because the Configuration Cache contains all of the static data that is used to render the storefront, including Page Labels.
Salesforce B2B Commerce Administrator Trailhead module: https://trailhead.salesforce.com/content/learn/modules/b2b-commerce-basics

QUESTION 6
Which three statements apply to display product specs on the Product Detail Page?
Choose 3 answers

A. Select the display Is Visible In Catalog on the Spec.
B. Add page section 'spec-all to the Product Detail Page.
C. Assign a value to the spec for the given product.
D. You must set thePDP page configuration setting DSPspecs to TRUE for the storefront or globally.
E. The account group must be un-assigned to the customer.

Correct Answer: A, C, D
Section:
Explanation:
There are three things that you need to do in order to display product specs on the Product Detail Page:
Select theIs Visible In Catalogcheckbox on the Spec record.
Assign a value to the spec for the given product.

Set thePDP page configuration setting DSPspecs to TRUEfor the storefront or globally. This setting controls whether or not product specs are displayed on the Product Detail Page.
Salesforce B2B Commerce Administrator Trailhead module: https://trailhead.salesforce.com/content/learn/modules/b2b-commerce-basics

QUESTION 7
How is Anonymous checkout enabled?

A. By creating a global configuration setting called AnonChk and setting the value to enabled for the Checkout Module.
B. By setting the status on a Product to Released.
C. By going to CC ADMIN I Global settings | Settings and selecting 'Allow anonymous checkout'.
D. By going to CC ADMIN | storefront name | Checkout Settings and selecting 'Allow anonymous checkout'

Correct Answer: D
Section:
Explanation:
To enable anonymous checkout, you must go to CC ADMIN | storefront name | Checkout Settings and select the Allow anonymous checkout checkbox. This will allow customers to checkout without creating an account.
Salesforce B2B Commerce Administrator Trailhead module: https://trailhead.salesforce.com/content/learn/modules/b2b-commerce-basics

QUESTION 8
What is true regarding coupons with a type of 'General'?

A. Coupons rules enable AND/OR conditions within the source or target condition.
B. There must be at leasta source Product or Spec rules defined with a value
C. There must be a coupon rule defined for both source and target conditions.
D. There does not need to be a source or target rule defined for a general coupon.

Correct Answer: A
Section:
Explanation:
General coupons allow you to create complex coupon rules with AND/OR conditions. This means that you can create coupons that apply to customers who meet multiple criteria, such as purchasing a specific product and spending a certain amount of money.
Salesforce B2B Commerce Administrator Trailhead module: https://trailhead.salesforce.com/content/learn/modules/b2b-commerce-basics

QUESTION 9
How should a Salesforce B2B Commerce Attribute record be designated as a Parent Attribute?

A. Define the 'Child Attribute' relation field
B. Prefix the Attribute name with 'PARENT.'
C. Leave the 'Parent Attribute' relation field blank
D. Select the 'Parent Attribute' Checkbox

Correct Answer: D
Section:
Explanation:
To designate a Salesforce B2B Commerce Attribute record as a Parent Attribute, you must select the Parent Attribute checkbox. This will allow you to create child attributes that are related to the parent attribute.
Salesforce B2B Commerce Administrator Trailhead module: https://trailhead.salesforce.com/content/learn/modules/b2b-commerce-basics

QUESTION 10
Which two statements are true when upgrading Salesforce B2B Commerce from Release A to Release B?

Choose 2 answers

A. Take a backup of all your Salesforce B2B Commerce data, since all data is most likely to get erased during the upgrade.
B. Salesforce B2B Commerce upgrades do not touch data in Salesforce B2B Commerce objects
C. Salesforce B2B Commerce upgrades ONLY replaces and adds to Managed Package Meta Data already installed.
D. Take a backup of all the Salesforce B2B Commerce extensions, since most likely all the extensions are going to be overwritten.

Correct Answer: B, C
Section:
Explanation:
According to theSalesforce Accredited B2B Commerce Administrator Exam Guide, Salesforce B2B Commerce upgrades do not touch data in Salesforce B2B Commerce objects, and only replace and add to managed package metadata already installed. Therefore, options B and C are true statements. Option A is false because data is not erased during the upgrade, and option D is false because extensions are not overwritten by the upgrade.Reference:Salesforce Accredited B2B Commerce Administrator Exam Guide, page 9

QUESTION 11
Which three elements are critical prior to metalling the Cloudcraze managed package?
Choose 3 answers

A. Verified Customer Community licenses exist
B. Ensure the customer has the community cloud license installed.
C. Ensure that there is a full set of Salesforce B2B Commerce Data.
D. Ensure the user doing the Install has a Role.
E. Created a customer community profile.

Correct Answer: A, D, E
Section:
Explanation:
According to theCommerce Resourcespage, before installing the Cloudcraze managed package, you need to verify that customer community licenses exist, ensure that the user doing the install has a role, and create a customer community profile. Therefore, options A, D, and E are critical elements. Option B is false because the community cloud license is not required for B2B Commerce, and option C is false because you do not need a full set of Salesforce B2B Commerce data before installing the package.Reference:Commerce Resources, Enable Person Accounts for Commerce, Configure Internal Users for Commerce, Create a Customer Community Profile

QUESTION 12
Which two statements describe a Salesforce B2B Commerce storefront?
Choose 2 answers

A. A customer can only belong to a single storefront
B. Only one storefront can be configured for each community
C. The products within a storefront mustall be priced using the same currency.
D. Each storefront within an implement can have different products, look and feel, and/or order flow.
E. A storefront is what Salesforce B2B Commerce calls a Community.
F. Multiple storefronts can be associated witha single Community.

Correct Answer: D, E
Section:
Explanation:
According to theGet Started with B2B Commercemodule, a storefront is what Salesforce B2B Commerce calls a community, and each storefront within an implementation can have different products, look and feel, and/or order flow. Therefore, options D and E are correct statements. Option A is false because a customer can belong to multiple storefronts, option B is false because multiple storefronts can be configured for each community,

option C is false because products within a storefront can have different currencies, and option F is false because multiple storefronts cannot be associated with a single community.Reference:Get Started with B2B Commerce, What Is a Storefront?

QUESTION 13
Which two statements are true regarding price lists?
Choose 2 answers

A. When using the promotions pricing strategy, each custom has a promotion. The Salesforce B2B Commerce storefront reflects all products defined across all promotions.
B. Using the Marketplace pricing strategy, as a buyer if a customer adds product X to my cart from both Seller A and Seller B. the customer's cart will reflect two line items for the same product X at each price point.
C. When using Effective Accounts Parent-child hierarchy, the parent account has the CC Account Group and pricelist(s) while child accounts do not require CC Account Group.
D. When using standard CC Product pricing a business user can achieve customer specific pricing by creating a CC Product.

Correct Answer: B, D
Section:
Explanation:
According to theExplore B2B and B2B2C Commercemodule, using the marketplace pricing strategy, as a buyer if a customer adds product X to their cart from both seller A and seller B, their cart will reflect two line items for the same product X at each price point. Also, when using standard CC Product pricing, a business user can achieve customer-specific pricing by creating a CC Product. Therefore, options B and D are true statements. Option A is false because when using the promotions pricing strategy, each customer has a price list that contains products with discounts applied by promotions. Option C is false because when using effective accounts parent-child hierarchy, both parent and child accounts require CC Account Group.Reference:Explore B2B and B2B2C Commerce, Pricing Strategies in Salesforce B2B Commerce

QUESTION 14
What are three best practices for controlling where a promotion is shown within a given storefront?
Choose 3 answers

A. Setting the Promotions location configuration setting to theappropriate location string
B. A page promotion can adjust the price of a product on the PIP page
C. Setting Location Display Sequence to the order in which you want the promotion to display relative to other promotions within the same space
D. setting thePage Location for the promotion to the pages you want it displayed on
E. Setting the Location Type to where you want the promotion to display on the page

Correct Answer: C, D, E
Section:
Explanation:
According to thePromotionspage, to control where a promotion is shown within a given storefront, you need to set the location display sequence, the page location, and the location type for the promotion. Therefore, options C, D, and E are best practices. Option A is false because there is no such configuration setting as promotions location. Option B is false because a page promotion cannot adjust the price of a product on the PIP page, only a cart promotion can.Reference:Promotions, Promotion Location Display Sequence, Page Location, Location Type

QUESTION 15
Which two statements are true regarding the proper setup of subscriptions?
Choose 2 answers

A. There must be two CC pricelist items for each subscription, the upfront cost and recurring price.
B. A business user can define a standard product and SubProdTerm can be defined to enable a customer to purchase a subscription.
C. The storefront associated with the SPT will provide the entitlement needed to display the subscription in the catalog for the given customer.
D. Only one SPTs can be defined 'or a subscription.

Correct Answer: A, C
Section:

Explanation:
to set up subscriptions, you need to create two CC price list items for each subscription, one for the upfront cost and one for the recurring price. You also need to associate the storefront with the subscription product term (SPT) to provide the entitlement needed to display the subscription in the catalog for the given customer. Therefore, options A and C are true statements. Option B is false because you cannot define a standard product and a subprodterm for a subscription, you need to create a subscription product type. Option D is false because you can define multiple SPTs for a subscription.

QUESTION 16
What is true about the useof Product Specs?

A. They can be applied to accounts.
B. They can be Included as a condition to be tested on a promotion rule.
C. They can be used to define product specific pricing
D. A They can be used in the faceted search and/or displayed on the POP specifications tab.

Correct Answer: D
Section:
Explanation:
product specs are custom fields that can be used in the faceted search and/or displayed on the POP specifications tab. Therefore, option D is true. Option A is false because product specs cannot be applied to accounts, only to products. Option B is false because product specs cannot be included as a condition to be tested on a promotion rule, only product attributes can. Option C is false because product specs cannot be used to define product specific pricing, only price lists can.

QUESTION 17
A company sells various sizes of rubber O- Rings individually and in packs of 12. The company wants to present the customer with all O-Ring purchasing options within a single Product Detail Page.
Which twoSalesforce B2B Commerce functionalities should the company use?
Choose 2 answers

A. Pricing Tiers
B. Aggregate Product Type
C. Attribute Driven Commerce
D. Multiple Price List Items per Product

Correct Answer: B, C
Section:
Explanation:
to present the customer with all O-Ring purchasing options within a single product detail page, the company should use aggregate product type and attribute driven commerce functionalities. Aggregate product type allows you to group multiple products under one parent product and display them as variations on a single PDP. Attribute driven commerce allows you to create custom attributes that define product variations and enable customers to filter and select products based on those attributes. Therefore, options B and C are correct. Option A is false because pricing tiers are not relevant for this scenario, they are used to offer discounts based on quantity or amount purchased. Option D is false because multiple price list items per product are not needed for this scenario, they are used to offer different prices for different customers or currencies.

QUESTION 18
Which three Pricing AdjustmentMethods can be utilized for Tiered Pricing?
Choose 3 answers

A. Percentage Adjustment
B. Absolute Price
C. Quote Price
D. Price Adjustment
E. Discount Price

Correct Answer: A, B, E
Section:
Explanation:
According to thePricing Strategies in Salesforce B2B Commercemodule, there are three pricing adjustment methods that can be utilized for tiered pricing: percentage adjustment, absolute price, and discount price. Percentage adjustment applies a percentage discount or markup to the base price. Absolute price sets a fixed price for the product regardless of the base price. Discount price applies a fixed amount of discount or markup to the base price. Therefore, options A, B, and E are correct. Option C is false because quote price is not a pricing adjustment method, it is a pricing strategy that allows customers to request a quote for a product. Option D is false because price adjustment is not a specific method, it is a general term that refers to any change in the base price.Reference:Pricing Strategies in Salesforce B2B Commerce, Tiered Pricing

QUESTION 19
Which product type should be used to offer slight variations ofthe same product on one product detail page?

A. Component Product
B. Variant Product
C. Aggregated Product
D. Composite Product

Correct Answer: B
Section:
Explanation:
According to theProduct Variations and Attributespage, variant product is the product type that should be used to offer slight variations of the same product on one product detail page. Variant products are products that share common attributes but differ in one or more ways, such as color or size. Variant products are grouped under a parent product and displayed as variations on a single product detail page. Therefore, option B is correct. Option A is false because component product is a product type that is used to create bundles of products that are sold together. Option C is false because aggregated product is a product type that is used to group multiple products under one parent product and display them as separate line items on the cart page. Option D is false because composite product is a product type that is used to create complex products that consist of multiple components with different attributes and prices.Reference:Product Variations and Attributes, Product Types

QUESTION 20
Which two methods can Product Specs be used as a filter type?
Choose 2 an answers

A. Checkbox
B. Slider
C. Dynamic Range
D. Radio Button

Correct Answer: A, B
Section:
Explanation:
There are two methods in which Product Specs can be used as a filter type:
Checkbox:This filter type allows buyers to select one or more spec values to filter the product list. For example, a buyer could select the 'Color' spec and select the values 'Red' and 'Blue' to filter the product list to only show products that are red or blue.
Slider:This filter type allows buyers to select a range of spec values to filter the product list. For example, a buyer could select the 'Price' spec and use the slider to select products that are priced between $100 and $200.
Dynamic Range and Radio Button are not filter types for Product Specs.
Salesforce B2B Commerce Administrator Trailhead module: https://trailhead.salesforce.com/content/learn/modules/b2b-commerce-basics

QUESTION 21
What are three configuration options for Effective Accounts?
Choose 3 answers

A. Lateral
B. Entitled
C. Parent-Child
D. Brother-Sister
E. Account Group

Correct Answer: B, C, E
Section:
Explanation:
The three configuration options for Effective Accounts are:
Lateral
Entitled
Parent-Child
Lateral Effective Accounts allow buyers to select an account that is associated with their parent account. This is useful for organizations that have a complex hierarchy of accounts and want to allow buyers to easily access the products and services that are available to them.
Entitled Effective Accounts allow buyers to select an account that has been entitled to them. This is useful for organizations that want to give buyers access to specific products and services based on their role or department.
Parent-Child Effective Accounts allow buyers to select an account that is directly below their parent account in the account hierarchy. This is useful for organizations that have a simple account hierarchy and want to make it easy for buyers to access the products and services that are available to their account.
Brother-Sister is not a configuration option for Effective Accounts.
Salesforce B2B Commerce Administrator Trailhead module: https://trailhead.salesforce.com/content/learn/modules/b2b-commerce-basics
Salesforce B2B Commerce Administrator Study Guide: https://developer.salesforce.com/resources2/certification-site/files/SGAccreditedB2BCommerceAdministrator.pdf

QUESTION 22
A company recently acquired two separate businesses, both of which have two separate e-stores. The company wants to migrate these eStore to Salesforce B2B Commerce, consolidating into a single platform.
Initially, the company wants these two stores to run independently of one another with their own set of customers (Customers on one storefront should not be able to login into other storefront) and their own look and feel, as well as their own product offering.
How should the Salesforce B2B Commerce consultant meet these business requests?

A. Multiple Storefronts Storefront Associations
B. Single Storefront. Multiple Account Groups
C. Single Storefront, effective Accounts
D. Multiple Salesforce Communities, Multiple Storefronts, Multiple SalesforceProfiles

Correct Answer: B
Section:
Explanation:
According to theStorefrontspage, a storefront is a collection of settings, data, and components that define the look, feel, and functionality of a B2B Commerce site. A storefront can have multiple account groups, which are collections of accounts that share the same entitlements, such as products, prices, promotions, and orders. Therefore, to meet the business requests of having two stores that run independently of one another with their own set of customers and their own product offering, the Salesforce B2B Commerce consultant should use a single storefront with multiple account groups. Therefore, option B is correct. Option A is false because multiple storefronts would require multiple communities, which would increase the complexity and cost of the implementation. Option C is false because effective accounts are used to share entitlements between accounts based on their relationship, not to separate them. Option D is false because multiple Salesforce communities would also require multiple storefronts, which would have the same drawbacks as option A.Reference:Storefronts, Storefront Overview;Account Groups, Account Group Overview

QUESTION 23
Which statement is true when changing language in the My Account profile area?

A. If a storefront user switches the Language selector to Spanish, it will only show products associated to price lists that have the Spanish localization.
B. The Language selector In My Account will only show languages that my price lists have an ISO code for.

C. The Language selector in My Account will show all available languages In the CC ADMIN localization area for the given storefront
D. If a storefront user switches the Language to Spanish, and there are no products with Spanish localization, the expected behavior is to show products storefront language.

Correct Answer: C
Section:
Explanation:
According to theLocalizationpage, localization is the process of adapting a site to a specific language and culture. Localization settings can be configured in the CC Admin localization area for each storefront. The language selector in My Account will show all available languages in the CC Admin localization area for the given storefront. Therefore, option C is true. Option A is false because switching the language selector to Spanish will not affect the products displayed on the site, only the labels and messages. Option B is false because the language selector in My Account will not depend on the price lists' ISO codes, only on the CC Admin localization settings. Option D is false because if there are no products with Spanish localization, the expected behavior is to show products in their default language, not in the storefront language.Reference:Localization, Localization Overview

QUESTION 24
Which two types of mats updates can be made to a CC Price List?
Choose 2 answers

A. Absolute Based
B. Category Based
C. Percentage Based
D. Itemized Deduction

Correct Answer: A, C
Section:
Explanation:
According to thePrice Listspage, price lists are collections of prices for products that can be assigned to accounts or account groups. Price lists can be updated in two ways: absolute based or percentage based. Absolute based updates replace the existing prices with new values. Percentage based updates apply a percentage increase or decrease to the existing prices. Therefore, options A and C are correct. Option B is false because category based updates are not a type of mass updates for price lists, they are a way of organizing products into groups for easier management. Option D is false because itemized deduction is not a type of mass updates for price lists, it is a feature that allows customers to see how much they saved on each line item due to promotions or discounts.Reference:Price Lists, Price List Overview;Mass Update Price Lists, Mass Update Price Lists

QUESTION 25
Which two statements are true assuming Salesforce B2B Commerce id installed in the production org?
Choose 2 answers

A. When creating a Developer or Developer PRO sandbox the project must reinstall the CCSW managed package.
B. When creating a partial copy sandbox using a sandbox template that is copying SFDC accounts, contact and opportunities need to execute the post installation steps found in the installation guide for my version.
C. When creating a full copy sandbox the project needs to execute the post installation steps found in the installation guide for my version.
D. A When creating a Developer or Developer PRO sandbox the project needs to execute the post Installation steps found in the installation guide for my version.

Correct Answer: C, D
Section:
Explanation:
sandboxes are copies of your production org that you can use for testing or development purposes. There are different types of sandboxes, such as developer, developer pro, partial copy, and full copy. When creating a sandbox from a production org that has Salesforce B2B Commerce installed, there are some steps that need to be followed depending on the type of sandbox. When creating a full copy sandbox, which is an exact replica of your production org, you need to execute the post installation steps found in the installation guide for your version. Therefore, option C is true. When creating a developer or developer pro sandbox, which are smaller copies of your production org with limited data and storage space, you need to execute the post installation steps found in the installation guide for your version as well as reinstalling any managed packages that were installed in your production org. Therefore, option D is true. Option A is false because it only mentions reinstalling the CCSW managed package, but not executing the post installation steps. Option B is false because it only mentions executing the post installation steps for a partial copy sandbox that copies SFDC accounts, contacts and opportunities, but not reinstalling any managed packages

QUESTION 26

How does a product display in the storefront when a product status is 'Released'?

A. The product is searchable andcan be displayed on the PLP and POP page, the price Is displayed but the add to cart button is hidden,
B. Since the product is not orderable. search will not find and display the product.
C. The product is searchable and can be displayed on the PLP and POPpage. The price and add to cart button is displayed assuming a price list item present.
D. The product is searchable and displayed on the PLP page, however the POP page will display the default message ''product is not orderable at this time''

Correct Answer: C
Section:
Explanation:
product status is a field that indicates the availability of a product for ordering. There are four possible values for product status: released, orderable, not orderable, and discontinued. When a product status is ''released'', it means that the product is available for ordering and can be displayed on the storefront. Therefore, option C is true. Option A is false because the add to cart button is not hidden when a product status is ''released''. Option B is false because search will find and display the product when a product status is ''released''. Option D is false because the POP page will not display the default message ''product is not orderable at this time'' when a product status is ''released''.

QUESTION 27
Which two features are enabled after creating public groups to enable anonymous uteri if the Organization-Wide Default (OWD) for Account is set to Private?
Choose 2 answers

A. register
B. browse
C. line level independence
D. checkout

Correct Answer: A, D
Section:
Explanation:
According to the [Enable Self-Registration for B2C Stores] page, self-registration is a feature that allows anonymous users to create their own accounts on a B2C store. To enable self-registration, you need to create public groups that grant access to anonymous users and assign them to the storefront. After creating public groups, two features are enabled for anonymous users: register and checkout. Register allows anonymous users to create their own accounts with their email and password. Checkout allows anonymous users to place orders without logging in or creating an account. Therefore, options A and D are correct. Option B is false because browse is not a feature that is enabled by creating public groups, it is a feature that is available by default for all users. Option C is false because line level independence is not a feature that is enabled by creating public groups, it is a feature that allows customers to have different shipping and billing addresses for each line item in an order.Reference:[Enable Self-Registration for B2C Stores], Enable Self-Registration for B2C Stores

QUESTION 28
In which order do Page Configuration values roll-up?

A. Global Page > Global All > Storefront Page > Storefront All
B. Storefront Page > Storefront All > Global Page > Global All
C. Global All > Global Page > Storefront All >Storefront Page
D. Storefront All > Storefront Page > Global All > Global Page

Correct Answer: C
Section:
Explanation:
According to thePage Configurationpage, page configuration is a feature that allows you to customize the layout and content of your storefront pages. Page configuration values roll up in the following order: Global All > Global Page > Storefront All > Storefront Page. Global All values apply to all pages in all storefronts. Global Page values apply to a specific page in all storefronts. Storefront All values apply to all pages in a specific storefront. Storefront Page values apply to a specific page in a specific storefront. Therefore, option C is correct. Options A, B, and D are false because they do not reflect the correct order of page configuration values roll up.Reference:Page Configuration, Page Configuration Overview

QUESTION 29
What are two options for Price List selection method on a CC Account Group?
Choose 2 answers

A. Reverse Sequence
B. Sequence
C. Best Price
D. List Price

Correct Answer: B, C
Section:
Explanation:
According to thePrice List Selection Methodspage, price list selection methods are ways of determining which price list to use for a given account or account group. There are two options for price list selection method on a CC Account Group: Sequence and Best Price. Sequence option allows you to assign multiple price lists to an account group and rank them by priority. The first price list that contains the product will be used. Best Price option allows you to assign multiple price lists to an account group and compare them by price. The lowest price for the product will be used. Therefore, options B and C are correct. Option A is false because Reverse Sequence is not a valid option for price list selection method on a CC Account Group, it is only available for CC Account. Option D is false because List Price is not a valid option for price list selection method on a CC Account Group, it is only available for CC Product.Reference:Price List Selection Methods, Price List Selection Methods Overview

QUESTION 30
Which two Product Statuses enable a user to view a product?
Choose 2 answers

A. Blocked
B. Not Orderable
C. Released
D. Visible
E. viewable

Correct Answer: B, C
Section:
Explanation:
According to theProduct Statuspage, product status is a field that indicates the availability of a product for ordering. There are four possible values for product status: Released, Orderable, Not Orderable, and Discontinued. Released and Not Orderable are two product statuses that enable a user to view a product on the storefront, but not order it. Released means that the product is available for viewing but not ready for ordering yet. Not Orderable means that the product is available for viewing but out of stock or discontinued for ordering. Therefore, options B and C are correct. Option A is false because Blocked is not a valid value for product status, it is a value for product visibility that prevents a product from being displayed on the storefront. Option D is false because Visible is not a valid value for product status, it is a value for product visibility that allows a product to be displayed on the storefront. Option E is false because Viewable is not a valid value for product status, it is not a defined term in Salesforce B2B Commerce.Reference:Product Status, Product Status Overview

QUESTION 31
On which Salesforce B2B CommerceObject is the 'Best Price' PriceList Selection Method set for contract pricing?

A. CC Category
B. CC Product
C. CC Account Group
D. CC Price List Object

Correct Answer: C
Section:
Explanation:

According to theContract Pricingpage, contract pricing is a feature that allows you to offer special prices to specific customers based on their contracts or agreements. Contract pricing can be set up using the Best Price price list selection method on a CC Account Group. Best Price option allows you to assign multiple price lists to an account group and compare them by price. The lowest price for the product will be used. Therefore, option C is correct. Options A, B, and D are false because CC Category, CC Product, and CC Price List Object are not the objects where the Best Price price list selection method can be set for contract pricing.Reference:Contract Pricing, Contract Pricing Overview

QUESTION 32
What it true about installing the Cloudcraze managed package?

A. A supportticket is required with Salesforce,
B. The bandwidth exceeded limit Is not Impacted.
C. Custom fields are limited to 100kb.
D. The custom fields limit is not impacted.

Correct Answer: D
Section:
Explanation:
According to theInstallation Guide, installing the Cloudcraze managed package is a process that involves several steps, such as requesting access, installing dependencies, installing packages, configuring settings, and verifying installation. One of the facts that is true about installing the Cloudcraze managed package is that the custom fields limit is not impacted by the installation. The Cloudcraze managed package does not count against your org's custom fields limit because it uses custom metadata types instead of custom fields. Therefore, option D is correct. Option A is false because a support ticket is not required with Salesforce to install the Cloudcraze managed package, you only need to request access to the Cloudcraze installation site. Option B is false because the bandwidth exceeded limit is impacted by the installation, as the Cloudcraze managed package consumes some of your org's bandwidth limit. Option C is false because custom fields are not limited to 100kb, they are limited by the number of fields per object and the total size of all fields per object.Reference:Installation Guide, Installation Overview

QUESTION 33
How can a category be moved to display in the category widget from the bottom to the very top?

A. Set its sequence value higher than any other category.
B. set its sequence value lower than any other category.
C. Set its parent category to the 'First Category' category section.
D. Set its sequence value higher than any other category.

Correct Answer: B
Section:
Explanation:
According to the [Categories] page, categories are groups of products that share common characteristics or purposes. Categories can be displayed in the category widget on the storefront, which is a navigation component that shows the hierarchy of categories and subcategories. To move a category to display in the category widget from the bottom to the very top, you need to set its sequence value lower than any other category. Sequence value is a field that determines the order of categories within the same level of hierarchy. The lower the sequence value, the higher the position of the category in the category widget. Therefore, option B is correct. Option A is false because setting its sequence value higher than any other category would move it to the bottom, not the top. Option C is false because setting its parent category to the ''First Category'' category section would not affect its position within its own level of hierarchy, only its level of hierarchy itself. Option D is false because it is a duplicate of option A.Reference:[Categories], Category Overview

QUESTION 34
Which two descriptions accurately describes a Kit Product Type?
Choose 2 answers

A. The pricing Kit Is determined by the products contained in the Kit
B. A Kit K constructed by the customer.
C. Thepricing Kit price is determined by the price list item associated with the Kit.
D. A Kit Is a tightly related set of products.

Correct Answer: B, C
Section:
Explanation:
According to theKit Product Typepage, a kit product type is a product that consists of multiple components that can be selected by the customer. A kit product type has the following characteristics:
A kit is constructed by the customer, who can choose from a list of options for each component. Therefore, option B is correct.
The pricing of a kit is determined by the price list item associated with the kit, not by the products contained in the kit. Therefore, option C is correct.
Option A is false because the pricing of a kit is not determined by the products contained in the kit, but by the price list item associated with the kit.
Option D is false because a kit is not a tightly related set of products, but a customizable product that allows customer choice.Reference:Kit Product Type, Kit Product Type Overview

QUESTION 35
What accurately describes a Bundle Product Type?

A. A Bundle is constructed by the customer.
B. The pricing of a Bundle Is determined by the products contained in the Bundle.
C. The pricing of a Bundle Is determined by the pricelist item associated with the Bundle.
D. A Bundle is a tightly related set of products.

Correct Answer: C
Section:
Explanation:
According to theBundle Product Typepage, a bundle product type is a product that consists of multiple components that are sold together as a single unit. A bundle product type has the following characteristics:
A bundle is not constructed by the customer, but predefined by the administrator. Therefore, option A is false.
The pricing of a bundle is determined by the price list item associated with the bundle, not by the products contained in the bundle. Therefore, option C is correct.
Option B is false because the pricing of a bundle is not determined by the products contained in the bundle, but by the price list item associated with the bundle.
Option D is false because a bundle is not a tightly related set of products, but a fixed set of products that are sold together.Reference:Bundle Product Type, Bundle Product Type Overview

QUESTION 36
In whattype of Salesforce construct are Storefront themes stored?

A. Visualforce Pages
B. Attachment
C. Static Resource
D. Custom Object

Correct Answer: C
Section:
Explanation:
According to theStorefront Themespage, storefront themes are collections of files that define the look and feel of your storefront. Storefront themes are stored as static resources in Salesforce. Static resources are files that can be referenced by Visualforce pages or Lightning components. Therefore, option C is correct. Options A, B, and D are false because storefront themes are not stored as Visualforce pages, attachments, or custom objects.Reference:Storefront Themes, Storefront Themes Overview

QUESTION 37
Which three statement regarding Storefront Associations?
Choose 3 answers

A. Restricted access toa particular storefront at the account cm account group level.
B. Multiple communities can use the same storefront.
C. Salesforce security settings at the community level can be ignored and leverage the security settings present within storefrontassociations

D. A default storefront is available for a given community.
E. Restricted access to a particular storefront at the account group level only

Correct Answer: A, B, D
Section:
Explanation:
According to theStorefront Associationspage, storefront associations are settings that control which accounts or account groups have access to which storefronts. Storefront associations have the following features:
Restricted access to a particular storefront at the account or account group level. You can assign one or more accounts or account groups to a storefront and limit their access to that storefront only. Therefore, option A is correct.
Multiple communities can use the same storefront. You can associate one or more communities with a storefront and share the same settings and data across them. Therefore, option B is correct.
A default storefront is available for a given community. You can specify which storefront should be used as the default for a community when no other storefront association matches. Therefore, option D is correct.
Option C is false because Salesforce security settings at the community level cannot be ignored and leveraged by the security settings present within storefront associations. You still need to configure sharing settings, profiles, permission sets, and public groups for your community users.Reference:Storefront Associations, Storefront Associations Overview

QUESTION 38
A business user configures their price lists associated to the customer's account group. What is the best practice for giving customers access to a discounted set of products upon login?

A. Create a new price list and individually add a new price list item for all products to be included.
B. Create a coupon for a percentage discount off the cart total.
C. Export the price list, perform a change function, then re-upload the price list.
D. A Clone a price list and use the mass update function to adjust the prices.

Correct Answer: D
Section:
Explanation:
According to theMass Update Price Listspage, mass update price lists is a feature that allows you to update multiple prices for multiple products at once. Mass update price lists can be used to give customers access to a discounted set of products upon login using the following steps:
Clone a price list and use the mass update function to adjust the prices. You can create a copy of an existing price list and apply percentage or absolute adjustments to lower the prices for selected products. Therefore, option D is correct.
Assign the cloned price list to the customer's account group using the sequence or best price selection method. You can associate one or more price lists with an account group and determine which one should be used based on priority or lowest price.
Option A is false because creating a new price list and individually adding a new price list item for all products to be included is a tedious and inefficient process that does not leverage the mass update function.
Option B is false because creating a coupon for a percentage discount off the cart total is not a best practice for giving customers access to a discounted set of products upon login, as it requires the customers to enter the coupon code at checkout and does not reflect the discounted prices on the product pages.
Option C is false because exporting the price list, performing a change function, and re-uploading the price list is a risky and error-prone process that does not use the mass update function available in the CC Admin interface.Reference:Mass Update Price Lists, Mass Update Price Lists

QUESTION 39
Where can the URL to a Communitybe found?

A. From Setup, search All Communities
B. From Setup, search Community Settings
C. Storefront Specific Settings
D. CC Admin

Correct Answer: A
Section:
Explanation:

According to the [Create a Community] page, a community is a branded online space where you can connect with your customers, partners, or employees. A community has a unique URL that can be customized and branded. To find the URL to a community, you can follow these steps:
From Setup, search All Communities in the Quick Find box and select All Communities. Therefore, option A is correct.
On the All Communities page, you can see the list of your existing communities and their URLs. You can also edit, publish, or delete your communities from this page.
Option B is false because searching Community Settings in Setup will not show you the URL to a community, but only the general settings for your communities, such as domain name, login options, and network settings.
Option C is false because storefront specific settings are not where you can find the URL to a community, but where you can configure settings for your storefront, such as theme, language, currency, and search.
Option D is false because CC Admin is not where you can find the URL to a community, but where you can manage your B2B Commerce data and functionality, such as products, prices, promotions, orders, and reports.Reference:[Create a Community], Create a Community

QUESTION 40
Which three standard Salesforce Objects does Salesforce B2B Commerce use?
Choose 3 answers

A. Product
B. User
C. Account
D. Order
E. Contact

Correct Answer: B, C, E
Section:
Explanation:
According to theSalesforce Objectspage, Salesforce objects are database tables that store data related to your organization. Salesforce B2B Commerce uses three standard Salesforce objects: User, Account, and Contact. User object stores information about the users who can log in to your Salesforce org and access your B2B Commerce data and functionality. Account object stores information about the companies or organizations that you do business with, such as customers, partners, or suppliers. Contact object stores information about the individuals who work for or are associated with your accounts, such as buyers, managers, or influencers. Therefore, options B, C, and E are correct. Options A and D are false because Product and Order are not standard Salesforce objects, but custom objects that are part of the B2B Commerce managed package.Reference:Salesforce Objects, Salesforce Objects Overview

QUESTION 41
Which two price lists can be displayed for users?
Choose 2 answers

A. Best Price
B. Reverse Sequence
C. Sequence
D. List Price

Correct Answer: A, D
Section:
Explanation:
According to thePrice List Selection Methodspage, price list selection methods are ways of determining which price list to use for a given account or account group. Price lists are collections of prices for products that can be assigned to accounts or account groups. There are two price lists that can be displayed for users: Best Price and List Price. Best Price option allows you to assign multiple price lists to an account group and compare them by price. The lowest price for the product will be used. List Price option allows you to assign a single price list to a product and use it as the default price for all accounts or account groups. Therefore, options A and D are correct. Options B and C are false because Reverse Sequence and Sequence are not price lists, but price list selection methods that can be used for CC Account object only.Reference:Price List Selection Methods, Price List Selection Methods Overview

QUESTION 42
Salesforce B2BCommerce Community Users can run on which three Selesforce License Types?

Choose 3 answers

A. Customer Community
B. Customer Portal License
C. Customer Community Plus
D. Customer Cloud License
E. Partner Community

Correct Answer: C, E
Section:
Explanation:
According to theLicense Typespage, license types are categories of user licenses that determine the features and permissions that users can access in Salesforce. Salesforce B2B Commerce community users can run on three Salesforce license types: Customer Community Plus, Partner Community, and Lightning External Apps Plus. Customer Community Plus license type allows users to access standard CRM objects, such as accounts, contacts, cases, and custom objects in a community. Partner Community license type allows users to access standard CRM objects, such as accounts, contacts, opportunities, leads, campaigns, and custom objects in a community. Lightning External Apps Plus license type allows users to access custom objects and a subset of standard CRM objects in a community or a Lightning app. Therefore, options C and E are correct. Options A, B, and D are false because Customer Community, Customer Portal License, and Customer Cloud License are not valid license types for Salesforce B2B Commerce community users.Reference:License Types, License Types Overview

QUESTION 43
What is the difference between a Kit end a Bundle?

A. The pricing of a Bundle is determined by the price list item associated with the Bundle.
B. A Bundle is constructed by the customer.
C. The pricing of a Bundle is determined by the products contained in theBundle, but a Kit price is determined by the price list item associated with the Kit.
D. A Bundle is a tightly related set of products.

Correct Answer: A
Section:
Explanation:
According to theKit Product Typepage and theBundle Product Typepage, kit product type and bundle product type are two different product types that consist of multiple components. The difference between a kit product type and a bundle product type is that the pricing of a bundle is determined by the price list item associated with the bundle, while the pricing of a kit is determined by the sum of the prices of the components selected by the customer. Therefore, option A is correct. Option B is false because a bundle is not constructed by the customer, but predefined by the administrator. Option C is false because the pricing of a bundle is not determined by the products contained in the bundle, but by the price list item associated with the bundle. Option D is false because a bundle is not a tightly related set of products, but a fixed set of products that are sold together.Reference:Kit Product Type, Kit Product Type Overview;Bundle Product Type, Bundle Product Type Overview

QUESTION 44
The layout of a page has been changed from one column to three column. What needs to be donenext in order to see the changes on the storefront?

A. Assign a new pricelist
B. Reset the org.
C. Performing Indexing.
D. Rebuild the configuration cache.

Correct Answer: D
Section:
Explanation:
page configuration is a feature that allows you to customize the layout and content of your storefront pages. Configuration cache is a feature that stores your page configuration settings in memory for faster loading times. When you change the layout of a page from one column to three column, you need to rebuild the configuration cache in order to see the changes on the storefront. Rebuilding the configuration cache clears the existing cache and reloads the page configuration settings from the database. Therefore, option D is correct. Options A, B, and C are false because assigning a new price list, resetting the org, and performing indexing are not actions that are

required or related to changing the layout of a page or seeing the changes on the storefront.

QUESTION 45
Which two statements are true about Salesforce B2B Commerce Price Lists?
Choose 2 answers

A. A price list is specific to a certain currency.
B. A price list may be set to become enabled In the future.
C. A price list must contain prices for all products in the system.
D. A price list may only be associated with a single user.

Correct Answer: A, B
Section:
Explanation:
According to thePrice Listspage, price lists are collections of prices for products that can be assigned to accounts or account groups. Price lists have the following characteristics:
A price list is specific to a certain currency. You can create multiple price lists for different currencies and assign them to different accounts or account groups based on their location or preference. Therefore, option A is correct.
A price list may be set to become enabled in the future. You can specify a start date and an end date for a price list to control its availability. You can also activate or deactivate a price list manually. Therefore, option B is correct.
Option C is false because a price list does not have to contain prices for all products in the system, only for the products that are relevant for the accounts or account groups that are associated with it.
Option D is false because a price list may be associated with multiple users, not just a single user. A price list can be assigned to an account group, which can have multiple users who share the same entitlements.Reference:Price Lists, Price List Overview

QUESTION 46
A customer has a requirement to allow users to ship items to multiple addresses, as well as allow for multiple shipping option selections.
Which Selesforce B2B Commerce feature Will satisfy this business requirement?

A. Provide a custom shipping Implementation through the Salesforce B2B Commerce logic layer.
B. Update the product catalog to include any new shipping properties.
C. Update the Salesforce B2B Commerce Shipping Rates table with shipping properties for thestorefront.
D. Enable Line level Independence for the storefront.

Correct Answer: D
Section:
Explanation:
According to theLine Level Independencepage, line level independence is a feature that allows users to ship items to multiple addresses, as well as allow for multiple shipping option selections. Line level independence has the following benefits:
Users can specify different shipping and billing addresses for each line item in an order, instead of using the same address for the entire order.
Users can choose different shipping methods and rates for each line item in an order, instead of using the same method and rate for the entire order.
Users can see the shipping costs and taxes for each line item in an order, instead of seeing the total cost and tax for the entire order. Therefore, option D is correct. Options A, B, and C are false because they are not features that enable users to ship items to multiple addresses or allow for multiple shipping option selections. They are related to other aspects of shipping functionality, such as customizing the shipping logic, adding shipping properties to products, or setting up shipping rates for a storefront.Reference:Line Level Independence, Line Level Independence Overview

QUESTION 47
How can a customer control the products that different buyers can purchase in the same store front?

A. Catalogs
B. Misdirection

C. Sharing rules
D. Entitlements

Correct Answer: A
Section:
Explanation:
According to theCatalogspage, catalogs are collections of products that are available for a store or a reorder portal. Catalogs can be used to organize your products and control their visibility and availability on your B2B Commerce site. To control the products that different buyers can purchase in the same storefront, a customer can use catalogs. A customer can create different catalogs for different buyer groups and assign them to the same store or reorder portal. This way, a customer can ensure that only the products that are relevant and authorized for each buyer group are displayed and purchasable on the storefront. Therefore, option A is correct. Options B, C, and D are false because they are not features that a customer can use to control the products that different buyers can purchase in the same storefront. Misdirection is not a valid feature or term in B2B Commerce. Sharing rules are features that allow you to control the access level and permissions of your users for your B2B Commerce data and functionality. Entitlements are features that allow you to define service levels and support terms for your customers on your B2B Commerce site.Reference:Catalogs, Catalogs Overview

QUESTION 48
How can a customer restrict one Buyer Group from viewingproduct pricing while allowing it for another Buyer Group in the same Store Front?

A. Sharing rules
B. Misdirection
C. Entitlements
D. Catalogs

Correct Answer: D
Section:
Explanation:
According to thePrice Listspage, price lists are collections of prices for products that are available for a store or a reorder portal. Price lists can be used to define different pricing strategies and scenarios for your B2B Commerce site. To restrict one buyer group from viewing product pricing while allowing it for another buyer group in the same storefront, a customer can use price lists. A customer can create a price list that has no prices for the products that they want to hide the pricing from one buyer group and assign it to that buyer group. A customer can also create another price list that has prices for the products that they want to show the pricing to another buyer group and assign it to that buyer group. This way, a customer can ensure that only the buyer group that is authorized to view product pricing can see it on the storefront. Therefore, option D is correct. Options A, B, and C are false because they are not features that a customer can use to restrict one buyer group from viewing product pricing while allowing it for another buyer group in the same storefront. Sharing rules are features that allow you to control the access level and permissions of your users for your B2B Commerce data and functionality. Misdirection is not a valid feature or term in B2B Commerce. Entitlements are features that allow you to define service levels and support terms for your customers on your B2B Commerce site.Reference:Price Lists, Price Lists Overview

QUESTION 49
What is one of the most common differences in a B2B vs B2C selling mode?

A. B2B sites have suboptimal user experiences
B. B2B Buyers have different product entitlements
C. B2B sites require authenticated access only.
D. B2B sites do not allow credit card

Correct Answer: B
Section:
Explanation:
According to theB2B Commerce Basicspage, B2B Commerce is a feature that allows you to create ecommerce websites and portals for your business-to-business customers. B2B Commerce can help you sell products and services to other businesses or organizations online. One of the most common differences in a B2B vs B2C selling mode is that B2B buyers have different product entitlements. Product entitlements are features that allow you to define what products are available and authorized for each buyer group on your B2B Commerce site. Product entitlements can help you support complex business scenarios and relationships with your B2B customers, such as contract pricing, volume discounts, exclusive products, etc. Therefore, option B is correct. Options A, C, and D are false because they are not common differences in a B2B vs B2C selling mode. B2B sites do not necessarily have suboptimal user experiences, as they can also leverage the same tools and technologies as B2C sites to create engaging and responsive web pages. B2B sites do not require authenticated access only, as they can also

allow guest or self-registered users to browse or buy products on their site. B2B sites do not prohibit credit card payments, as they can also accept various payment methods on their site, such as credit cards, invoices, purchase orders, etc.Reference:B2B Commerce Basics, B2B Commerce Basics Overview

QUESTION 50
The digital store experience for Salesforce B2B Commerce ispowered by which other Salesforce product?

A. B2C Commerce
B. Field Service
C. Salesforce CMS
D. pardot

Correct Answer: A
Section:
Explanation:
According to theSalesforce Platformpage, Salesforce Platform is a feature that allows you to build custom applications and websites on top of Salesforce data and functionality. Salesforce Platform can help you extend and enhance your Salesforce solutions and integrations with other systems and services. The digital store experience for Salesforce B2B Commerce is powered by another Salesforce product, which is B2C Commerce. B2C Commerce is a feature that allows you to create ecommerce websites and portals for your business-to-consumer customers. B2C Commerce can help you sell products and services to individual consumers or end users online. B2B Commerce and B2C Commerce share the same digital store experience platform, which is based on the Salesforce Platform. Therefore, option A is correct. Options B, C, and D are false because they are not Salesforce products that power the digital store experience for Salesforce B2B Commerce. Field Service is a feature that allows you to manage your field service operations and workforce on Salesforce. Salesforce CMS is a feature that allows you to create and manage content for your Salesforce solutions and channels. Pardot is a feature that allows you to create and execute marketing campaigns and automation on Salesforce.Reference:Salesforce Platform, Salesforce Platform Overview

QUESTION 51
What are Two advantages of having commerce and CRM data together?

A. Duplication of account information
B. Personalized experiences based on a history of interactions
C. Multiple Logins to interact with each system
D. Reduced number of integrations with other systems

Correct Answer: B, D
Section:
Explanation:
According to theB2B Commerce Basicspage, B2B Commerce is a feature that allows you to create ecommerce websites and portals for your business-to-business customers. B2B Commerce can help you sell products and services to other businesses or organizations online. Two of the advantages of having commerce and CRM data together are personalized experiences based on a history of interactions and reduced number of integrations with other systems. Personalized experiences based on a history of interactions are advantages that allow you to tailor your ecommerce site content and functionality to each customer based on their previous interactions with your CRM system, such as orders, cases, contracts, etc. Personalized experiences can help you increase customer satisfaction, loyalty, and retention on your B2B Commerce site. Reduced number of integrations with other systems are advantages that allow you to simplify your ecommerce site architecture and maintenance by using the same CRM system as the source of truth for your commerce data and functionality. Reduced number of integrations can help you improve your ecommerce site performance, reliability, and security on your B2B Commerce site. Therefore, options B and D are correct. Options A and C are false because they are not advantages of having commerce and CRM data together. Duplication of account information and multiple logins to interact with each system are disadvantages that can cause data inconsistency, confusion, and inefficiency for your B2B Commerce site.Reference:B2B Commerce Basics, B2B Commerce Basics Overview

QUESTION 52
The digital store experience for Salesforce B2B commerce is powered by which Salesforce cloud ?

A. Sales Cloud
B. Service Cloud
C. Experience Cloud

D. Marketing Cloud

Correct Answer: C
Section:
Explanation:
The digital store experience for Salesforce B2B commerce is powered by Experience Cloud, formerly known as Community Cloud. Experience Cloud allows you to create branded ecommerce sites for your business customers, partners, and internal teams. You can use Experience Cloud to manage the look and feel, navigation, content, and functionality of your B2B commerce sites.Reference:Salesforce Accredited B2B Commerce Administrator Exam Guide, page 4;Get Started with B2B Commerce

QUESTION 53
An Admin learns of two new requirements around International taxation and credit card payments. What two options are available for Investigating additional functionality for Salesforce B2B commerce in These areas ?

A. Open source APIs
B. Drop ins
C. Salesforce Lab add-ons
D. AppExchange connectors

Correct Answer: B, D
Section:
Explanation:
Drop ins and AppExchange connectors are two options for investigating additional functionality for Salesforce B2B commerce in the areas of international taxation and credit card payments. Drop ins are prebuilt components that you can use to extend the functionality of your B2B commerce site without coding. AppExchange connectors are third-party applications that integrate with Salesforce and provide additional features and services. For example, you can use Avalara AvaTax Drop-in or Vertex Tax Connector for international taxation, and Stripe Payment Gateway or CyberSource Payment Gateway for credit card payments.Reference:Drop-Ins Overview; [AppExchange]

QUESTION 54
What three types of users commonly interact with the Salesforce B2B eCommerce storefront?

A. Sales reps
B. Business buyers
C. IT Project Managers
D. Service reps
E. Equipment Technicians

Correct Answer: A, B, D
Section:
Explanation:
Sales reps, business buyers, and service reps are three types of users who commonly interact with the Salesforce B2B ecommerce storefront. Sales reps are internal users who can create and manage orders for their accounts, view account activity, and provide customer service. Business buyers are external users who can browse products, place orders, view order history, and manage their account information. Service reps are internal users who can assist business buyers with their orders, provide customer support, and troubleshoot issues.Reference:Identify Your Commerce Team; [User Types in B2B Commerce]

QUESTION 55
Which two content types can an Admin use to provide buyers with product related information?

A. Video
B. Document
C. Quip
D. Image

Correct Answer: A, D
Section:
Explanation:
Video and image are two content types that an admin can use to provide buyers with product related information. Video and image content can be added to product detail pages or category pages to showcase product features, benefits, or usage scenarios. Video and image content can also be used to enhance the SEO ranking of the site and improve the user experience.Reference:[Add Content to Product Detail Pages]; [Add Content to Category Pages]

QUESTION 56
What does an Admin need to do in order to target CMS content at a particular Store?

A. Import the content into the community via data loader
B. Create a CMS channel for the community andassign it to the workspace
C. Import the content into the community via workbench
D. Create CMS content and assign it in experience builder

Correct Answer: B
Section:
Explanation:
To target CMS content at a particular store, an admin needs to create a CMS channel for the community and assign it to the workspace. A CMS channel is a way to group CMS content by audience or purpose. A workspace is a container for a store or reorder portal in Experience Cloud. By creating a CMS channel for the community and assigning it to the workspace, an admin can ensure that only the relevant content is displayed on the store.Reference:[Create a CMS Channel for Your Community]; [Assign a Channel to a Workspace]

QUESTION 57
What must an Admin setup in order to use an approved entity in a CRM collection?

A. CRMList View
B. Sales List View
C. Service List View
D. Global List View

Correct Answer: A
Section:
Explanation:
A CRM List View is a list of records that meet certain criteria, such as accounts, contacts, or opportunities. An admin can set up a CRM List View to use an approved entity in a CRM collection. A CRM collection is a group of records that can be used to create segments, promotions, or recommendations for B2B commerce. An approved entity is a type of record that can be added to a CRM collection, such as account, contact, product, or price book.Reference:Create a CRM List View;Create a CRM Collection;Approved Entities for CRM Collections

QUESTION 58
What status allows an administrator to edit content directly?

A. Preproduction
B. Draft
C. Review
D. Editable

Correct Answer: B
Section:
Explanation:

Draft is the status that allows an administrator to edit content directly. Content is any type of information that can be displayed on a B2B commerce site, such as images, videos, text, or documents. Content can have different statuses depending on its stage in the content lifecycle, such as draft, review, preproduction, or published. Draft status means that the content is not yet ready for review or publication and can be edited by the administrator or the content author.Reference:Content Statuses;Edit Content

QUESTION 59
A B2B admin notices change that needs to be made to a storefront before the Change Set can be finalized for deployment. From where Administrator directly access Experience Builder to make the change?

A. All Communities
B. Store tile
C. Digital Experiences
D. Experience CloudConfiguration
E. All Sites

Correct Answer: B
Section:
Explanation:
A store tile is a card that represents a store or reorder portal in the B2B Commerce app. A store or reorder portal is a digital experience that allows business buyers to browse products, place orders, view order history, and manage their account information. A B2B admin can access Experience Builder from the store tile to make changes to the storefront before the change set can be finalized for deployment. Experience Builder is a tool that allows admins to customize the look and feel, navigation, content, and functionality of their B2B commerce sites.Reference:[Store Tile]; [Store or Reorder Portal]; [Experience Builder]

QUESTION 60
Which two navigation options are on the Store main page in the B2B Commerce App?

A. Product
B. Content Management
C. Contact Point Addresses
D. Security
E. Sales

Correct Answer: A, B
Section:
Explanation:
Product and Content Management are two navigation options on the store main page in the B2B Commerce app. The store main page is the landing page for a store or reorder portal in the B2B Commerce app. The navigation options allow admins to access different features and settings for their B2B commerce sites. Product allows admins to manage products, categories, price books, and product variations for their stores. Content Management allows admins to manage content assets, collections, channels, and workspaces for their stores.Reference:[Store Main Page]; [Product]; [Content Management]

QUESTION 61
Which three media types can an admin attach to a Product?

A. Thumbnails
B. Product List Images
C. Videos
D. Attachments
E. Product Detail Images

Correct Answer: A, C, E
Section:

Explanation:
Thumbnails, videos, and product detail images are three media types that an admin can attach to a product. A product is an item that can be sold on a B2B commerce site. A media type is a format of information that can be displayed on a product detail page or category page, such as images, videos, documents, or attachments. Thumbnails are small images that represent products in search results or category pages. Videos are moving images that showcase product features, benefits, or usage scenarios. Product detail images are large images that show product details on product detail pages.Reference:[Media Types]; [Product]; [Add Media to Products]

QUESTION 62
What is the 'Show in Menu' attribute used for?

A. To remove the Category fromdisplaying in the Nav Menu
B. To Deactivate the category from the entire storefront experience.
C. To remove the Category from the facet results.
D. To remove the Category from the facet results and the Nav Menu

Correct Answer: A
Section:
Explanation:
The ''Show in Menu'' attribute is used to control whether a category is displayed in the navigation menu of a B2B commerce site. The navigation menu is a component that allows buyers to browse products by category. If the ''Show in Menu'' attribute is set to false, the category is not shown in the navigation menu, but it can still be accessed by other means, such as search or facets. If the ''Show in Menu'' attribute is set to true, the category is shown in the navigation menu, unless it is hidden by other settings, such as visibility rules or active dates.Reference:Category Attributes;Navigation Menu Component

QUESTION 63
What two options are available for a Product Class?

A. Variation Product
B. Expansion Product
C. Variation Parent Product
D. Basic Product

Correct Answer: A, C
Section:
Explanation:
Variation Product and Variation Parent Product are two options available for a Product Class. A Product Class is a way to group products that share common attributes, such as color, size, or material. A Variation Product is a product that belongs to a product variation group and has one or more variation attributes that differentiate it from other products in the same group. For example, a shirt that has a specific color and size is a variation product. A Variation Parent Product is a product that acts as a placeholder for a product variation group and has no variation attributes of its own. For example, a shirt that has no specific color or size is a variation parent product.Reference:Product Classes;Product Variations and Attributes

QUESTION 64
What step can a Buyer take to initiate the checkout process in a storefront on B2B Commerce?

A. Click the Checkout button on the Cart page
B. Submit a PO (Purchase Order) for automatic approval
C. Click the Proceed button on the Checkout tile
D. Open the detail view for My Carts and click the Checkout button

Correct Answer: A
Section:
Explanation:
Clicking the Checkout button on the Cart page is the step that a buyer can take to initiate the checkout process in a storefront on B2B Commerce. The Cart page is where buyers can review their order details, such as products,

quantities, prices, and discounts. The Checkout button takes buyers to the Checkout page, where they can enter their shipping and billing information, select a payment method, and place their order.Reference:Cart Page; [Checkout Page]

QUESTION 65
Where can an administrator configure an alternative or new checkout flow?

A. Store tile in the Commerce app
B. Process Builder Button in Experience Builder
C. Experience Builder on the Checkout page
D. Checkout Button on the Cart page

Correct Answer: C
Section:
Explanation:
Experience Builder on the Checkout page is where an administrator can configure an alternative or new checkout flow. Experience Builder is a tool that allows administrators to customize the look and feel, navigation, content, and functionality of their B2B commerce sites. The Checkout page is where buyers complete their order by entering their shipping and billing information, selecting a payment method, and placing their order. An administrator can use Experience Builder to add, remove, or rearrange components on the Checkout page to create an alternative or new checkout flow that suits their business needs.Reference:[Experience Builder]; [Checkout Page]

QUESTION 66
A business that sells parts they have purchased from a manufacturer and then sells them to resellers is an example of what kind of ...

A. A2Z
B. D2C
C. B28
D. B2C

Correct Answer: D
Section:
Explanation:
B2C (Business-to-Consumer) is the kind of commerce that describes a business that sells parts they have purchased from a manufacturer and then sells them to resellers. B2C commerce is when a business sells products or services directly to individual consumers, rather than to other businesses. Resellers are consumers who buy products from one business and sell them to another business or consumer for a profit.Reference:[B2C Commerce]; [Reseller]

QUESTION 67
Which two options are available for providing a mobile experience toSalesforce B2B Commerce Buyers?

A. PWA pre-built with B2B commerce
B. Mobile app via Mobile Publisher
C. Flash application
D. Responsive web experience

Correct Answer: A, D
Section:
Explanation:
PWA (Progressive Web App) pre-built with B2B commerce and responsive web experience are two options available for providing a mobile experience to Salesforce B2B Commerce buyers. A PWA is a web app that delivers a native app-like experience on any device, with features such as offline access, push notifications, and fast loading. A responsive web experience is a web design that adapts to different screen sizes and orientations, ensuring optimal usability and accessibility on any device.Reference:PWA Pre-Built with B2B Commerce; [Responsive Web Experience]

QUESTION 68
What are two advantages of having Commerce and CRM data together?

A. Duplication of account information
B. 360 degree view of the customer
C. Multiple logins to interact with each system
D. Personalized experience based on engagement

Correct Answer: B, D
Section:
Explanation:
Having Commerce and CRM data together provides two advantages: a 360 degree view of the customer and a personalized experience based on engagement. A 360 degree view of the customer means that you can access all the relevant information about your customers from one place, such as their account details, order history, preferences, interactions, and feedback. A personalized experience based on engagement means that you can tailor your marketing, sales, and service strategies to your customers' needs, behaviors, and interests, resulting in higher satisfaction, loyalty, and retention.Reference:Commerce and CRM Data Together; [Personalized Experience Based on Engagement]

QUESTION 69
What platform tool is used to power the checkout experiencein B2B Commerce?

A. Platform events
B. Visualforce
C. Process builder
D. Flows

Correct Answer: D
Section:
Explanation:
Flows are the platform tool used to power the checkout experience in B2B Commerce. Flows are a way to automate business processes by creating guided screens, logic, and actions that users can follow to complete a task or transaction. Flows can be used to customize the checkout experience in B2B Commerce by adding or removing steps, fields, or validations, as well as integrating with external systems or services.Reference:Flows;Customize the Checkout Experience with Flows

QUESTION 70
Which Org preference needs to be enabled in order to see the Order Summary object in Object Manager?

A. There is no action to take. Order Summary access is automatically enabled.
B. Person Accounts for Shoppers
C. Enhanced Commerce Orders
D. Person Accounts

Correct Answer: C
Section:
Explanation:
Enhanced Commerce Orders is the org preference that needs to be enabled in order to see the Order Summary object in Object Manager. The Order Summary object is a custom object that stores information about an order placed on a B2B Commerce site, such as products, quantities, prices, discounts, taxes, and shipping costs. The Enhanced Commerce Orders preference allows you to use this object instead of the standard Order object for B2B Commerce orders, giving you more flexibility and control over your order management process.Reference:Order Summary Object; [Enhanced Commerce Orders Preference]

QUESTION 71
What happens if there is no translation of Product content available for a Buyer's language?

A. The site falls back tothe Store's default language
B. The site falls back to the Buyer's second language
C. An error message is surfaced to the Buyer
D. Product data is not surfaced

Correct Answer: A
Section:
Explanation:
If there is no translation of Product content available for a Buyer's language, the site falls back to the Store's default language. Product content is any type of information that can be displayed on a product detail page or category page, such as images, videos, text, or documents. Translation is the process of converting product content from one language to another. The Store's default language is the language that is used for the Store's labels, messages, and content when no other language is specified or available.Reference:[Product Content]; [Translation]; [Store's Default Language]

QUESTION 72
How many storefronts can be added to an Experience Site?

A. 1.0
B. 2.0
C. 3.0
D. 0.0

Correct Answer: A
Section:
Explanation:
An Experience Site can have only one storefront or reorder portal. A storefront is a Commerce app that displays products and allows buyers to place orders. A reorder portal is a Commerce app that allows buyers to view their order history and reorder products.Reference:Salesforce Accredited B2B Commerce Administrator Exam Guide, page 6;Commerce Workspaces

QUESTION 73
Which three languages are supported for localized content in Search results on B2B Storefronts?

A. German (Switzerland)
B. Spanish
C. Estonian
D. Catalan
E. English

Correct Answer: B, D, E
Section:
Explanation:
B2B Commerce supports localized content in search results for the following languages: Catalan, Chinese (Simplified), Chinese (Traditional), Czech, Danish, Dutch, English, Finnish, French, German, German (Switzerland), Hungarian, Italian, Japanese, Korean, Norwegian, Polish, Portuguese (Brazil), Russian, Spanish, Swedish, and Turkish.Reference:Localize Product Variation Data

QUESTION 74
Which entities do not need the 'Public Read Only' access level to enable external buyers to view products on the storefront?

A. Product Media
B. Catalog

C. Order Delivery Method
D. Price Book

Correct Answer: D
Section:
Explanation:
To enable external buyers to view products on the storefront, the following entities need the ''Public Read Only'' access level: Product Media, Catalog, Order Delivery Method, Product Category Assignment, Product Category Localization, Product Category Media Assignment, Product Category Media Localization, Product Localization, Product Media Assignment, Product Media Localization, Product Variation Grouping Localization. Price Book does not need this access level because it is not directly related to product visibility on the storefront.Reference:Configure Sharing Settings for Commerce

QUESTION 75
How can an administrator categorize aVariant Product?

A. Assign the Variant Product directly to the Category
B. Assign the Entitlement Policy to the Category
C. Assign the Price book Policy to the Category
D. Assign the Variant Parent Product directly to the Category

Correct Answer: D
Section:
Explanation:
A variant product is a product that has different variations based on attributes such as color or size. A variant parent product is a product that groups together all the variant products that share the same attributes. To categorize a variant product, an administrator can assign the variant parent product directly to the category. This way, all the variant products under the variant parent product are automatically assigned to the same category.Reference:Product Variation Grouping;Get to Know Product Variation Grouping

QUESTION 76
The storefront contains Products that are in multiple categories. How can the admin choose which Category displays in the breadcrumb?

A. Set the Category as the Primary Category
B. Set the Category to 'Show in Menu'
C. Set the Category as priority 0
D. Set the Category as priority 1

Correct Answer: A
Section:
Explanation:
If a product is in multiple categories, the admin can choose which category displays in the breadcrumb by setting it as the primary category. The primary category is the category that has priority 0 in the product category assignment object. The breadcrumb is a navigation element that shows the path from the home page to the current page on the storefront.Reference:Set the Category as the Primary Category

QUESTION 77
What two options are available for a Product Class?

A. Variation Parent Product
B. Basic Product
C. Expansion Product
D. Variation Product

Correct Answer: B, D

Section:
Explanation:
A product class defines how a product behaves on a storefront. There are two options for a product class: basic product and variation product. A basic product is a product that does not have any variations based on attributes. A variation product is a product that has different variations based on attributes such as color or size.Reference:Product Classes

QUESTION 78
In which two instancesshould an Administrator perform a search index? (Select 2 answers)

A. After adding a new custom component to the Product Detail Page
B. After making a delta load for the Product Catalog
C. After adding a new category with a product under it which is readyto be sold
D. After making changes to the Product Detail Page layout in Lightning Experience Builder
E. After making changes to shipping calculation settings for Checkout

Correct Answer: B, C
Section:
Explanation:
An administrator should perform a search index in two instances: after making a delta load for the product catalog and after adding a new category with a product under it which is ready to be sold. A search index updates the search data for products and categories on the storefront. A delta load is a process of importing only new or changed data from an external source into Salesforce.Reference:Search Indexing;Delta Load

QUESTION 79
What is the limit on the category hierarchy in terms of child records in B2B Commerce?

A. 40
B. 30
C. 2.0
D. 5.0

Correct Answer: B
Section:
Explanation:
The limit on the category hierarchy in terms of child records in B2B Commerce is 30. This means that each category can have up to 30 child categories, and each child category can have up to 30 subcategories, and so on.Reference:Category Hierarchy Limits

QUESTION 80
What is the fastest way to deploy and activate a sample B2B storefront?

A. Deploy with a fresh dev org and import data
B. Publish and Activate Site and Skip Search
C. Deploy with sample data right after store creation
D. Complete product import, configure relationships

Correct Answer: C
Section:
Explanation:
The fastest way to deploy and activate a sample B2B storefront is to deploy with sample data right after store creation. This option allows an administrator to create a store with preloaded sample data such as products, categories, price books, promotions, etc., without having to import data manually or configure relationships between entities.Reference:Deploy with Sample Data Right After Store Creation

QUESTION 81
An admin is analyzing requirements around a customer's category hierarchy for a multi-language site. They have a set of 110categories which contain many child categories. Which consideration should the admin keep in mind prior to implementation?

A. Only 50 categories can be localized per language
B. There is a depth limit for the number of child categories
C. There is a limit of 50 categories total across all languages
D. There is a limit of 100 categories total across all languages

Correct Answer: A
Section:
Explanation:
An admin should keep in mind that only 50 categories can be localized per language prior to implementing a customer's category hierarchy for a multi-language site. This means that if there are more than 50 categories in one language, some of them will not be translated into other languages on the storefront.Reference:Localize Store Categories

QUESTION 82
Northern Trail Outfitters (NTO) is ready to move their store from Sandbox to Production. Which three components doesan admin need to consider as part of the Change Sets?

A. Platform Events
B. Custom Objects and Fields
C. Process Builder Flows
D. Site.com (from Experience Builder)
E. Store Configuration Component

Correct Answer: B, D, E
Section:
Explanation:
To move a store from Sandbox to Production, an admin needs to consider the following components as part of the change sets: custom objects and fields, Site.com (from Experience Builder), and store configuration component. Custom objects and fields are used to store and manage data for the store, such as products, categories, price books, etc. Site.com is used to create and edit the store pages, layouts, and components. Store configuration component is used to configure the store settings, such as name, URL, catalog, price book, etc.Reference:Deploy a Store from Sandbox to Production

QUESTION 83
Where are checkout screens configured?

A. Store Administration
B. Flow Builder
C. Experience Builder
D. Workbench

Correct Answer: B
Section:
Explanation:
Checkout screens are configured in Flow Builder. Flow Builder is a tool that allows an admin to create and edit flows that define the logic and user interface of the checkout process. Flows can include screens, actions, decisions, loops, variables, and other elements that control the flow of data and interaction with the user.Reference:Configure Checkout Flows

QUESTION 84
How can an admin configure the checkout time-to-live?

A. Update Checkout properties in Store Administration
B. Update theCheckoutTimeToLive and CheckoutValidAfterDate properties on a Webstore
C. Update TTL Properties under Order Settings in Setup
D. File a support case

Correct Answer: B
Section:
Explanation:
To configure the checkout time-to-live, an admin can update the CheckoutTimeToLive and CheckoutValidAfterDate properties on a Webstore. These properties determine how long a checkout session is valid for a user after they initiate checkout or after they modify their cart. The CheckoutTimeToLive property specifies the number of minutes that a checkout session is valid after it is initiated. The CheckoutValidAfterDate property specifies the number of minutes that a checkout session is valid after it is modified.Reference:Checkout Properties

QUESTION 85
Which two steps can an admin take to present different user experiences to different Buyers in a storefront?

A. Associate the branding to specific buyer groups
B. Create audiences to define different segments
C. Link the Store to multiple communities
D. Use page variations

Correct Answer: B, D
Section:
Explanation:
To present different user experiences to different buyers in a storefront, an admin can take two steps: create audiences to define different segments and use page variations. Audiences are groups of users who share common characteristics, such as location, language, account type, etc. Page variations are different versions of a page that can be shown to different audiences based on criteria such as device type, browser type, user profile, etc.Reference:Create Audiences;Use Page Variations

QUESTION 86
Which integrations are out-of-the-box features provided with B2B Commerce?

A. Pricing and Tax only
B. Pricing, Tax, Loyalty, Inventory
C. Inventory, Pricing, Shipping, Tax
D. Tax and Shipping only

Correct Answer: C
Section:
Explanation:
The integrations that are out-of-the-box features provided with B2B Commerce are inventory, pricing, shipping, and tax. Inventory integration allows an admin to sync product inventory data from external sources into Salesforce and display it on the storefront. Pricing integration allows an admin to use external pricing engines or custom Apex code to calculate prices for products and orders on the storefront. Shipping integration allows an admin to use external shipping services or custom Apex code to calculate shipping costs for orders on the storefront. Tax integration allows an admin to use external tax services or custom Apex code to calculate taxes for orders on the storefront.Reference:Inventory Integration;Pricing Integration;Shipping Integration;Tax Integration

QUESTION 87
How can an admin configure the checkout time-to-live?

A. Update TTL properties in Order Settings under Setup
B. Update Webstore properties in Store Administration

C. Find a WebCart and update CheckoutTimeToLive and CheckoutValidAfterDate properties
D. Find a Webstore and update properties and updateCheckoutTimeToLive and CheckoutValidAfterDate properties

Correct Answer: D
Section:
Explanation:
To configure the checkout time-to-live, an admin can find a Webstore and update properties and updateCheckoutTimeToLive and CheckoutValidAfterDate properties. These properties determine how long a checkout session is valid for a user after they initiate checkout or after they modify their cart. The CheckoutTimeToLive property specifies the number of minutes that a checkout session is valid after it is initiated. The CheckoutValidAfterDate property specifies the number of minutes that a checkout session is valid after it is modified.Reference:Checkout Properties

QUESTION 88
Which option is a workspace in the Commerce app?

A. Commerce Reports
B. Search
C. Product
D. Content Management

Correct Answer: C
Section:
Explanation:
The Product option is a workspace in the Commerce app. A workspace is a collection of tools and data that an admin can use to manage a specific aspect of a store, such as products, categories, price books, promotions, etc. The Product workspace allows an admin to create, edit, import, and export products and product variations for a store.Reference:Commerce Workspaces

QUESTION 89
Which two records must anadministrator load individually in the Commerce App?

A. Stores
B. Catalogs
C. Pricing
D. Products

Correct Answer: A, B
Section:
Explanation:
The two records that an administrator must load individually in the Commerce app are stores and catalogs. A store is a Commerce app that displays products and allows buyers to place orders. A catalog is a collection of products that are available for sale on a store. An admin can create, edit, import, and export stores and catalogs in the Commerce app using the Store Administration workspace.Reference:Create a Store or Reorder Portal;Create a Catalog

QUESTION 90
An administrator is trying to figure out what steps remain before their store can be deployed. They have completed assigning aCatalog to the Store and assigning Buyer Groups to the Store. Which two steps must the administrator complete as part of the Store setup wizard?

A. Build the search index
B. Load shipping costs
C. Configure checkout flow
D. Assign Price Books to a store

E. Load tax rates

Correct Answer: A, C
Section:
Explanation:
The two steps that an administrator must complete as part of the Store setup wizard are building the search index and configuring the checkout flow. Building the search index updates the search data for products and categories on the storefront. Configuring the checkout flow defines the logic and user interface of the checkout process using Flow Builder.Reference:Search Indexing;Configure Checkout Flows

QUESTION 91
Where can the administrator go to set up Variation products using the B2B Commerce App's navigation menu?

A. Products
B. Commerce Setup
C. Catalogs
D. Product Workbench

Correct Answer: D
Section:
Explanation:
The administrator can go to the Product Workbench to set up variation products using the B2B Commerce app's navigation menu. The Product Workbench is a tool that allows an admin to create, edit, import, and export product variation groupings for a store. A product variation grouping is a product that groups together all the variant products that share the same attributes, such as color or size.Reference:Product Workbench

QUESTION 92
A B2B adminneeds to modify the storefront experience on the Product Detail Page. Where in the III can the admin directly access Experience Builder to make the change?

A. Experience Cloud Configuration
B. All Sites
C. Experience Settings
D. Digital Experiences

Correct Answer: B
Section:
Explanation:
To modify the storefront experience on the Product Detail Page, a B2B admin can directly access Experience Builder from the All Sites option in the UI. Experience Builder is a tool that allows an admin to create and edit the store pages, layouts, and components using drag-and-drop functionality. The All Sites option shows a list of all the sites that an admin can manage, including B2B Commerce sites.Reference:Edit Store Pages in Experience Builder

QUESTION 93
What two options are available to fill gaps in functionality for Salesforce B2B Commerce?

A. Open source APIs
B. Drop ins
C. Salesforce Labs add-ons
D. AppExchange connectors

Correct Answer: B, D
Section:
Explanation:

To fill gaps in functionality for Salesforce B2B Commerce, two options are available: drop ins and AppExchange connectors. Drop ins are prebuilt components that can be added to a store page to enhance the user experience, such as product reviews, ratings, recommendations, etc. AppExchange connectors are third-party applications that can be integrated with B2B Commerce to extend its capabilities, such as payment gateways, tax services, shipping services, etc.Reference:Drop Ins;AppExchange Connectors

QUESTION 94
What three job titles would likely come up for users that commonly interact with Salesforce B2B Commerce storefronts?

A. Purchasing directors
B. Project managers
C. Wholesale buyers
D. Purchasing managers
E. Equipment technicians

Correct Answer: A, C, D
Section:
Explanation:
The three job titles that would likely come up for users that commonly interact with Salesforce B2B Commerce storefronts are purchasing directors, wholesale buyers, and purchasing managers. These are the roles that typically deal with buying products in bulk from B2B sellers, managing orders and invoices, negotiating prices and discounts, etc.Reference:B2B Commerce Basics

QUESTION 95
Anadministrator at Universal Containers (UC) wants to supply buyers with product-related information. Which two content types can an admin use to provide buyers with product-related information?

A. Asset
B. Image
C. Document
D. File

Correct Answer: A, B
Section:
Explanation:
The two content types that an admin can use to provide buyers with product-related information are asset and image. An asset is a file that contains information about a product, such as a brochure, a datasheet, a manual, etc. An image is a file that shows a visual representation of a product, such as a photo, a diagram, a logo, etc. An admin can upload assets and images to Salesforce and associate them with products using the Product Media object.Reference:Product Media

QUESTION 96
An Administrator wants to add the company name and logo to the user profile menu in the store.
How should the Administrator do this?

A. Edit the User Profile Menu in Profile Builder.
B. Modify the User Profile Lightning Record Page in Experience Builder.
C. Modify the settings for the User Profile Menu component.
D. Make changes to the User Profile Menu in Setup.

Correct Answer: C
Section:
Explanation:
To add the company name and logo to the user profile menu in the store, the administrator should modify the settings for the User Profile Menu component. This component is part of the header section of the store page layout and can be configured to display different information and actions for the user, such as company name, logo, account switcher, logout, etc.Reference:User Profile Menu Component

QUESTION 97
Which feature should an Administrator use to determine which price is shown to customers that have multiple price books assigned to them.

A. Buyer Groups
B. Pricing Entitlement Po
C. Pricing Strategies
D. Price Book Flows

Correct Answer: C
Section:
Explanation:
To determine which price is shown to customers that have multiple price books assigned to them, the administrator should use pricing strategies. Pricing strategies are rules that define how prices are calculated and displayed for products and orders on the storefront. They can be based on various criteria, such as buyer group, product class, price book priority, etc.Reference:Pricing Strategies

QUESTION 98
An Administrator has a business requirement to sell products without physical delivery.
Which three objects, at minimum, are involved in fulfilling this requirement?

A. Order Delivery Charge Method
B. Cart Delivery Charge Group
C. Cart Delivery Group Order
D. Delivery Method Cart Delivery Group Method

Correct Answer: A, B, D
Section:
Explanation:
To sell products without physical delivery, the administrator needs to use three objects at minimum: Order Delivery Charge Method, Cart Delivery Charge Group, and Delivery Method Cart Delivery Group Method. The Order Delivery Charge Method object defines how delivery charges are calculated for an order. The Cart Delivery Charge Group object groups products that have the same delivery method and charge. The Delivery Method Cart Delivery Group Method object specifies which delivery methods are available for a cart delivery charge group. By using these objects, the administrator can create a delivery method that does not require physical delivery, such as digital download or subscription service, and assign it to products that do not need to be shipped.Reference:Delivery Methods;Cart Delivery Charge Groups;Order Delivery Charge Methods

QUESTION 99
A company Is creating a B2B storefront and wants to use images housed in an external host.
How should an Administrator implement this?

A. Create an External Content Host record for the image host.
B. Add the image host as a trusted site.
C. Create a connected app for the image host.
D. Add the image host as a Media Host in the B2B Administration panel.

Correct Answer: A
Section:
Explanation:
To use images housed in an external host for a B2B storefront, the administrator should create an External Content Host record for the image host. This will allow the administrator to reference images from an external source using a URL slug in the Product Media object. The external content host record defines the base URL of the image host and other settings, such as authentication and caching.Reference:External Content Hosts

QUESTION 100
Which object is added in the data model by enabling Commerce In Setup?

A. Price Adjustment Plan
B. Store
C. Product increment Rule
D. Account

Correct Answer: B
Section:
Explanation:
The Store object is added in the data model by enabling Commerce in Setup. The Store object represents a B2B Commerce storefront or reorder portal that is associated with a specific site.It contains settings and information that affect how the storefront or portal behaves and appears to buyers1,2.Reference:Salesforce Accredited B2B Commerce Administrator Exam Guide,Store Object

QUESTION 101
An implementation of B2B Commerce is requiring guest users to have read access to the Product object.
What should an Administrator do to ensure that guest users have access?

A. Change the org wide default for the Product object to read.
B. Modify the guest user profile to provide access to the Product object,
C. Create a new store sharing setting on the Product object.
D. Create a sharing rule on the Product object.

Correct Answer: B
Section:
Explanation:
To ensure that guest users have read access to the Product object, an Administrator should modify the guest user profile to provide access to the Product object.The guest user profile controls what guest users can do and see on a site1,2.By default, guest users have read-only access to some standard objects, such as Account and Contact, but not to custom objects, such as Product2.Therefore, the Administrator needs to edit the guest user profile and assign the appropriate object permissions for Product2.Reference:Salesforce Accredited B2B Commerce Administrator Exam Guide,Set Up Guest User Access for Your Site

QUESTION 102
Which two settings enable the Order Summary object?

A. My Domain
B. Commerce Features
C. Order Preferences
D. Digital Experiences

Correct Answer: A, C
Section:
Explanation:
To enable the Order Summary object, two settings are required: My Domain and Order Preferences.My Domain lets you create a subdomain within the Salesforce domain that is unique to your org1,2.Order Preferences let you configure how orders are processed and displayed in your org1,3.The Order Summary object is a custom object that stores information about an order, such as order number, status, total amount, and buyer account1,4.To use the Order Summary object, you must enable My Domain in your org and select Order Summary as the order type in Order Preferences1,4.Reference:Salesforce Accredited B2B Commerce Administrator Exam Guide,My Domain,Order Preferences,Order Summary Object

QUESTION 103
A client would like to set up a Priority Pricing Model.
On which object is the Priority field that determines the priority of pricing?

A. Price Book
B. Entitlement Policy
C. Buyer Group
D. Buyer Group Price Book

Correct Answer: D
Section:
Explanation:
The Priority field that determines the priority of pricing is on the Buyer Group Price Book object.The Buyer Group Price Book object is a junction object that links a buyer group to a price book1,5.It has a Priority field that indicates the order in which price books are applied to a buyer group1,5.A priority pricing model is a way of assigning different price books to different buyer groups based on their priority level1, .The lower the priority number, the higher the precedence of the price book1, .Reference:Salesforce Accredited B2B Commerce Administrator Exam Guide, Buyer Group Price Book Object, Priority Pricing Model

QUESTION 104
Customers on a current project are accustomed to searching for products by part number. The format for part numbers is numeric with two decimal places, such as: 123456.78.*The search results do not seem to be producing an expected number of hits on the part numbers entere What are two likely causes?

A. Part number values can change with each variation product.
B. Part number is a text field added after the last search index.
C. The part number and product code contain the same value.
D. The part number value is in a formula field that uses other field values.

Correct Answer: A, D
Section:
Explanation:
Two likely causes of not producing an expected number of hits on the part numbers entered are: part number values can change with each variation product, and the part number value is in a formula field that uses other field values.A variation product is a product that has different variations based on attributes, such as color or size1, [12].A part number is a unique identifier for a product or a variation product1, [13]. If part number values can change with each variation product, then searching for a part number may not return all the relevant results, because some variation products may have different part numbers than their parent products. If the part number value is in a formula field that uses other field values, then searching for a part number may not return any results, because formula fields are not searchable by default.Reference:Salesforce Accredited B2B Commerce Administrator Exam Guide, Product Variations and Attributes, Part Number Field, Formula Field Considerations

QUESTION 105
A company sells t-shirts that come in multiple sizes and colors.
Which two steps should an Administrator take to implement the products for this company?

A. Create a T-Shirt Variable Product.
B. Create a Product Variation Rule.
C. Create Product Variations.
D. Create a T-Shirt Parent Product.

Correct Answer: C, D
Section:
Explanation:
To implement the products for a company that sells t-shirts that come in multiple sizes and colors, an administrator should take two steps: create product variations and create a t-shirt parent product. A product variation is a product that has different variations based on attributes, such as size or color. A t-shirt parent product is a product that groups together all the t-shirt variations that share the same attributes. An administrator can use the Product Workbench to create product variations and t-shirt parent products for a store.Reference:Product Variations and Attributes;Product Workbench

QUESTION 106
An Administrator needs to add a B2B store to a site that already exists. The

Administrator has entered a valid store name.
Which two conditions are required to be able to add a B2B store to an existing site?

A. The existing site should use the Build your own (Aura), Customer Porta/ or B2B template.
B. The existing site should only use the Microsite (LWR) template.
C. The site should already have a store created.
D. The site should not have a store created.

Correct Answer: A, D
Section:
Explanation:
To add a B2B store to a site that already exists, an administrator should meet two conditions: the existing site should use the Build your own (Aura), Customer Portal, or B2B template and the site should not have a store created. These are the prerequisites for adding a store to an existing site using the Store Administration workspace. The existing site should not use the Microsite (LWR) template, as it does not support adding a store. The site should not already have a store created, as only one store can be added per site.Reference:Add a Store to an Existing Site

QUESTION 107
An Administrator needs to migrate the Store configurations from the development sandbox to the QA sandbox.
Which two steps should the Administrator take to migrate the changes to the new server?

A. Use Data Migration.
B. Apply Store Configuration.
C. Publish the Store.
D. Export Store Configuration.

Correct Answer: B, D
Section:
Explanation:
To migrate the store configurations from the development sandbox to the QA sandbox, an administrator should take two steps: export store configuration and apply store configuration. Exporting store configuration creates a JSON file that contains all the store settings, such as name, URL, catalog, price book, etc. Applying store configuration imports the JSON file to another sandbox and updates the store settings accordingly.Reference:Export Store Configuration;Apply Store Configuration

QUESTION 108
An administrator would like for their content collection to automatically update when new content is added.
Which two steps should the Administrator take to implement this?

A. Create an Automated Collection.
B. Create a Dynamic Content Collection.
C. Create Content Rule records and associated them to a collection
D. Create criteria rules to filter content.

Correct Answer: B, D
Section:
Explanation:
To create a content collection that automatically updates when new content is added, an administrator should take two steps: create a dynamic content collection and create criteria rules to filter content. A dynamic content collection is a collection that automatically includes content based on criteria rules, such as content type, tag, category, etc. A criteria rule is a rule that defines how to filter content for a dynamic content collection based on one or more conditions.Reference:Dynamic Content Collections;Criteria Rules

QUESTION 109

Which two types of data are supported by the Multilevel Navigation Menu Component in B2B Commerece?

A. System Link
B. Data Source
C. External URL
D. Event

Correct Answer: A, B
Section:
Explanation:
The two types of data that are supported by the Multilevel Navigation Menu component in B2B Commerce are system link and data source. A system link is a link that points to a predefined page or action on the storefront, such as home page, cart page, login page, etc. A data source is a link that points to a custom page or external URL on the storefront, such as a landing page, a blog page, etc.Reference:Multilevel Navigation Menu Component

QUESTION 110
What interface must a developer implement to override Tax in Checkout?

A. sfdc.checkout.CartTaxCalculatlons
B. sfdc.commerce.CheckoutTaxCalculations
C. sfdc_commerce.TaxCalculations
D. sfdc.commerce.CartTaxCalculations
E. sfdc_checkout.TaxCalculations

Correct Answer: B
Section:
Explanation:
To override the tax calculation logic in B2B Commerce for Visualforce, a developer must implement the sfdc.commerce.CheckoutTaxCalculations interface. This interface defines two methods: calculateTax and calculateTaxForCart. The calculateTax method takes a CC Cart Delivery Group Method record as an input and returns a CC Cart Item record of type Tax. The calculateTaxForCart method takes a CC Cart record as an input and returns a list of CC Cart Item records of type Tax. These methods are invoked by the B2B Commerce for Visualforce framework during checkout to calculate the tax amount for each cart delivery group and the entire cart respectively.Reference:Add a Tax Calculation Service,Calculate Tax at Checkout, B2B Commerce for Visualforce Developer Guide

QUESTION 111
Which cart item type is created with the Cart Delivery Group Method after the shipping integration?

A. Charge
B. Surcharge
C. Shipping
D. Delivery

Correct Answer: C
Section:
Explanation:
When a shipping integration is enabled in B2B Commerce for Visualforce, the cart delivery group method record is used to store the selected shipping method for each cart delivery group. After the shipping integration returns the shipping cost for each cart delivery group, a cart item record of type Shipping is created with the cart delivery group method record as its parent. This cart item record represents the shipping charge for the corresponding cart delivery group and is displayed in the order review section of the checkout page.Reference:Specify Shipping Group Options for LLI Checkout,Specify Shipping Options for Standard Checkout,CartDeliveryGroupMethod

QUESTION 112
Which three considerations should a developer keep in mind when evaluating a tax provider for a Salesforce B2B Commerce Lightning site?

A. Whether an AppExchange package already exists
B. Which events to fire in the Lightning web component
C. What the Success criteria should be
D. Whether to use JSON or XML
E. How to handle the error

Correct Answer: A, C, E
Section:
Explanation:
A developer should consider the following factors when evaluating a tax provider for a Salesforce B2B Commerce Lightning site:
Whether an AppExchange package already exists: This can save time and effort for the developer, as they can leverage the existing integration and configuration options provided by the package.Some examples of tax providers with AppExchange packages are Avalara, Vertex, and Digital River1.
What the success criteria should be: The developer should define the expected outcomes and requirements for the tax integration, such as accuracy, performance, scalability, security, compliance, and user experience.The success criteria should be aligned with the business goals and customer needs2.
How to handle the error: The developer should plan for how to handle any errors or exceptions that may occur during the tax calculation or submission process.For example, how to display error messages to the user, how to log and troubleshoot errors, how to retry or cancel transactions, and how to handle refunds or adjustments3

QUESTION 113
Which two statements are accurate about the Cart Item with a Type of Charge?

A. It is created with the Cart Delivery Group Method after the freight integration
B. It is linked directly to a Catalog Id
C. It is linked directly to a Cart Id
D. It is created with the Cart Delivery Group Method after the shipping integration

Correct Answer: A, C
Section:
Explanation:
A cart item with a type of charge is a special type of cart item that represents a fee or a discount applied to the cart or a cart delivery group. A cart item with a type of charge has the following characteristics:
It is created with the Cart Delivery Group Method after the freight integration: The freight integration is responsible for calculating the shipping costs for each cart delivery group based on the shipping method, the destination, and the weight and dimensions of the items. The freight integration can create a cart item with a type of charge to represent the shipping cost for each cart delivery group.
It is linked directly to a Cart Id: A cart item with a type of charge can be associated with a cart id, which means that it applies to the entire cart. For example, a cart-level discount or a tax charge can be represented by a cart item with a type of charge linked to a cart id.
B and D are not accurate statements because:
A cart item with a type of charge is not linked directly to a catalog id. A catalog id is used to identify a product or a variant in the catalog. A cart item with a type of charge does not represent a product or a variant, but rather a fee or a discount.
A cart item with a type of charge is not created with the Cart Delivery Group Method after the shipping integration. The shipping integration is responsible for determining the available shipping methods for each cart delivery group based on the origin, the destination, and the inventory availability. The shipping integration does not create any cart items with a type of charge.

QUESTION 114
What does the developer need to implement to override Shipping in Checkout?

A. sfdc.commerce.ShippingCharges
B. sfdc_commerce.CartShipplngCharges
C. sfdc_checkout.CartShippingCharges
D. sfdc.checkout.ShippingCharges

Correct Answer: C
Section:
Explanation:
To override the shipping charge calculation logic in B2B Commerce for Visualforce, a developer must implement the sfdc_checkout.CartShippingCharges interface. This interface defines two methods: calculateShipping and calculateShippingForCart. The calculateShipping method takes a CC Cart Delivery Group Method record as an input and returns a CC Cart Item record of type Shipping. The calculateShippingForCart method takes a CC Cart record as an input and returns a list of CC Cart Item records of type Shipping. These methods are invoked by the B2B Commerce for Visualforce framework during checkout to calculate the shipping charge for each cart delivery group and the entire cart respectively.Reference:Add a Shipping Service,Calculate Shipping at Checkout, B2B Commerce for Visualforce Developer Guide

QUESTION 115
A developer has been working on the flow of an Inventory Class for checkout. The developer has handled all the error states and now needs to indicate that inventory is available for all items and amounts in the cart.
Which step should happen next?

A. Return sfdc.checkout.lntegrationStatus.Status.SUCCESS
B. Return TRUE
C. Return sfdc.checkoutJnventoryStatus.Status.SUCCESS
D. Return sfdc.checkout.lnventoryStatus.SUCCESS

Correct Answer: A
Section:
Explanation:
To indicate that inventory is available for all items and amounts in the cart, the developer must return sfdc.checkout.IntegrationStatus.Status.SUCCESS from the inventory class. This is a predefined constant that represents a successful inventory check result. If the inventory class returns any other value, such as sfdc.checkout.IntegrationStatus.Status.FAILURE or sfdc.checkout.IntegrationStatus.Status.PARTIAL, the checkout process will be blocked or modified accordingly.Reference:Create an Inventory Class,Check Inventory at Checkout, B2B Commerce for Visualforce Developer Guide

QUESTION 116
Ursa Major is planning to implement Salesforce B2B Commerce, and a developer needs to configure taxes for their storefront. The company operates in multiple states, each with different tax rates and tax rules.
What are two ways the developer should configure taxes in B2B Commerce?

A. Use a different pricebook for each state.
B. Configure tax rates and rules for each state in Salesforce B2B Commerce.
C. Configure a tax engine using third-party software.
D. Use the Salesforce out-of-the-box tax calculator.

Correct Answer: B, C
Section:
Explanation:
There are two ways to configure taxes in B2B Commerce: using the Salesforce out-of-the-box tax solution or using a third-party tax engine. The Salesforce out-of-the-box tax solution allows the developer to configure tax rates and rules for each state in the B2B Commerce administration. The developer can specify the percentage at which a product is taxed and the country, state, or province where that rate applies.The developer can also map the tax rate to products using tax treatments and create a tax policy that includes all the tax treatments for the store's products1. Alternatively, the developer can configure a tax engine using third-party software, such as Avalara or Vertex. The developer can create an Apex class that implements the sfdc.commerce.CheckoutTaxCalculations interface and register it as the integration in the store administration.The Apex class can call the external service to calculate the tax amount for each cart delivery group and the entire cart2.Reference:Configure Tax Settings for a Store,Add a Tax Calculation Service.

QUESTION 117
Ina B2B Commerce store, which three tasks must a developer complete to implement the use of a third-party service for either tax, shipping, or pricing calculation?

A. Create an Apex class implementing the appropriate interface.
B. Create a named credential for authentication with an external service.
C. Create a flow to call the external service directly.

D. Create an Apex class with an invocable method.
E. Register an Apex class as the integration in the store administration.

Correct Answer: A, B, E
Section:
Explanation:
To implement the use of a third-party service for either tax, shipping, or pricing calculation in a B2B Commerce store, the developer must complete three tasks: create an Apex class implementing the appropriate interface, create a named credential for authentication with an external service, and register an Apex class as the integration in the store administration.The Apex class must implement one of the following interfaces depending on the type of calculation: sfdc.commerce.CheckoutTaxCalculations for tax, sfdc_checkout.CartShippingCharges for shipping, or sfdc.commerce.CheckoutPriceCalculations for pricing3.The named credential must provide the URL, authentication protocol, and credentials for accessing the external service4.The Apex class must be registered as the integration in the store administration by selecting it from the drop-down list in the corresponding section5. Creating a flow or an invocable method is not necessary for this task.

QUESTION 118
When a developer configures a tax integration for a store, what happens to the previously calculated tax entries during the checkout flow?

A. Ignored during recalculation
B. Deleted from the Cart
C. Modified with the new tax calculation
D. Saved prior to recalculation

Correct Answer: B
Section:
Explanation:
When a developer configures a tax integration for a store, the previously calculated tax entries during the checkout flow are deleted from the cart. This is because the tax calculation logic is executed every time the cart is updated or recalculated, and the old tax entries are no longer valid.The new tax integration calculates the tax amount for each cart delivery group and the entire cart, and creates new cart item records of type Tax with the updated values1.Reference:Add a Tax Calculation Service

QUESTION 119
Which three data types are supported for custom fields while using CSV file format for importing data for a store?

A. Picklist (Multi-Select)
B. Text Area (Long)
C. Currency
D. Address
E. Lookup Relationship

Correct Answer: A, B, C
Section:
Explanation:
The CSV file format for importing data for a store supports the following data types for custom fields: checkbox, currency, date, date/time, email, number, percent, phone, picklist, picklist (multiselect), text, text area, text area (long), text area (rich), time, url, or string1. Therefore, the data types that are supported among the options are picklist (multi-select), text area (long), and currency. Address and lookup relationship are not supported data types for custom fields in the CSV file format.

QUESTION 120
What is true about mapping custom fields from Cart to Order Summary?

A. The automatic Cart to Order mapping of custom fields can be disabled.
B. There is a limit of 25 custom fields on a Cart that can be mapped to Order.

C. All data types are supported for custom fields to be mapped from Cart to Order.
D. A custom field must exist in the Cart and Order Summary objects only to be mapped successfully.

Correct Answer: D
Section:
Explanation:
As of the Spring '23 release, the cart to order action supports the automatic mapping of custom fields as long as certain patterns are followed.To be automatically mapped, the custom field needs to exist in the Cart, Order and OrderSummary objects and have the same API name, supported data type and field configuration2. Therefore, the statement that a custom field must exist in the Cart and Order Summary objects only to be mapped successfully is false. The other statements are also false because:
The automatic Cart to Order mapping of custom fields cannot be disabled2.
There is no limit of 25 custom fields on a Cart that can be mapped to Order2.
Not all data types are supported for custom fields to be mapped from Cart to Order.Only checkbox, currency, date, date/time, email, number, percent, phone, picklist (single-select), text and url are supported2

QUESTION 121
A dev at Northern Trail Outfitters (NTO) exported Order Summary records via Data Loader, but noticed that some orders were missing. What is the most likely cause?

A. The export job did not fully complete
B. The user does not have rights to some of the records
C. Order Life Cycle Type was Managed
D. The Status was still set to Draft

Correct Answer: B
Section:
Explanation:
One possible cause for missing orders when exporting Order Summary records via Data Loader is that the user does not have rights to some of the records. Data Loader respects the sharing and security settings of Salesforce objects and fields.Therefore, if the user does not have access to view or edit some orders or order summaries based on their profile or role permissions, those records will not be included in the export file3. The other options are not likely causes because:
If the export job did not fully complete, Data Loader would show an error message or a partial success file with the failed records3.
The Order Life Cycle Type does not affect the visibility or exportability of orders or order summaries.It only determines whether orders can be activated or deactivated4.
The Status being set to Draft does not prevent orders or order summaries from being exported.It only indicates that the order is not yet finalized4.

QUESTION 122
A developer attempts to export data from an org by launching Data Loader, selecting a standard entity, clicking the 'Select All Fields' button and clicking the Finish button. The developer finds that the CustomField__c field they added to the entity has no values under the header in the CSV file output. What is the root cause?

A. The developer does not have the correct JDK that is recommended by Salesforce and this is ''known to cause issues with exporting custom attributes
B. The field is not populated
C. The user does not have rights to the custom field
D. The developer does not have access to the object's metadata

Correct Answer: C
Section:
Explanation:
One possible reason for the CustomField__c field to have no values in the CSV file output is that the user does not have rights to the custom field. Data Loader respects the sharing and security settings of Salesforce objects and fields. Therefore, if the user does not have access to view or edit the custom field based on their profile or role permissions, the field will not be included in the export file. The other options are not likely causes because:
The JDK version does not affect the export of custom fields. Data Loader requires JDK 8 or later, but it does not cause issues with exporting custom attributes.
The field being not populated would result in blank values under the header, but not the absence of the header itself.
The access to the object's metadata is not required for exporting data. Data Loader uses the SOAP API to access data, not the Metadata API.

QUESTION 123
A developer needs to make a call to a long running web service which is critical to finalizing their checkout process. Which three items should the developer consider in their implementation?

A. A new CORS entry may need to be created in Setup
B. A new Named Credential may need to be created in Setup
C. An Apex method returning a Continuation will need to be created
D. Requests to the service should be brokered to prevent limit exceptions
E. A new Remote Site may need to be created in Setup

Correct Answer: A, B, C
Section:
Explanation:
To make a call to a long running web service, a developer should consider the following items in their implementation:
A new CORS entry may need to be created in Setup.CORS stands for Cross-Origin Resource Sharing, and it is a mechanism that allows web browsers to make requests to servers on different origins1.A CORS entry defines a trusted origin for an external web service and allows the browser to access its resources2.If the web service is not on the same origin as the Salesforce org, a CORS entry is required to avoid cross-origin errors3.
A new Named Credential may need to be created in Setup.A Named Credential specifies the URL of an external web service and its authentication settings4.It can also store certificates or secrets for secure communication4.By using a Named Credential, a developer can simplify the callout code and avoid hardcoding sensitive information5.
An Apex method returning a Continuation will need to be created.A Continuation is a class in Apex that allows making long-running requests to external web services without blocking the user interface6.It works by sending the request asynchronously and returning a placeholder response that can be used to resume the processing later6.A Continuation can handle requests that take up to 120 seconds, which is longer than the normal limit of 10 seconds for synchronous callouts7.Reference:Cross-Origin Resource Sharing (CORS),Create a CORS Whitelist Entry,Make Long-Running Callouts with Continuations,Named Credentials,Apex Web Services and Callouts,Continuation Class,Apex Governor Limits

QUESTION 124
Which Lightning web component path allows a developer to view or edit a record while maintaining control over specifying its layout and set of fields?

A. lightning-record-edit-form
B. lightning-record-imperative
C. lightning-record-view-form
D. lightning-record-form

Correct Answer: A
Section:
Explanation:
The lightning-record-edit-form component allows a developer to view or edit a record while maintaining control over specifying its layout and set of fields. It is a wrapper component that accepts a record ID and an object API name, and displays fields with their labels and current values. The developer can use lightning-input-field components inside the lightning-record-edit-form to create editable fields, and lightning-output-field components or other display components to show read-only information. The lightning-record-edit-form component also implements Lightning Data Service, which means it does not require additional Apex controllers to create or update records, and it handles field-level security and sharing automatically.

QUESTION 125
A developer has created a custom Lightning web component for the Cart page that needs to react to changes to cart items from the standard cart component.
How should the developer implement the custom component so changes to cart items and quantities are reflected?

A. Subscribe to events on the lightning_commerce_cartChanged channel using the Lightning Message Service.
B. Add a listener for the cartltemUpdate Lightning event.
C. Listen for events on the lightning_commerce_cartChanged channel with the Lightning Event ''Listener component.
D. Add an event listener for the cartchanged DOM (Document Object Model) event.

Correct Answer: A

Section:
Explanation:
The Lightning Message Service (LMS) is a feature that allows communication across different UI technologies, such as Lightning Web Components, Aura Components, and Visualforce pages. LMS uses message channels to publish and subscribe to messages.A message channel is a custom metadata type that defines the shape and scope of the messages1.The lightning_commerce_cartChanged channel is a standard message channel that is used by the B2B Commerce Cloud platform to notify components of changes to the cart items and quantities2. A developer can use the LMS API to subscribe to events on this channel and update the custom component accordingly.The developer needs to import the lightning/messageService module and the lightning_commerce_cartChanged channel in the JavaScript file of the custom component, and then use the subscribe method to register a callback function that handles the message payload3. For example:
// cartCustomComponent.js import { LightningElement, wire } from 'lwc'; import { subscribe, MessageContext } from 'lightning/messageService'; import CART_CHANGED_CHANNEL from '@salesforce/messageChannel/lightning_commerce_cartChanged__c';
export default class CartCustomComponent extends LightningElement { // Declare a message context @wire(MessageContext) messageContext;
// Declare a subscription variable subscription = null;
// Subscribe to the message channel in the connected callback connectedCallback() { this.subscribeToMessageChannel(); }
// Subscribe to the message channel using the LMS API subscribeToMessageChannel() { if (!this.subscription) { this.subscription = subscribe(this.messageContext, CART_CHANGED_CHANNEL, (message) => this.handleCartChange(message)); } }
// Handle the message payload and update the component logic handleCartChange(message) { // Do something with the message payload, such as: // - Display the cart items and quantities // - Calculate the cart total // - Apply discounts or taxes // - etc. } }

QUESTION 126
Which category can receive signaling from a Lightning Message Channel? 03m 42s

A. only descendents (i.e. children)
B. page (anywhere on it)
C. only direct siblings
D. only ancestors (i.e. parents)

Correct Answer: B
Section:
Explanation:
The Lightning Message Service (LMS) allows communication across different UI technologies on a Lightning page, such as Lightning Web Components, Aura Components, and Visualforce pages. LMS uses message channels to publish and subscribe to messages.A message channel is a custom metadata type that defines the shape and scope of the messages1. The scope of a message channel determines which components can receive signaling from it.There are two possible scopes: application and component1.The application scope means that any component on the page can receive signaling from the message channel, regardless of its position in the DOM hierarchy1.The component scope means that only components that share a common ancestor can receive signaling from the message channel1. Therefore, the correct answer is B. page (anywhere on it), because it corresponds to the application scope of a message channel.Reference:Use Lightning Message Service

QUESTION 127
Which two methods should a developer implement in a Lightning web component to 03m 355
successfully handle the subscription lifecycle of a Message Channel?

A. Subscribe()
B. stopListener()
C. startListener()
D. unsubscribe()

Correct Answer: A, D
Section:
Explanation:
To handle the subscription lifecycle of a Message Channel, a developer should implement two methods in a Lightning web component: subscribe() and unsubscribe(). The subscribe() method is used to register a callback function that handles the messages published on the message channel. The unsubscribe() method is used to remove the subscription and stop receiving messages.Both methods are part of the Lightning Message Service API, which is imported from the lightning/messageService module1. For example:

// Import the Lightning Message Service API import { subscribe, unsubscribe, MessageContext } from 'lwc/messageService';
// Declare a message context @wire(MessageContext) messageContext;
// Declare a subscription variable subscription = null;
// Subscribe to the message channel in the connected callback connectedCallback() { this.subscribeToMessageChannel(); }
// Subscribe to the message channel using the LMS API subscribeToMessageChannel() { if (!this.subscription) { this.subscription = subscribe(this.messageContext, MESSAGE_CHANNEL, // The name of the message channel (message) => this.handleMessage(message) // The callback function); } }
// Unsubscribe from the message channel in the disconnected callback disconnectedCallback() { this.unsubscribeFromMessageChannel(); }
// Unsubscribe from the message channel using the LMS API unsubscribeFromMessageChannel() { unsubscribe(this.subscription); this.subscription = null; }

QUESTION 128
Which practice is allowed when it comes to naming a Lightning web component's folder and associated files?

A. Including whitespace
B. Using a single underscore
C. Using consecutive underscores
D. Using a single hyphen (dash)

Correct Answer: B
Section:
Explanation:
Using a single underscore because this is allowed when it comes to naming a Lightning web component's folder and associated files.However, it is not recommended because it does not map to kebab case in markup, which is the convention for web components2. The other options are incorrect because they violate the naming rules for Lightning web components.The folder and its files must follow these naming rules3:
Must begin with a lowercase letter
Must contain only alphanumeric or underscore characters
Must be unique in the namespace
Can't include whitespace
Can't end with an underscore
Can't contain two consecutive underscores
Can't contain a hyphen (dash)

QUESTION 129
Which element can be used to pass HTML from a parent component to a child component?

A. <html></htmi>
B. <template></template>
C.
D. <slot></slot>

Correct Answer: D
Section:
Explanation:
<target>lightningCommunity_Page</target> because this is the element that should be included in the component's configuration XML file to make the custom component available for the Product Detail page in the store.The target element specifies where the component can be used, and the lightningCommunity_Page value indicates that the component can be used on any Experience Builder page1. The other options are incorrect because they either use invalid or irrelevant elements or values.For example, the builder element is not a valid element for Lightning web components2, the RecordPage value is not a valid target for Lightning web components3, and the isAvailable and isExposed elements are not required for Lightning web components4.Reference:Target a Page Type,Component Configuration File,Target Config File,Expose a Component to Experience Builder

QUESTION 130
A developer has created a custom Lightning web component to display on the Product Detail 03m 10s page in the store. When the developer goes to add the component to the page in Experience Builder, it is missing from

the list of custom components.
Which XML fragment should the developer include in the component's configuration XML file to ensure the custom component is available to add to the page?

A. <builder>ExperienceCloud</builder> <target>RecordPage</target>
B. <isExposed target='ExperienceCloud'> | RecordPage i </isExposed>
C. <isAvailable>true</isAvailable> <targets=lightningCommunity_RecordPage<targets> <isExposed>true</isExposedTrue> <targets>
D. <target=lightningCommunity_Page</target> <targets>

Correct Answer: B
Section:
Explanation:
<slot></slot> because this is the element that can be used to pass HTML from a parent component to a child component.The slot element is a placeholder for content that is defined in the parent component and inserted into the child component5.It allows creating reusable components with dynamic content6. For example, suppose there is a parent component that defines some HTML content inside a child component:
<!-- parent.html --> <template> <c-child>
This is some HTML content passed from the parent to the child. </c-child> </template>
The child component can use the slot element to render the content from the parent:
<!-- child.html --> <template> <h1>This is the child component.</h1> <slot></slot> <!-- This will display the content from the parent --> </template>
The output will look like this:
This is the child component. This is some HTML content passed from the parent to the child.

QUESTION 131
A developer is building a custom component in Lightning web components (LWC) that has a grandchild component that needs to pass information to the grandparent component. Ex Ther m Ss
What is the correct way to demonstrate the passing of a message from the grandchild component to the grandparent component?
A)

Using an attribute on the child component to pass the message from the child to the grandparent

```
// child.js
this.message = 'Hello from Child';

// child.html
<template>
<c-grand-parent message={message}></c-grand-parent>
</template>

// grandParent.js
@api message;
```

B)

Using an event that the grandchild component starts and the grandparent component handles

```
// grandChild.js
this.dispatchEvent(new CustomEvent('message', {
bubbles: true,
```

C)

```
// grandParent.js
handleMessage(message) {
console.log(message); // 'Hello from Grandchild'
}
```

D)

Using a third-party library to establish communication between the grandchild and grandparent components

```
// grandChild.js
PubSub.publish('message', 'Hello from Grandchild');

// grandParent.js
connectedCallback() {
this.subscription = PubSub.subscribe('message', (message) => {
console.log(message); // 'Hello from Grandchild'
});
```

A. Option A
B. Option B
C. Option C
D. Option D

Correct Answer: A
Section:
Explanation:
The correct way to demonstrate the passing of a message from the grandchild component to the grandparent component is by using an attribute on the child component to pass the message. This can be done by using the @api decorator in the grandchild component and then handling the message in the grandparent component with the handlemessage method. For example:
<!-- grandchild.html --> <template> <lightning-button label=''Send Message'' onclick={handleClick}></lightning-button> </template>
// grandchild.js import { LightningElement, api } from 'lwc';
export default class Grandchild extends LightningElement { // Declare an attribute to pass the message @api message = 'Hello from grandchild';
// Handle the button click and fire an event handleClick() { // Create a custom event with the message as detail const event = new CustomEvent('message', { detail: this.message }); // Dispatch the event from this component this.dispatchEvent(event); } }
<!-- child.html --> <template> <c-grandchild onmessage={handleMessage}></c-grandchild> </template>
// child.js import { LightningElement } from 'lwc';
export default class Child extends LightningElement { // Handle the message event from the grandchild component handleMessage(event) { // Get the message from the event detail const message = event.detail; // Fire another event with the same message to pass it to the parent component this.dispatchEvent(new CustomEvent('message', { detail: message })); } }
<!-- parent.html --> <template> <c-child onmessage={handleMessage}></c-child> </template>
// parent.js import { LightningElement } from 'lwc';
export default class Parent extends LightningElement { // Declare a property to store the message message;
// Handle the message event from the child component handleMessage(event) { // Get the message from the event detail and assign it to the property this.message = event.detail; // Do something with the message, such as display it on the screen console.log(this.message); } }

QUESTION 132
What are two purposes of the Shadow DOM in a Lightning web component?

A. It encapsulates the internal document object model (DOM) structure of a web component

B. It allow components to be shared while protecting them from being manipulated by arbitrary code
C. It allows direct access to the document object model of the component
D. It allows older JavaScript libraries to manipulate the tagging structure

Correct Answer: A, B
Section:
Explanation:
The Shadow DOM is a standard that provides encapsulation for the internal document object model (DOM) structure of a web component. The DOM is the representation of the HTML elements and attributes of a web page in a tree-like structure. The Shadow DOM allows creating a separate DOM tree for each web component, which is hidden from the main DOM tree.This means that the markup, style, and behavior of the web component are isolated from the rest of the page1. The purposes of the Shadow DOM in a Lightning web component are:
It encapsulates the internal document object model (DOM) structure of a web component. This means that the web component has its own scope and namespace, and does not interfere with other elements on the page.For example, the web component can use its own CSS selectors and variables without affecting or being affected by the global CSS2.The web component can also use custom HTML tags without conflicting with existing or future HTML standards3.
It allows components to be shared while protecting them from being manipulated by arbitrary code. This means that the web component can be reused in different contexts and applications, without worrying about external code changing its functionality or appearance.For example, the web component can be embedded in another web page or application, and it will still work as intended, regardless of the surrounding code4.The web component can also prevent malicious code from accessing or modifying its internal state or data5.

QUESTION 133
Which tool should a developer use to author automated tests for custom Lightning web components?

A. Visual Studio Code
B. Salesforce CLI
C. Jest
D. Salesforce Developer Console

Correct Answer: C
Section:
Explanation:
The tool that a developer should use to author automated tests for custom Lightning web components is Jest.Jest is a JavaScript testing framework that provides features such as mocking, code coverage, snapshots, and asynchronous testing6.Jest is integrated with Salesforce CLI and Visual Studio Code, which makes it easy to create, run, and debug tests for Lightning web components7.Jest tests are written in local JavaScript files that are committed to version control along with the component itself8.Jest tests can verify the functionality, performance, accessibility, and user interface of Lightning web components9.Reference:Jest,Test Lightning Web Components,Write Jest Tests,Testing Strategies

QUESTION 134
Which option is the correct syntax to render a property in a Lightning web component template?

A. Surround the property with curly braces: {property}
B. Surround the property with brackets: [property]
C. Surround the property with an exclamation point and curly braces: {property}
D. Surround the property with curly braces and exclamation point: {{property}

Correct Answer: A
Section:
Explanation:
Surround the property with curly braces: {property} because this is the syntax for data binding in a Lightning web component template. Data binding is a way to link a property in a component's template to a property in the component's JavaScript class.When the value of the property changes, the component re-renders and updates the template accordingly1. For example, suppose there is a component that has a name property in its JavaScript class:
// helloWorld.js import { LightningElement, api } from 'lwc';

export default class HelloWorld extends LightningElement { // Declare a public name property @api name = 'World'; }
To render the name property in the component's template, surround it with curly braces:
<!-- helloWorld.html --> <template>
Hello, {name}! </template>
The output will look like this:
Hello, World!

QUESTION 135
What is the fastest route to setting up a B2B Commerce Store as a developer?

A. Create a new store in the Commerce app
B. Use sfdx setup scripts
C. Import a previously exported store archive
D. Set up B2B Commerce on Lightning Experience manually

Correct Answer: B
Section:
Explanation:
The fastest route to setting up a B2B Commerce Store as a developer is to use sfdx setup scripts.Sfdx is a command-line tool that allows developers to create, manage, and deploy Salesforce applications using source-driven development2.Sfdx setup scripts are preconfigured commands that automate the process of creating and configuring a B2B Commerce Store in a scratch org3.A scratch org is a temporary Salesforce org that can be used for development and testing purposes4. Using sfdx setup scripts, a developer can quickly set up a B2B Commerce Store with sample data and customizations, without having to manually create a store in the Commerce app or import a previously exported store archive.The developer can also use sfdx commands to push and pull source code changes between the scratch org and the local project folder5.To use sfdx setup scripts, the developer needs to install Salesforce CLI, Visual Studio Code, and Git on their machine, and clone the B2B Commerce on Lightning Experience repository from GitHub6.Then, the developer can run the setup scripts from the command line or from Visual Studio Code7.Reference:Salesforce CLI,SFDX Setup Scripts,Scratch Orgs,Source-Driven Development,Set Up Your Development Environment,Create Your First Store

QUESTION 136
How can a developer bring in a checkout flow step to another sequence order? 02m 06s

A. Reorder step in checkoutSteps.xml
B. drag and drop subflows in main checkout flow
C. drag and drop checkout Screens in main checkout flow
D. Adjust next-state in previous subflow configuration

Correct Answer: D
Section:
Explanation:
Adjust next-state in previous subflow configuration because this is the way to bring in a checkout flow step to another sequence order. A checkout flow step is a subflow that represents a stage in the checkout process, such as shipping, payment, or review.A subflow is a reusable unit of logic that can be invoked from another flow1. To change the order of the checkout flow steps, a developer needs to modify the next-state attribute of the previous subflow configuration.The next-state attribute specifies the name of the next subflow to execute after the current one finishes2. For example, suppose there are three checkout flow steps: shipping, payment, and review. To bring in the payment step before the shipping step, the developer needs to adjust the next-state attribute of the start subflow configuration to point to the payment subflow instead of the shipping subflow:
<!-- start.subflow --> <subflow name=''start''> <subflow-state id=''start'' subflow=''start''> <next-state on=''success'' value=''payment''/> <!-- Change this from shipping to payment --> </subflow-state> </subflow>

QUESTION 137
What is the fastest route to establishing the data needed for checkout development when setting up a new Store?

A. Import a previously exported store archive
B. Use sfdx setup scripts
C. Select Add Sample Data when setting up the store

D. Import the data with data loader

Correct Answer: B
Section:
Explanation:
The fastest route to establishing the data needed for checkout development when setting up a new store is to use sfdx setup scripts.Sfdx is a command-line tool that allows developers to create, manage, and deploy Salesforce applications using source-driven development3.Sfdx setup scripts are preconfigured commands that automate the process of creating and configuring a B2B Commerce Store in a scratch org4.A scratch org is a temporary Salesforce org that can be used for development and testing purposes5. Using sfdx setup scripts, a developer can quickly set up a B2B Commerce Store with sample data and customizations, without having to manually create a store in the Commerce app or import a previously exported store archive.The developer can also use sfdx commands to push and pull source code changes between the scratch org and the local project folder6.To use sfdx setup scripts, the developer needs to install Salesforce CLI, Visual Studio Code, and Git on their machine, and clone the B2B Commerce on Lightning Experience repository from GitHub7.Then, the developer can run the setup scripts from the command line or from Visual Studio Code8.Reference:Salesforce CLI,SFDX Setup Scripts,Scratch Orgs,Source-Driven Development,Set Up Your Development Environment,Create Your First Store

QUESTION 138
How can a developer introduce new screen behavior in a checkout flow step?

A. Modify the property mappings in checkoutSteps.xml
B. Edit the default subflow directly
C. Adjust next-state in previous subflow configuration
D. Clone the appropriate subflow and replace the Lightning web components in it

Correct Answer: D
Section:
Explanation:
To introduce new screen behavior in a checkout flow step, the developer should clone the appropriate subflow and replace the Lightning web components in it. This way, the developer can customize the layout, logic, and functionality of the checkout step without modifying the default subflow. The developer can also use the component visibility feature in screen flows to show or hide components based on conditions.Reference:
Customize Your Checkout Flow for a B2B Store (Aura)
Build a Checkout Flow for a B2B Store (Aura)

QUESTION 139
While working on a commerce rollout, a developer needs to update the checkout process so that buyers can purchase with one of the below payment types. ---------
m Ss
* Credit Card
* Purchase Order
* Contract Now & Pay Later
Additionally, the developer needs to show only Purchase Order and Contract Now & Pay
Later if a custom checkbox field on the account is checked.
How should the developer meet these requirements?

A. Create a custom Lightning web component that can be used with the standard payment component. Use a publish-subscribe (pub-sub) model to listen to events from the standard component to determine which additional payment options should be shown.
B. Create a custom Lightning web component for the checkout flow that has all the options available. Within that component, pull data from the account to determine which options to show.
C. Add a new payment gateway through the reference implementation steps so the payment shows up on the checkout payment screen. Configure the different payment options required.
D. Modify the standard payment component settings in the checkout screen flow and add the new payment method. Use the component visibility feature in screen flows to fulfill the account-based

Correct Answer: B
Section:
Explanation:
To update the checkout process with different payment types, the developer should create a custom Lightning web component for the checkout flow that has all the options available. Within that component, the developer

can pull data from the account to determine which options to show based on the custom checkbox field. This approach allows the developer to have full control over the payment logic and UI, and avoid using multiple components or events.Reference:
Checkout Flow Component (Aura) for B2B Stores
Lightning Web Components Developer Guide

QUESTION 140
What tool can a developer use to investigate errors during development? 01m 29s

A. Commerce Diagnostics Event Logging
B. Checkout Flow Log
C. Support cases
D. Browser dev tools

Correct Answer: A
Section:
Explanation:
Commerce Diagnostics Event Logging is a tool that allows developers to view and analyze the events that occur during the execution of a Commerce request. It can help identify errors, performance issues, and potential optimizations in the code.Commerce Diagnostics Event Logging can be enabled or disabled in the Commerce Settings page in Setup1.Reference:1: Configure Your B2B and B2B2C Commerce Store - Trailhead2

QUESTION 141
Which two event settings are required for a custom event called CustomEvent to fire from the Lightning web component and propagate up to the DOM?

A. bubbles: true
B. composed: true
C. cancelable: true
D. composed: false

Correct Answer: A, B
Section:
Explanation:
To fire a custom event from a Lightning web component and propagate it up to the DOM, the event must have the bubbles and composed properties set to true. The bubbles property indicates whether the event should bubble up through the component hierarchy or not. The composed property indicates whether the event should cross the shadow boundary and reach the DOM.If either of these properties is false, the event will not be visible to the DOM elements3.Reference:3: Communicate with Events - Trailhead4

QUESTION 142
How can a developer establish communication between components that are not in the same (Document Object Model) tree?

A. Use publish-subscribe pattern.
B. Configure targets property.
C. Use dispatch events.
D. Use @api decorators.

Correct Answer: A
Section:
Explanation:
To establish communication between components that are not in the same DOM tree, the developer should use the publish-subscribe pattern. This pattern allows components to communicate across the DOM tree without depending on their position in the hierarchy. The developer can use the Lightning Message Service (LMS) to implement this pattern, which provides a standard and secure way to exchange messages across different components and namespaces.Reference:

Communicate Across the DOM
Lightning Message Service Basics

QUESTION 143
Which two guidelines should a developer consider when migrating aura components to LWC? 07m 01s

A. Migrate one component and then determine whether additional effort would make sense
B. Start with migrating trees of components (components within components)
C. Force all developers to write any new components using Lightning web components
D. Start with simple components that only render UI

Correct Answer: A, D
Section:
Explanation:
When migrating aura components to LWC, the developer should consider the following guidelines:
Migrate one component and then determine whether additional effort would make sense. This way, the developer can evaluate the benefits and challenges of migration, and decide whether to continue or postpone the process. The developer can also use the Lightning Web Components Migration Assistant tool to automate some of the migration steps.
Start with simple components that only render UI. These components are easier to migrate because they have less logic and dependencies. The developer can use the base Lightning web components as a starting point, and then customize them as needed. The developer can also use the Lightning Web Components Playground to test and debug the migrated components.Reference:
Migrate Aura Components to Lightning Web Components
B2B Commerce Aura to LWR Migration Guide

QUESTION 144
What are two considerations to keep in mind when including additional JavaScript files in a Lightning web component?

A. Each additional file needs a corresponding .js-meta.xml file.
B. The files must be ES6 modules and must have names that are unique within the component's folder.
C. A module can export named functions or variables
D. Additional JavaScript files should be minified before deployment

Correct Answer: B, C
Section:
Explanation:
When including additional JavaScript files in a Lightning web component, the developer should keep in mind the following considerations:
The files must be ES6 modules and must have names that are unique within the component's folder. This is because the files are imported by their relative path, and the file name becomes the module name. The files must also use the export and import keywords to expose or consume functionality from other modules.
A module can export named functions or variables that can be imported by other modules. The developer can use the export keyword to specify what to expose from a module, and the import keyword to specify what to consume from another module. The developer can also use the default keyword to export or import a single value from a module.Reference:
Import JavaScript Files into Lightning Web Components
JavaScript Modules

QUESTION 145
Which wire adapter should a developer use to retrieve metadata about a specific object? 06m 555

A. getObjectMetadata
B. getObjectinfo
C. getObject
D. getObjectDescribe

Correct Answer: A
Section:
Explanation:
To retrieve metadata about a specific object, the developer should use the getObjectMetadata wire adapter. This adapter returns an object that contains metadata describing the fields, child relationships, record type, and theme info of an object. The developer can use this adapter to access information about an object's schema and layout without making an Apex call.Reference:
getObjectMetadata
Work with Salesforce Data

QUESTION 146
A developer is building a custom component in Lightning web components (LWC) that needs to fetch data from an API.
Which lifecycle hook should the developer use to make the API call?

A. connectedCallback
B. renderedCallback
C. errorCallback
D. disconnectedCallback

Correct Answer: A
Section:
Explanation:
The connectedCallback lifecycle hook is invoked when a Lightning web component is inserted into the DOM. This is the best time to make an API call, as the component is ready to render data from the server.The other lifecycle hooks are not suitable for making API calls, as they either occur after the component is rendered (renderedCallback), when an error occurs (errorCallback), or when the component is removed from the DOM (disconnectedCallback)1.Reference:1: Call Apex Methods - Trailhead2

QUESTION 147
A developer is creating a component to implement a custom Terms and Conditions checkbox at checkout in the Aura Commerce template.
Which method should the developer implement on the Lightning web component to ensure the user accepts the terms and conditions?

A. ComponentValidity
B. Validate
C. SaveCheckout
D. CheckValidity

Correct Answer: D
Section:
Explanation:
The CheckValidity method is a standard method that Lightning web components can implement to validate user input. It returns true if the input is valid, and false otherwise. The developer can use this method to check if the user has checked the Terms and Conditions checkbox, and prevent them from proceeding to checkout if they have not.The other methods are not standard methods for Lightning web components, and would have to be custom defined by the developer3.Reference:3: Validate User Input - Trailhead4

QUESTION 148
Northern Trail Outfitters (NTO) has a B2B Commerce store for its resellers. It has received many customer service calls involving questions about the delivery date of customer orders.
How should a developer expose delivery time estimates to NTO's customers in the storefront to reduce call volume?

A. Add the Expected Delivery Date field to the order confirmation email.
B. Add a Desired Delivery Date input field during the checkout flow.
C. Display the Expected Delivery Date on the order page with a Lightning web component.
D. Configure an email alert to the customer when the Expected Delivery Date changes.

Correct Answer: C
Section:
Explanation:
A developer can expose delivery time estimates to NTO's customers in the storefront by displaying the Expected Delivery Date on the order page with a Lightning web component. This way, the customers can see the delivery date of their orders in real time, without having to wait for an email confirmation or contact customer service.A Lightning web component is a custom HTML element that can render dynamic data from Salesforce B2B Commerce using Apex and JavaScript1.The developer can use the ccrz.cc_api_DeliveryDate.getDeliveryDates method to get the expected delivery date for an order, based on various factors such as inventory availability, shipping method, and requested delivery date2.The developer can then display the expected delivery date on the order page using a Lightning web component template and style3.Reference:1: Build Lightning Web Components - Trailhead,2: Set Up the Requested Delivery Date Picker on the Checkout Page - Salesforce,3: Create and Use Lightning Web Components in B2B Commerce - Trailhead

QUESTION 149
Which template will correctly display the details message only when areDetailsVisible becomes true given the following code in a Lightning Web Component?
A)

```
<template if:true={areDetailsVisible}>
  <div class="slds-m-vertical_medium">
    These are the details!
  </div>
</template>
```

B)

```
<template if:areDetailsVisible={true}>
  <div class="slds-m-vertical_medium">
    These are the details!
  </div>
</template>
```

C)

```
<template if:true{areDetailsVisible}>
  <div class="slds-m-vertical_medium">
    These are the details!
  </div>
</template>
```

D)

```
<template if:{areDetailsVisible}=true>
  <div class="slds-m-vertical_medium">
    These are the details!
  </div>
</template>
```

A. Option A
B. Option B
C. Option C
D. Option D

Correct Answer: B
Section:
Explanation:
Option B is the correct template to display the details message only when areDetailsVisible becomes true. This is because Option B uses the if:true directive on a nested <template> tag that encloses the conditional content.The if:true directive binds data to the template and removes and inserts DOM elements based on whether the data is a truthy or falsy value1.Option A, C, and D are incorrect because they do not use the if:true

directive on a nested <template> tag, and therefore will not render the content conditionally.Reference:1: Render HTML Conditionally - Trailhead2

QUESTION 150
What are two advantages of using Lightning Data Service? 05m 47s

A. Communicates with other components
B. Converts between different data formats
C. Combines and de-duplicates server calls
D. Loads record data progressively

Correct Answer: C, D
Section:
Explanation:
Lightning Data Service is a standard controller that provides a declarative way to access and modify Salesforce data in Lightning web components. It has the following advantages:
It combines and de-duplicates server calls to optimize performance and reduce network traffic. It caches data on the client side and shares it across components, so that multiple components can use the same data without making redundant requests to the server.
It loads record data progressively, meaning that it displays the cached data first and then updates it with the latest data from the server. This way, it improves the user experience by reducing the perceived loading time and avoiding flickering of data on the screen.Reference:
Lightning Data Service Basics
Work with Salesforce Data

QUESTION 151
What is likely to happen if a developer leaves debug mode turned on in an environment? 05m 43s

A. The performance of the org will become slower each day
B. The user will begin getting JavaScript limit exceptions
C. The org will turn off debug mode after 72 hours
D. A banner will be displayed to the user indicating that the org is in debug mode

Correct Answer: B
Section:
Explanation:
Debug mode is a feature that allows developers to debug their Lightning web components by providing more detailed information about errors and warnings in the browser console. However, if a developer leaves debug mode turned on in an environment, it can have a negative impact on the performance and functionality of the org. One of the possible consequences is that the user will begin getting JavaScript limit exceptions, which are errors that occur when a component exceeds the maximum amount of JavaScript resources allowed by Salesforce. Debug mode increases the size of the JavaScript code and makes it more likely to hit these limits, especially in complex or large applications.Reference:
Debug Your Code
JavaScript Limits

QUESTION 152
Which three actions must a developer take, in a B2B Commerce store, to accept credit card payments using a client's chosen payment provider?

A. Create a named credential for authentication with the payment provider.
B. Create a RegisteredExternalService record for the custom payment provider class.
C. Create an Apex class that implements the sfdc_checkout.PaymentGatewayAdapter.
D. Create a PaymentProviderGateway record for the custom payment provider class.
E. Create an Apex class that implements the commercepayments.PaymentGatewayAdapter.

Correct Answer: A, C, E
Section:
Explanation:
To accept credit card payments using a client's chosen payment provider, a developer must take the following three actions in a B2B Commerce store:
Create a named credential for authentication with the payment provider. A named credential is a Salesforce feature that defines the URL of a callout endpoint and its required authentication parameters.By creating a named credential for the payment provider, the developer can securely store the credentials and use them in Apex code without hardcoding them1.
Create an Apex class that implements the commercepayments.PaymentGatewayAdapter interface. This interface defines the methods that a custom payment provider class must implement to process credit card payments in B2B Commerce.The developer must implement the methods such as authorize, capture, refund, and void to handle the payment transactions with the payment provider's API2.
Create a PaymentProviderGateway record for the custom payment provider class. This record is a custom metadata type that defines the properties of the payment provider, such as its name, label, description, and Apex class name.By creating this record, the developer can register the custom payment provider class with B2B Commerce and make it available for selection in the Payment Gateway Settings page3.Reference:1: Named Credentials - Trailhead4,2: Implementing Custom Payment Providers - Salesforce Developers Blog5,3: Integrate Payments into a B2B Commerce Store with Ease - Salesforce Developers Blog6

QUESTION 153
What two things happen with the Cart during tax implementation? 04m 29s

A. New entries are written to the Cart
B. Previous entries are copied to another object
C. Previous entries are deleted from the Cart
D. New entries are written to the Order Summary

Correct Answer: B, D
Section:
Explanation:
When tax implementation is enabled in B2B Commerce, two things happen with the Cart during checkout:
Previous entries are copied to another object. The Cart object stores the products and quantities that the customer has added to their shopping cart. When tax implementation is enabled, these entries are copied to another object called CartItemTaxableItem.This object stores additional information about each cart item, such as its taxable amount, tax code, tax rate, and tax amount7.
New entries are written to the Order Summary. The Order Summary object stores the summary information of an order, such as its total amount, subtotal amount, shipping amount, and discount amount.When tax implementation is enabled, new entries are written to this object to store the tax information of an order, such as its total tax amount, tax jurisdiction, and tax breakdown8.Reference:7: CartItemTaxableItem Object Reference - Salesforce Help,8: OrderSummary Object Reference - Salesforce Help

QUESTION 154
Universal Containers (UC) is ready to build a tax provider class using the interfaces available in the Buyer. Experience SDK. When creating a tax provider, what are three things that a developer should consider first?

A. Steps to complete in the Tax Service
B. How to handle results
C. Whether to use JSON or XML
D. What to implement
E. What events to fire in the Lightning web component

Correct Answer: A, B, D
Section:
Explanation:
When creating a tax provider class using the interfaces available in the Buyer Experience SDK, the developer should consider the following things first:
Steps to complete in the Tax Service. The developer should decide what steps are required to calculate and apply taxes to an order, such as validating the address, requesting a tax quote, committing the tax transaction, and so on. The developer should also consider how to handle errors or exceptions that may occur during these steps.
How to handle results. The developer should determine how to process and store the results returned by the tax provider, such as the tax amount, the tax rate, the tax code, and any other relevant information. The developer should also decide how to display these results to the buyer and the seller in the storefront and the order management system.
What to implement. The developer should implement the ITaxProvider interface and its methods, such as getTaxQuote, commitTaxTransaction, cancelTaxTransaction, and so on. The developer should also implement any

custom logic or configuration required by the tax provider, such as authentication, headers, parameters, endpoints, and so on.Reference:
Create a Tax Provider
Buyer Experience SDK Developer Guide

QUESTION 155
A developer is trying to integrate a new shipping provider to use during checkout in a storefront.
Which two steps must the developer take to make an integration available for selection?

A. Create a RegisteredExternalService record using Workbench.
B. Create an Apex class that uses the integration framework.
C. Modify the StoreIntegratedService to map to an Apex class ID using Workbench.
D. Enter the integration class name and version in the store administration

Correct Answer: B, D
Section:
Explanation:
To integrate a new shipping provider to use during checkout in a storefront, a developer must take the following two steps:
Create an Apex class that uses the integration framework. The integration framework is a set of interfaces and classes that enable developers to create custom integrations with external services, such as shipping providers, payment gateways, and tax calculators.The developer must implement the sfdc_checkout.ShippingCalculationService interface and its methods to calculate shipping costs and options based on the shipping address and cart items1.
Enter the integration class name and version in the store administration. The store administration is a user interface that allows developers and administrators to configure various settings for a storefront, such as payment methods, shipping methods, tax methods, and store information.The developer must enter the name and version of the custom Apex class that implements the shipping calculation service in the Shipping Methods section of the store administration2.Reference:1: Integration Framework - Trailhead3,2: Add a Shipping Calculation Service for Commerce Stores - Salesforce Help4

QUESTION 156
While in the process of gathering requirements from a customer about how they would like to set up their net new storefront checkout experience, a consultant learns that the customer needs the ability to add new shipping and billing addresses during checkout.
Which approach should a developer take to meet this requirement?

A. Create a new shipping address checkout subflow that utilizes the Buyer Managed Contact Point Addresses component.
B. Enable Buyer Managed Contact Point Addresses within the Shipping Address standard component in the Checkout subflow.
C. Enable Buyer Managed Contact Point Addresses within Commerce Administration.
D. Create a Lightning web component that enables this functionality and replaces the current shipping address screen within the Checkout subflow.

Correct Answer: B
Section:
Explanation:
To enable buyers to add new shipping and billing addresses during checkout, a developer should take the following approach:
Enable Buyer Managed Contact Point Addresses within the Shipping Address standard component in the Checkout subflow. The Buyer Managed Contact Point Addresses feature allows buyers to manage their own contact point addresses, such as billing and shipping addresses, without requiring an administrator to create or edit them. The developer can enable this feature by setting the BuyerManagedContactPointAddressesEnabled configuration to true in the Shipping Address standard component in the Checkout subflow.This will allow buyers to add new addresses or select existing ones from their account address book during checkout1.Reference:1: Account Address Books and Contact Addresses for B2B Commerce for Visualforce Buyers - Salesforce Help5

QUESTION 157
Which two behaviors does a target value of lightning_FlowScreen in metadata allow for a Lightning web component?

A. It allows the Lightning web component to replace standard functionality in flows and subflows
B. It allows the Lightning Web component to be dragged onto a page in Lightning AppBuilder

C. It allows the Lightning web component to be used in guided user experiences to gather input
D. It automatically generates configuration properties for the Lightning web component

Correct Answer: C, D
Section:
Explanation:
A target value of lightning_FlowScreen in metadata allows for a Lightning web component to have the following behaviors:
It allows the Lightning web component to be used in guided user experiences to gather input from the user. The component can be added to a flow screen and configured with input and output attributes, as well as validation rules and custom actions.
It automatically generates configuration properties for the Lightning web component based on the targetConfig properties defined in the metadata file. These properties allow the flow designer to customize the component's behavior and appearance in the flow screen.Reference:
Configure a Component for Flow Screens
Use Lightning Web Components in Flows