Exam Code: Certified Industries CPQ Developer

Exam Name: Certified Industries CPQ Developer

Exam A

QUESTION 1
To place a flat price on a bundle, you would: {Choose TWO}
Note:This question displayed answer options in random order when taking this Test.

A. Change the child product prices to zero
B. Change the child products that are not optional to zero
C. Change the price of the parent product to zero
D. Change the price of the parent product to the total price of the bundle
E. Do nothing, you can't create a bundle with a flat price

Correct Answer: A, D
Section:

QUESTION 2
Which of these is true for a time plan?
Note: This question displayed answer options in random order when takingthis Test.

A. it has a start date.
B. it has an end date.
C. it has a length of time.
D. it can be prorated.

Correct Answer: C
Section:

QUESTION 3
To create a pricing element, you must first create:

A. A price list
B. A price list entry
C. A product
D. A rule

Correct Answer: A
Section:

QUESTION 4
A developer is creating rules to help launch a company's Smart Widget product. The company has launch only for opportunities for existing S2B customers.
Which context scope should the developer use in the context mapping for this rule?

A. Opportunity
B. Order, Account

C. Opportunity, Account

D. Account

Correct Answer: A
Section:

QUESTION 5
A product does not need a baseprice to:
Note: This question displayed answer options in random order when taking this Test.

A. Show up as a pricing variable

B. Appear in the cart

C. Indicate the type of price it is

D. Have rules associated with it

Correct Answer: B
Section:

QUESTION 6
When usingrange attribute-based pricing, where do you specify the values for each range?
Note: This question displayed answer options in random order when taking this Test.

A. Pricing plan step parameters

B. Vlocity Picklists

C. Columns in the RangeAttributePricingMatrix

D. JSONAttribute field

Correct Answer: A
Section:

QUESTION 7
To create a time policy, you must:

A. Create a pricing variable first

B. Assign it to the price list

C. Create it using the Product Console

D. Create a time plan first

Correct Answer: C
Section:

QUESTION 8
Toassign a price to a product, you must:
Note: This question displayed answer options in random order when taking this Test.

A. Create a parent/child price list

B. Create a price list entry

C. Only use a virtual price

D. Always create a bundle

Correct Answer: B
Section:

QUESTION 9
Which of these enables you to assign two base prices to a product?
Note: This question displayed answer options in random order when taking this Test.

A. Using an adjustment

B. Using an override

C. A price list entry

D. Using price lists

Correct Answer: D
Section:

QUESTION 10
To ensure a subscription ends at end of the subscription plan, you use:
Note: This question displayed answer options in random order when taking this Test,

A. A time plan

B. An Effective Until date

C. a time policy

D. An EffectiveFrom date

Correct Answer: C
Section:

QUESTION 11
Which of these could be considered an adjustment? (Choose TWO)
Note: This question displayed answer options in random order when taking this Test.

A. S12 price for a product on an employee price list

B. S50 off

C. 20%off for 3 months

D. S35 recurring monthly price for B2C customers

Correct Answer: B, C
Section:

QUESTION 12
When creating a custom pricing plan step for attribute-based pricing in the Default Pricing Plan, where should the step be placed in sequence?
Note: This question displayed answer options in random order when taking this Test.

A. Before Sequence 10: Initialize Pricing Context

B. Between Sequence 10: Initialize Pricing Context and Sequence 20: Load Price List Entries

C. Between Sequence 30: Initialize Pricing Variables and Sequence 40: Apply Offer Adjustments

D. After Sequence 90: Apply Parent Variables

Correct Answer: A
Section:

QUESTION 13
A parent/child price list would be useful for: (Choose TWO)
Note: This question displayed answer options in random order when taking this Test.

A. Creating child price lists for different regions

B. Applying rules to child price lists

C. Changing the pricing of child products in bundles

D. Changing the pricing of the parent product in a bundle

Correct Answer: B
Section:

QUESTION 14
What type of inheritance architecture do Vlocity object types use?
Note:This question displayed answer options in random order when taking this Test.

A. IS-A inheritance architecture

B. HAS-A inheritance architecture

C. Hybrid (Virtual) inheritance architecture

D. Protected (Private) inheritance architecture

Correct Answer: A
Section:

QUESTION 15
Which the following are benefits of Vlocity EPC? (Choose TWO)
Note: This question displayed answer options in random order when taking this Test.

A. Integrates the end-to-end ecosystem by combining a complete product, service and resource model

B. Provides one user interface with common tools, allowing teams to collaborate and rapidly deliver products to market

C. Allows you to reduce TCO by utilizing existing Salesforce resources and expertise

D. Provides the only TMForum SID-compliant product catalog in the cloud

Correct Answer: A, B
Section:

QUESTION 16
Product images can either be URLs to online images or files that are uploaded to Documents.

A. True

B. False

Correct Answer: B
Section:

QUESTION 17
Which of the following entities can be managed using Vlocity ProductConsole? (Choose FOUR)
Note: This question displayed answer options in random order when taking this Test.

A. Picklists
B. Product attributes
C. Object types
D. Products
E. Attribute categories
F. Configuration/Validation rules
G. Advanced Rules
H. Field mappings

Correct Answer: A, B, C, D
Section:

QUESTION 18
Picklist entities in Vlocity EPC are globally reusable Salesforce picklists, and can be administered either through Vlocity Product Console or Setup.

A. True
B. False

Correct Answer: B
Section:

QUESTION 19
Product models areoften aligned with:
Note: This question displayed answer options in random order when taking this Test.

A. ANSI 7200
B. TMForumSID
C. TMForum eTOM
D. IEEE Telecommunications Template

Correct Answer: B
Section:

QUESTION 20
Which of the following Attribute Category fields is displayed at run-time during order capture in Vlocity Cart?
Note: This question displayed answer options in random order when taking this Test.

A. Name

B. Display Name

C. Category

D. No fields are displayed at run-time.

Correct Answer: A
Section:

QUESTION 21
Where do product images appear in Vlocity Cart?
Note: This question displayed answer options in random order when taking this Test.

A. In the Product Details modal window

B. In the Product List

C. In the Cart's Line Item pane

D. Product images must beconfigured in Vlocity Cart.

Correct Answer: C
Section:

QUESTION 22
What is a facet in Vlocity Product Console?
Note: This question displayed answer options in random order when taking this Test.

A. An entity comprised of sections and section elements that appears on the left-hand navigation menu in Vlocity Product Console

B. An entity that is used to map context dimensions to fields in Salesforce

C. A container for a Visualforce page

D. An entity that organizes the objects on the Product Console's Dashboard

Correct Answer: A
Section:

QUESTION 23
When adding a new commercial product to the catalog, which of the following items must be done in order for it to display in Vlocity Cart's product list? (Choose THREE)
Note: This question displayed answer options in random order when taking this Test.

A. It must have a price.

B. Run Refresh Pricebook.

C. Run the Product Hierarchy Maintenance job.

D. The default Availability interface must be active.

E. The Orderable field must be checked.

F. The Active field must be checked.

G. It must havean Object Type.

Correct Answer: A, E, F
Section:

QUESTION 24

Felix is the Vlocity CPQ Administrator, and he's creating a new product bundle that includes a child product. There can only be one child product at a time in the bundle; it must be added automatically to the cart along with the parent product; and users should be prevented from deleting it. What is the easiest way for Felix to do this?
Note: This question displayed answer options in random order when taking this Test.

A. To create a child product with a cardinality of 1, 1, 1
B. To create an Auto-Add product configuration rule and a Requires product configuration rule
C. To set the Auto-Add and No Delete flags
D. To create a configuration context rule

Correct Answer: A
Section:

QUESTION 25
What designates an attributeas a product attribute?
Note: This question displayed answer options in random order when taking this Test.

A. Setting its applicable object to Product2
B. Assigning the attribute to a product or an object type
C. Creating the attribute through Vlocity Product Console
D. Setting the type to Product Attribute

Correct Answer: A
Section:

QUESTION 26
Vlocity Product Console does not support the creation of custom EPC objects.

A. True
B. False

Correct Answer: A
Section:

QUESTION 27
Product attributes are stored:
Note: Thisquestion displayed answer options in random order when taking this Test.

A. in JSON format in a field on the Product2 object
B. As name/value pairs on the Attribute2 object
C. In individual fields on the product record
D. As a binary attachment

Correct Answer: A
Section:

QUESTION 28
Vlocity Picklists can be assigned to attributes at which of the followinglevels?
Note: This question displayed answer options in random order when taking this Test.

A. Attributes and Object Types

B. Attributes and Products

C. Attributes, Attribute Categories and Products

D. Attributes, Object Types, and Products

Correct Answer: B
Section:

QUESTION 29
Product cardinality controls which of the following?(Choose TWO)
Note: This question displayed answer options in random order when takingthis Test.

A. Is optional

B. Is not available to customers in France

C. Is discounted based on the quantity

D. Has a default quantity of 2

Correct Answer: A, B
Section:

QUESTION 30
Vlocity Product Attributes can be managed interchangeably either through Vlocity Product Console or the Aloha interface.

A. True

B. False

Correct Answer: B
Section:

QUESTION 31
What is a layout section in Vlocity Product Console?
Note: This question displayed answer options in random order when taking this Test.

A. A mechanism to group facets

B. A Lightning user interface control

C. a container for a Visualforce page

D. A WYSIWYG page editor within the Product Console

Correct Answer: C
Section:

QUESTION 32
What must you do before you can create a product attribute?

A. Create the product

B. Create the objecttype

C. Create an attribute category

D. Create the picklist

Correct Answer: C
Section:

QUESTION 33
After initial creation, if a change is made to an object supertype's layout, how is the change propagated to all products linked to the object subtype's in the hierarchy?
Note: This question displayed answer options in random order when taking this Test.

A. It is not propagated to any products linked to the object subtypes in the hierarchy.

B. By dynamic inheritance

C. By running the Layout Hietrarchy Maintenancejob in the CMT Administration screen

D. By clicking the Propagate button on the Layout page

Correct Answer: A
Section:

QUESTION 34
If you want the user to select a value for a product attribute during order capture, what attribute metadata flag must be set via VlocityProduct Console?
Note: This question displayed answer options in random order when taking this Test.

A. Run-time Configurable

B. Required

C. Has Rule

D. Has Attribute

Correct Answer: A
Section:

QUESTION 35
Felix is the Vlocity CPQ Administrator, and he's been givenspecifications for a new version of a wearable tech product that currently exists in his product catalog. Looking closely at the specs, he realizes that the only difference in the new release is that they've changed the available colors. How should he model this product in Vlocity EPC?
Note: This question displayed answer options in random order when taking this Test.

A. He should create a new color picklist, and when he creates the new product entry, he can overridethe attribute picklist that is inheritedfrom its Wearable object type.

B. He should modify the existing color picklist assigned to the existing Wearable object type, which willallow the new color choices to be dynamically inherited.

C. He should create a new Wearable object subtype for the newversion of the product, and then linkthe existing color attribute to a new color picklist.

D. He should create a new color picklist and a new color attribute, and then assign them to the newproduct when he creates it.

Correct Answer: D
Section:

QUESTION 36
How does Vlocity Cart represent products with a default quantity cardinality of 0?
Note: This question displayed answer options in random order when taking this Test.

A. As a line item with an Add to Cart button
B. In a yellow font as a Recommended Product
C. Asa line item with a quantity of 0
D. As an available product in the Search Item dialog

Correct Answer: A
Section:

QUESTION 37
Felix is the Vlocity CPQ Administrator, and he decides to create a new product attribute. He saves it successfully, and then he wants to assignit to an object type. However, the newly created attribute does not appear in the list. Most likely, what does Felix need to do to get it to appear in the list?
Note: This question displayed answer options in random order when taking this Test.

A. Set theApplicable Objects to Product2 Object
B. Refresh the CPQPartition platform cache
C. Run the ProductAttributesBatchProcessor from the CMT Administration page
D. Run the EPCProductAttribJSONBatchJob

Correct Answer: A
Section:

QUESTION 38
All Vlocity Picklist definitionfields are not visible at run-time during order capture in Vlocity Cart.

A. True
B. False

Correct Answer: A
Section:

QUESTION 39
If you assign a new attribute to an object type, how is that attribute propagated to all products linked to the object type?
Note: This question displayed answer options in random order when taking this Test.

A. Dynamically through inheritance
B. By running the EPCProductAttribBatchJob to regenerate the product attribute JSON field
C. Via a deep copy to Product2
D. By running the Attribute Hierarchy Maintenance job on the CMT Administration screen

Correct Answer: D
Section:

QUESTION 40
What can you set using the cardinality of a promotion's child product? (Choose THREE)
Note: This question displayed answer options in random order when taking this Test.

A. The minimum amount of the product that can be purchased

B.   The maximum amount of the product that can be purchased

C.   Whether the price of the product rolls up into the total for the promotion

D.   Whether the product is optional for purchase

Correct Answer: A, B, D
Section:

QUESTION 41
What can you use to build a promotion? (Choose THREE)
Note: This question displayed answer options in random order when taking this Test.

A.   An individual product

B.   A bundle of products

C.   A bundle within a bundle

D.   An order

E.   An asset

Correct Answer: A, B, C
Section:

QUESTION 42
What could be wrong if a promotion does not appear THREE) in the Promotions list of the cart? (Choose
Note: This question displayed answer options in random order when taking this Test.

A.   The Effective From date of the promotion is missing.

B.   The Effective Until date of the promotion is in the past.

C.   The promotion status is not active.

D.   No time policy is assigned to the promotion.

E.   No time plan is assigned to the promotion.

Correct Answer: A, B, D
Section:

QUESTION 43
Which of these can you use in a promotion to change the price of a child product? (Choose TWO
Note: This question displayedanswer options in random order when taking this Test.

A.   MACD

B.   Adjustment

C.   Override

D.   New order

E.   Different price list

Correct Answer: B, C
Section:

QUESTION 44

The discount of a child product's price in a promotion can expire before the promotion ends.

A. True
B. False

Correct Answer: A
Section:

QUESTION 45
To decrease the price of a product in a promotion, you:
Note: This question displayed answer options in random order when taking this Test.

A. Use a pricing element adjustment.
B. Edit the base price.
C. Add another price list entry to the product.
D. Create a rule.
E. Use a pricing variable.
F. Use a pricing element charge.

Correct Answer: A
Section:

QUESTION 46
When you assign a time plan to a child product in a promotion, what does the time plan affect?
Note: This question displayed answer options in random order when taking this Test.

A. How long the price of the child product is changed by the promotion
B. When the entire promotion expires
C. Which customers are eligible for the child product
D. When the time plan begins for the child product

Correct Answer: A
Section:

QUESTION 47
To ignore the base price of a child product in apromotion and change it to a different price, what would you use?
Note: This question displayed answer options in random order when taking this Test.

A. An override
B. A price list entry
C. An adjustment
D. A rule

Correct Answer: A
Section:

QUESTION 48

To price a promotion with a flat charge and ignore the rolled up total of the child product prices, you can:
Note: This question displayed answer options in random order when taking this Test.

A. Adjust the base price of all child products to zero and assign a charge to the parent product of the promotion.
B. Go to the order and change the price list you are using.
C. Include in the promotion only child products with a base price of zero.
D. Limit the minimum amount of purchase on all child products to zero.

Correct Answer: A
Section:

QUESTION 49
Before you build a promotion, which of these questions should you answer? (Choose TWO)
Note: This question displayed answer options in random order when taking this Test.

A. How long is the subscription commitment for the promotion?
B. When does the subscription start and end?
C. What billing system is used for each product?
D. Which products have no base price?

Correct Answer: A, B
Section:

QUESTION 50
Why would you make the time plan of a child product different from that of the promotion?
Note: This question displayed answer options in random order when taking this Test.

A. The child product is available only in limited quantities.
B. The discount for a child product ends before the promotion's subscription ends.
C. The billing system for that child product is different from other child products in the promotion.
D. The price of the child product is on a different price list.

Correct Answer: B
Section:

QUESTION 51
To change the time plan or time policy of a child product in a promotion, you change it in:
Note: This question displayed answer options in random order when taking this Test.

A. The rule associated with the promotion
B. The charge adjustment or override
C. The price list
D. The pricing element

Correct Answer: B
Section:

QUESTION 52
When would you use a percentage todiscount the price of a product in a promotion instead of changing the price with an override?
Note: This question displayed answer options in random order when taking this Test.

A. When the product can be returned

B. When the charge recurs monthly

C. When the charge is only for one time

D. When the cost of the product for the company may increase

Correct Answer: D
Section:

QUESTION 53
What does a time policy on a promotion determine? (Choose TWO)
Note: This question displayed answer options in random order whentaking this Test.

A. The duration of the promotion

B. The start date of a the promotion

C. The end date of the promotion

D. The purchase date of the promotion

Correct Answer: B, C
Section:

QUESTION 54
The prices of all child products roll up to the promotion total except for optional products that are not being purchased.

A. True

B. False

Correct Answer: A
Section:

QUESTION 55
What determines the explanation for the discounted price of a child product in a promotion?
Note: This question displayed answer options in random order when taking this Test.

A. The display text associated with the time policy

B. The display text associated with the base price

C. The display text associated with the price adjustment or override

D. The promotion description

E. The promotion code

Correct Answer: C
Section:

QUESTION 56

What do you use to take 20% off the price of a child product in a promotion?
Note: This question displayed answer options in random order when taking this Test.

A. An adjustment
B. An override
C. A price list
D. A price list entry

Correct Answer: A
Section:

QUESTION 57
Which of these can you use to indicate a child product of a promotion is decreased by $5.00?
Note: This question displayed answer options in random order when taking this Test.

A. Price list adjustment
B. Adjustment
C. Redeemable code
D. Product code
E. Override

Correct Answer: B
Section:

QUESTION 58
The time policy for a promotion indicates what?
Note: This question displayed answer options in random order when taking this Test.

A. When promotional pricing applies to the customer account
B. When thepromotion starts
C. Which customers are eligible for the promotion
D. Whether the customer can terminate the contract early

Correct Answer: A
Section:

QUESTION 59
Entity Filters are tied to a single Advanced Rule.

A. True
B. False

Correct Answer: B
Section:

QUESTION 60
What are ways to retrieve filtered products from the product catalog for Guided Selling? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

A. Use account type to determine the products that display
B. Use query to search forspecific text in the product name
C. Use DataRaptors to filter products by object type
D. Use the Salesforce price book to filter products by object type

Correct Answer: B, C
Section:

QUESTION 61
What does the selectable items element do in a Guided SellingOmniScript? (Choose TWO)
Note: This question displayed answer options in random order when taking this Test

A. Retrieves filtered products from the product catalog
B. Lists products retrieved by the remote action
C. Invokes the remote method postC arts Items
D. Stores the filters for the products to be retrieved

Correct Answer: B, C
Section:

QUESTION 62
Which of the following are the key functions that you enable with a Guided Selling OmniScript process? (Choose THREE)
Note: This question displayed answer options in random order when taking this Test.

A. Instantiate the persistent cart
B. Allow users to select products from the shared product catalog and add them to the cart
C. Submit the order and return to the account
D. Allow users to review applicable promotions
E. Use multiple OmniScripts to get products

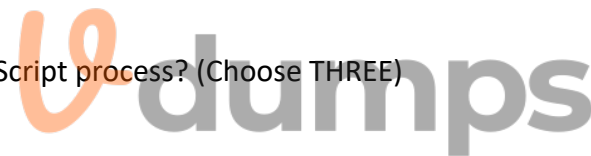**Correct Answer: A, B, C**
Section:

QUESTION 63
Which of these ensures the user will return to the page where they began the Guided Selling process?
Note: This question displayed answer options in random order when taking this Test.

A. checkout
B. postCartItems
C. remote action element
D. selectables element
E. done action element
F. set values element

Correct Answer: E

Section:

QUESTION 64
Which of these is necessary for building a Guided Selling cart? (Choose FOUR)
Note: This questiondisplayed answer options in random order when taking this Test.

A. createCart method
B. Associating the cart with a valid price list or price book
C. HTML Template for horizontal or vertical mode
D. Associating the cart with a valid account
E. Associatingthe cart with valid user profiles
F. Multiple price lists for filtering product categories
G. Linking getCartsltems to the template

Correct Answer: A, B, C, D
Section:

QUESTION 65
Which of these can be used to launch the Guided Selling process?
Note: This question displayed answer options in random order when taking this Test.

A. Create a Vlocity action to trigger the process
B. Add a field on the Order for vlcCart
C. Set up vlcCart to link to the regular Vlocity Cart
D. Alter the Vlocity Cart by developing in JSON

Correct Answer: D
Section:

QUESTION 66
In Guided Selling, in order to ensure that your script will be portable from your dev org to your production org, you should specify the price list by:
Note: This question displayed answer options in random order when taking this Test.

A. Using a DataRaptor to retrieve the price list Id.
B. Include a key/value pair in the remote action containing the remote method createCart.
C. Include the price list Id in the vlcCart settings.
D. Create a key/value pair with SObject being the key and %pricelistld% being the value.

Correct Answer: C
Section:

QUESTION 67
In Guided Selling, in order to ensure that your script will be portable from your dev org to your production org, you should specify the price list by:
Note: This question displayed answeroptions in random order when taking this Test.

A. Using a DataRaptor to retrieve the price list Id.
B. Include a key/value pair in the remote action containing the remote method createCart.

C. Include the price list Id in the vlcCart settings.

D. Create akey/value pair with SObject being the key and %pricelistId% being the value.

Correct Answer: D
Section:

QUESTION 68
Which of these describe the vlcCart used in Guided Selling? (Choose TWO)
Note: This question displayed answer options in random order when taking thisTest.

A. A persistent component

B. The shopping cart

C. The remote method for creating the cart

D. An element of the OmniScript

Correct Answer: A
Section:

QUESTION 69
What does the remote method postCartItems do?
Note: This question displayed answer options in randomorder when taking this Test.

A. Filters products for the cart

B. Submits the order

C. Puts the items in the selectables list

D. puts items in the cart

E. Moves the order to the next stage

Correct Answer: D
Section:

QUESTION 70
What does the HTML template control inthe Guided Selling cart?
Note: This question displayed answer options in random order when taking this Test.

A. JSON for the price list Id

B. The order status

C. Product filters to retrieve specific products

D. The vertical or horizontal appearance of thecart

E. Remote methods to be used for the cart

Correct Answer: D
Section:

QUESTION 71
Which of these will the user see when they use the Guided Selling interaction? (Choose FOUR)
Note: This question displayed answer options in random order when taking this Test.

A. Asummary of assets the customer already has purchased

B. Step-by-step process to recommend and sell products

C. A way to launch the cart from an account or order

D. Automatic totaling of products added to the cart

E. Ability to edit items already placed inthe cart

F. Ability to change the price book for the cart

Correct Answer: B, C, D, E
Section:

QUESTION 72
Which of these is required to ensure the Guided Selling cart moves the order to the next stage?
Note: This question displayed answer options in random order when taking this Test.

A. done

B. vlcCart

C. CpqAppHandler

D. createCart

E. getCartsItems

F. getCartsProducts

G. putCartsItems

H. postCartsItems

I. Hicheckout

J. submit

Correct Answer: I
Section:

QUESTION 73
In an attribute-based pricing matrix, which field is used asthe key by the matching algorithm?
Note: This question displayed answer options in random order when taking this Test.

A. Source Product Code

B. Source Product Name

C. Source Product Recordld

D. Source Product Recordld and Source Product Name

Correct Answer: A
Section:

QUESTION 74
How is a time plan different from a time policy?
Note: This question displayed answer options in random order when taking this Test.

A. A time plan is proratable.

B. A time plan can start on the date of purchase.

C. A time plan's start can be delayed.

D. a time plan contains the duration of time for pricing to apply.

Correct Answer: D
Section:

QUESTION 75
You need to create a bundle of products with child products that are discounted. Where do you go to discount each child product?
Note: This question displayed answer options in random order when taking this Test.

A. The price list where the price list entry is located

B. The product structure of the bundle

C. The cart currently open

D. The order for the bundle

Correct Answer: B
Section:

QUESTION 76
The options forpricing bundles include: (Choose TWO)
Note: This question displayed answer options in random order when taking this Test.

A. Assigning the parent a zero price

B. Assigning a price to the parent and zero prices to the children

C. Assigning only pricing elements to the parent and children

D. Assigning only pricing variables to the parent and children

Correct Answer: A, B
Section:

QUESTION 77
If you want a bundle that is listed in the Products list of the cart to display the minimum starting price, how do you make thishappen?
Note: This question displayed answer options in random order when taking this Test.

A. Make all child products optional

B. Change the display text of the parent product

C. Change the display text of the child products

D. Adjust the price of the parent product

Correct Answer: B
Section:

QUESTION 78
What Vlocity components are used to implement attribute-based pricing? (Choose THREE)
Note: This question displayed answer options in random order when taking this Test.

A. Pricing plans
B. Calculation procedures
C. Overrides
D. Calculation matrices

Correct Answer: A, B, D
Section:

QUESTION 79
When viewed in the Price Details window, which of these can be used to detect the adjustments that have been applied to a line item in the cart? (Choose TWO)
Note: This question displayedanswer options in random order when taking this Test.

A. The display text of the base price
B. The display text of the pricing adjustment
C. The display text of the pricing override
D. The display text of the product description
E. The display text of theprice list

Correct Answer: B, C
Section:

QUESTION 80
Which of these is part of a pricing element? (Choose TWO)
Note: This question displayed answer options in random order when taking this Test.

A. The price category
B. The currency code
C. The charge (amount)
D. Whether the charge is a cost or price

Correct Answer: B, C
Section:

QUESTION 81
When a child product's price has been adjusted and the display text is unclear:
Note: This question displayed answer options in random order when taking this Test.

A. The product does not appear in the cart
B. The price adjustment may not be understood
C. The agent will have difficulty understanding the base price
D. The product name will be incorrect

Correct Answer: B
Section:

QUESTION 82
The affectivitytime frame for a product's pricing charge:

Note: This question displayed answer options in random order when taking this Test.

A. Can affect whether the product displays in the Products list of the cart
B. Can determine whether an adjustment or an overridecan be used to discount the product
C. Can cause a pricing element to no longer be used
D. Can be paired with a pricing variable to determine frequency

Correct Answer: A
Section:

QUESTION 83
Each time a new smartphone is offered, the company wants to automatically decrease its price over time. How could this be done?
Note: This question displayed answer options in random order when taking this Test.

A. Using a rule and time policies to control effectivity
B. Using a rule and time plans to control effectivity
C. Usingmultiple price lists with effectivity time frames
D. Using price list entries with effectivity time frames

Correct Answer: C
Section:

QUESTION 84
A price list: (Choose THREE)
Note: This question displayed answer options in random order when taking this Test.

A. Is always associated with a price book.
B. Is used to create pricing variables.
C. Contains price list entries.
D. Can be a parent price list or child price list.
E. Is the same as a price book.

Correct Answer: A, C, D
Section:

QUESTION 85
Which of these questions would you use to decide that you should use a promotion instead of an offer to market products? (Choose THREE)
Note: This question displayed answer options in random order when taking this Test.

A. Product is available to limited set of customers.
B. Product is available only to B2C customers.
C. Product is available for a limited time.
D. Product needs to be sold quickly.
E. Product cost is increasing.

Correct Answer: A, C, D
Section:

QUESTION 86
The developerprepares to text the rule by running by running the appropriate API cache jb, but ...
Which two properties are causing the job to fail?
Choose 2 answers

A. Code
B. Default Value
C. Data Type
D. Values for caching

Correct Answer: A, C
Section:

QUESTION 87
Which two actions should the developer take to troubleshoot this issue?
Choose 2 answers

A. Run Refresh Platform Cache
B. Run EPCProductAttribJSONBatchJob
C. Run Product Hierarchy Maintenance
D. Run Load API Metadata

Correct Answer: A, C
Section:

QUESTION 88
Which two customsettings need to be set to true in order to avoid passing large sets of items to the configuration rules and the pricing engine?
Choose 2 answers

A. CacheAPI.TimeToLiveInDays
B. Cache APIFields
C. DeltaPrice
D. DeltaValidate

Correct Answer: C, D
Section:

QUESTION 89
Which two actions must the user lake before a completed Master Quote can be submitted for a Multi-Service point Group?
Choose 2 answers

A. Apply to Group
B. Configure line items
C. Add to Cart
D. price and Validate

Correct Answer: A, D

Section:

QUESTION 90
What can a developer use to make sure a subscription ends at the end of the subscription plan?

A. An Effective From date

B. A time policy

C. A time plan

D. An Effective Until date

Correct Answer: D
Section:

QUESTION 91
What must a developer set to allow a user to modify an attribute in the Cart's configuration window?

A. Run-time Configurable property

B. Active property

C. Not Hidden property

D. Filterable property

Correct Answer: B
Section:

QUESTION 92
A developerwants to add product images to a guided selling experience.
What must the developer pass to the getCartsProducts method to enable this?

A. Set the SearchBy parameter to Product2.Images

B. Create a subaction to invoke getProductImages

C. Set the includeAttachment parameter to true

D. Set the Render property to true

Correct Answer: C
Section:

QUESTION 93
Asset-based ordering capabilities are powered by which OmniStudio features?

A. OmniScript and Integration Procedures

B. FlexCards and OmniScript

C. Calculation Procedures and Matrices

D. OmniScript and Calculation Matrices

Correct Answer: C
Section:

QUESTION 94
How can a developer require that the user enter a value for an attribute during order capture?

A. By setting the Run-time Configurable attribute metadata property
B. Bysetting the Required attribute metadata property
C. By setting the product attribute type to Required
D. By assigning the attribute to the Required product object type

Correct Answer: B
Section:

QUESTION 95
In order to evaluate product attribute values, what must beset on the entity filter?

A. Entity Filter Type
B. Evaluation Criteria
C. Formula for Conditions
D. Attribute Lookup Field Name

Correct Answer: C
Section: