Exam Code: Sharing and Visibility Architect
Exam Name: Salesforce Certified Sharing and Visibility Architect

Exam A

QUESTION 1
Universal Containers (UC) is in legal dispute regarding several orders. UC has found out these records were removed from system. The VP of Sales has asked to ensure this cannot happen in the future. What approach would meet this requirement?

A. Remove the delete button from the Order page layout.
B. Change the record type/page layout assignment for orders to be read-only.
C. Remove order delete permission from profiles and permission sets.
D. Implement a sharing rule that changes access for the records to read.

Correct Answer: C
Section:

QUESTION 2
Universal Containers has expanded to sell virtual containers for data storage. Virtual container work orders are provisioned immediately by the system and therefore cannot be changed by a sales representative. What is an optimal approach to implement these requirements?

A. Remove the Work Order Edit permission from the sales representative Profile.
B. Remove the edit button from the work order page layout.
C. Change the record type/page layout assignment for Work Order to be Read Only.
D. Implement a sharing rule that changes access for all Work Order to Read.

Correct Answer: A
Section:

QUESTION 3
Universal containers (UC)service reps are assigned to a profile which ha View All in Case object (Private OWD). To make sure service reps have access to all relevant information to attend to customer requests, Which two details should leasable force Architects consider? Choose 2answers:

A. Service reps will be able to access all UC contact records if they are controlled by parent.
B. Service reps will not be able to access all UC contact records if they are controlled by parent.
C. Service rep swill be able to access all the UC Account records due to Implicit Sharing.
D. Service reps will not be able to access all the UC Account records because Account OWD is private.

Correct Answer: D
Section:

QUESTION 4
Susan posts a file to the chatter fees for a record of an object which OWD is private. Which two statements accurately describe who can view the file by default?
Choose 2 answers.

A. Susan and users with the View All Data permission.
B. Susan and users with access to the record.

C. Susan and users with a shared chatter post link to the file.

D. Susan only.

Correct Answer: A, B
Section:

QUESTION 5
Universal Containers (UC) uses a custom lightning component with an Apex class to display shipment information (custom object, private OWD). UC sales managers are complaining about two important points:
Shipment records that belong to their teams can be seen by other users.
Shipment amount should be visible only by managers, but sales reps are able to view it.Which two features did the development team miss that is causing the problems?
Choose 2 answers.

A. Use run as in test class to enforce user permissions and field-level permissions.

B. Use with Sharing keyword in Apex classes to enforce sharing rules evaluation.

C. Use is Sharable keyword in Apex classes to assure record visibility.

D. Use isAccessible() method in Apex classes to check field accessibility

Correct Answer: D
Section:

QUESTION 6
Universal Containers (UC) has implemented Service Cloud. There is a flag field on the case object that marks a case as (Sensitive). UC requested that this flag can be viewed by all users who have access to the case but only be edited by the assigned case assessor. The case assessor is a lookup field on the case object. How can an architect achieve this requirement?

A. Permission Set.

B. Object Permissions.

C. Custom Lightning Component.

D. Field-level security

Correct Answer: C
Section:

QUESTION 7
Universal Containers (UC) operates worldwide with offices in more than 100 regions in 10 different countries role hierarchy to control data visibility. In the new fiscal year, UC is planned to reorganize the roles and reassign accounts owners. Which two points should an architect consider in this situation?
Which two point should an Architect consider in this situation?
Choose 2 answers

A. Using a temporary parking lot account to improve performance.

B. Changing complex role hierarchy can cause a high level of sharing recalculation.

C. Restricting the organization-sharing configurations to private.

D. Replacing Account records ownerships massively can cause data skew.

Correct Answer: B, D
Section:

QUESTION 8
Sales managers want their team members to help each other close Opportunities. The Opportunity and Account organization-wide defaults are private. To grant Opportunity access to sales reps on the same team, owner

ship-based sharing rules were created for each team.
What is the side effect of this approach?

A. All sales reps will have Read access to Accounts for all Opportunities.
B. Sales Reps on the same team will have Edit access to the Accounts for Opportunities owned by then team members.
C. Sales reps on the same team will have Read access to the Accounts for Opportunities owned by their team members.
D. All sales reps will have Read access to all Accounts.

Correct Answer: C
Section:

QUESTION 9
Universal Containers' organization wide-defaults model is private for the Account object. A sales repeats to opportunity records.
Which level of access will the sales rep have to the related account record?

A. No access
B. Read/Create/Edit access
C. Read/Create access
D. Read-only access

Correct Answer: B
Section:

QUESTION 10
UniversalContainers(UC)hasimplementedcustomercommunitywithcustomercommunitylicenses for their customers. UCrequested thatanyrecord owned by its customers should be accessible byUC users in the customer support role.
How can an Architect configure the system to support the requirements?

A. Sharing Set
B. Share Group
C. Apex Sharing
D. Sharing Rule

Correct Answer: B
Section:

QUESTION 11
Universal Containers has a large network of partners, who each have seasonal workers that need ..
How might the Architect design the solution to federate user setup to the Partners?
Choose 2 answers

A. Assign delegated external administrators at each partner.
B. Grant the Modify Users permission to the partner managers.
C. Allow external users to self register.
D. Create a permission set giving Read/Write to the User object to partner manager.

Correct Answer: A, C

Section:

QUESTION 12
Universal Containers uses 75,000 distributors that have close to 1 million total users. Distributors need opportunities assigned to the distributor for delivery.
What license recommendation will meet distributor needs?

A. Sales Cloud
B. Customer Community Plus
C. Partner Community
D. Customer Community

Correct Answer: C
Section:

QUESTION 13
Universal Containers (UC) turned off the customer visibility feature in its customer community. What community functionality is impacted by having the customer user visibility turned off?

A. Searching for the external users.
B. Updating their user profile.
C. Creating new customer community users.
D. Searching for internal users.

Correct Answer: A
Section:

QUESTION 14
A junior Account manager owns an account and creates a new opportunity to manage complex deal. She needs the help of the product specialist and solution engineer. Given the size of this deal, she knows the account is likely to be reassigned to a senior account manager in the near future. What is the optimal way for the junior account manager to share the opportunity, given the private sharing model?

A. Manual Share on the Opportunity.
B. Opportunity Team.
C. Manual share on the Account.
D. Create an Owner-based sharing rule.

Correct Answer: B
Section:

QUESTION 15
What vulnerability can exist when controllers use dynamic rather than static queries and bind variables?

A. SQL Injection.
B. Buffer Overflow Attacks.
C. Cross-site scripting.
D. Record Access Override.

Correct Answer: A
Section:

QUESTION 16
After setting up Customer Community and enable collaboration, the architect realizes that customers are only Chatter posts from other customers in their account.
What should the architect do to allow viewing chatter posts from all customers?

A. Enable Community User Visibility.
B. Set View All for Chatter posts.
C. Enable Chatter Super User.
D. Enable Internal Users Visibility.

Correct Answer: A
Section:

QUESTION 17
An External Object is created to show Invoices from an external accounting system. When viewing the External Object, a user should only access invoice records the user is authorized to see.
What two actions are required to achieve the above requirement? Choose 2 answers

A. Setup External Object to use OAuth to connect to the Accounting system.
B. Create an owner based sharing rule to grant visibility to the Invoice object.
C. Restrict access to data in the accounting system.
D. Grant access to the External Object to only the Account Manager profile.

Correct Answer: A, C
Section:

QUESTION 18
What should a Salesforce architect recommend to make sure that users that gained access to a custom of sharing do not lose access to it when its owner is changed?

A. Create a specific Sharing Reason for the custom object.
B. Use ''runAS'' system method in Apex classes to enforce record visibility.
C. Create a new record in_Share object with RowCause ''Manual''
D. Use ''With Sharing'' keyword to make sure record visibility will be considered

Correct Answer: A
Section:

QUESTION 19
Universal containers (UC) implemented a private organization-wide default for the Container and Case objects.
How can UC give support representatives access to Container and Case records owned by Customer Community users?

A. Create an ownership-based sharing rule that gives access to the head of support role and internal subordinates
B. Create a criteria-based sharing rule that gives access to the head of support role and internal subordinates
C. Support representatives nil automatically get access to these records via the role hierarchy
D. Create a Share Group based on the sharing set created for the Customer Community User Profile.

Correct Answer: D
Section:

QUESTION 20
The sales manager in Japan have asked the sales manager in Australia to assist them with closing their deals.
How are these requirements achieved?

A. Use sharing set to give the sales manager access to the deals.
B. Create ownership-based sharing rule.
C. Use opportunity teams to automatically add the sales manager as a team member.
D. Assign the sales manager View All on the opportunity object.

Correct Answer: B
Section:

QUESTION 21
Universal Containers keeps product brochures in Salesforce as files. Sarah shares a public Unit to a product brochure with potential customers during a meeting. She wants to ensure they do not have access to the file after the meeting.
How should Sarah accomplish this?

A. Rename the file.
B. Delete the public link.
C. Delete the file.
D. Move the file to another folder

Correct Answer: B
Section:

QUESTION 22
Bob uploads a PDF to his Files Home private library.
Who can view this file?

A. Bob and users above Bob in the role hierarchy
B. Bob and users with View All Data permission
C. Bob and users with Modify All Data permission
D. Only Bob

Correct Answer: D
Section:

QUESTION 23
Universal Containers (UC) has a mostly private organization-wide default (OWD), as it is a core principle of UC to respect client data privacy. UC has implemented complex processes for granting access to Opportunity dat a. A few key members of the Sales Reporting team need to always be able to see, but not change, Opportunity data for all Opportunities.
What should an architect recommend as an approach to meet these requirements?

A. Create a Permission Set that grants 'View All Data' Permission.
B. Make Opportunity OWD read-only.
C. Give 'View All Data' Permission to the Sales Reporting Profile.
D. Create a Permission Set that grants 'View All' permission for Opportunity.

Correct Answer: D
Section:

QUESTION 24
Universal Containers (UC) has implemented Customer Community with customer community plus licenses for their distributors. Some distributors requested granting specific community users (agents) to view cases submitted by other agents of the same distributor.
Which feature only supports these requirements?

A. Permission set to grant community admin permission

B. Delegate external user

C. Partner super user

D. Partner community admin.

Correct Answer: C
Section:

QUESTION 25
Sales reps at Universal Containers (UC) complain about the manual activities they need to perform in order to grant access to supporting internal users (legal, engineering, finance, and so forth) for customer records when they need help. In general, the sales reps involved in the deals will not change.
How can a Salesforce architect help IK to Improve sales reps productivity?

A. Create a permission set with 'view all data' and assign to supporting users.

B. Create a public group and replace the account ownership with it.

C. Create a criteria-based sharing rule to grant access to other users.

D. Leverage default Account team.

Correct Answer: D
Section:

QUESTION 26
Universal Containers would like to control access to records and objects according to the following business requirements:* Sales users can view all Account records but only edit their own records.
* Sales managers view all Account records but only edit records of the team.
* Service users can view all Account records that are not marked with a RecordType of Prospect.
Which organization-wide default configuration should a Salesforce architect recommend to fulfill these requirements?

A. Public Read Write

B. Private

C. Public tad Only

D. Public Read/Transfer

Correct Answer: C
Section:

QUESTION 27
Assuming Person Account is enabled in a Salesforce organization, which three objects can be configured as 'Controlled by Parent' in Sharing Settings?
Choose 3 answers

A. Opportunity

B. Order

C. Asset

D. Contact

E. Case

Correct Answer: B, C, D
Section:

QUESTION 28
Universal Containers (UC) has created a public group with certain Sales Engineers to help on complex deals and a sharing rule to grant access to these opportunities. Opportunity OWD is private.
What is the impact of these sharing settings?

A. Subordinates of Managers who have Sales Engineers in the public group will also have access to these records.

B. Sales Engineers that have a similar role of the Sales Engineers of the public group will also have access to these records.

C. Sales Engineers Managers and their managers in the role hierarchy will also have access to these records.

D. Sales Engineers direct reports will also have access to these records.

Correct Answer: C
Section:

QUESTION 29
Universal Containers (UC) uses a custom Visualforce page to display shipment tracking information (custom object, private OWD) to field manager and agents. The IT team wants to make sure that users have access to only the information that is allowed.
Which Apex method must be used to make sure only allowed fields are shown to the users?

A. isReadable()

B. isShowable()

C. isAccessible()

D. isViewable()

Correct Answer: C
Section:

QUESTION 30
Mary is Joe's manager in the role hierarchy. The OWD for a custom Invoice object is Public ReadOnly and Mary's profile is not granted the Read permission for the Invoice object.
What action can Mary take on Joe's Invoice records?

A. Read/Write

B. Edit Only

C. None

D. View Only

Correct Answer: C
Section:

QUESTION 31
Universal Containers (UC) is implementing Sales Cloud. During the final quarter of the financial year, sales managers help each other close deals. They requested a solution in Salesforce to allow them to share opportunities

with other sales managers from different teams as needed. They also requested that sharing deals should expire automatically two weeks after the new fiscal year starts.
Which two options to propose a solution to meet the requirements? Choose 2 answers

A. Apex Sharing to share opportunities with sales managers.
B. Scheduled Apex job to remove access.
C. Opportunity team to share opportunities with sales managers.
D. Sharing Rules to share opportunities with sales managers.

Correct Answer: B, C
Section:

QUESTION 32
Universal Containers (UC) has created a custom Invoice object. Standard sales users at UC can see the records in search layout, but when they click to view the detail, only record name, created date, and last modified date are shown. When the system admin accesses it, he or she sees the full record detail with many more data fields.
What is the likely cause of this issue?

A. Sales users profile does not have access to the remaining fields.
B. Page layout assigned to sales user profile has only read-only access to the fields.
C. Org-wide sharing settings have been set to Private and need to be adjusted to Public Read/Write.
D. A role-based sharing is missing and should be added for the sales user's role to grant access to the fields.

Correct Answer: A
Section:

QUESTION 33
After testing and deploying a new trigger that does creates a related order when a opportunity is closed, the Architect begins complaints of permission error messages appearing when closing an opportunity.
How did this error occur?

A. The trigger should be using RunAs() when creating the order.
B. Trigger is using IsCreateable() Apex method and the user doesn't have create permission on the Oder object.
C. The trigger handlers class does not use any sharing keywords and the user not have access to the orders related to the opportunity.
D. The trigger handler class is using ''with sharing'' and the user does not have access to the orders related to the opportunity.

Correct Answer: D
Section:

QUESTION 34
Universal Containers (UC) sales managers are complaining that they cannot access their teams' Shipment records (a custom object). Initially, the admin suggested that this it happening due to misconfigured role hierarchy (Shipment OWD is Private). Alter investigation, they determined the. role hierarchy for these users is correct.
What can be the reason why Universal Containers sales managers are not able to see Shipment records?

A. The Grant Access Using hierarchies option on Shipment Sharing Settings was incorrectly disabled by the Salesforce admin.
B. Role hierarchy Implicit sharing was Incorrectly disabled by the Salesforce adman.
C. Ownership-based sharing rule for Shipment was Incorrectly disabled by the Salesforce admin.
D. Sales managers have only the Read permission on the 5hipment object and should not be able to edit their team records.

Correct Answer: A

Section:

QUESTION 35
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B. Role hierarchy Implicit sharing was Incorrectly disabled by the Salesforce adman.

C. Ownership-based sharing rule for Shipment was Incorrectly disabled by the Salesforce admin.

D. Sales managers have only the Read permission on the 5hipment object and should not be able to edit their team records.

Correct Answer: A
Section:

QUESTION 36
Universal Containers (UC) operates worldwide with offices in more than 100 regions in 10 different countries and has established a very complex role hierarchy to control data visibility. In the new fiscal year UC is planning to reorganize the roles and reassign accounts owners.
Which three features could an architect recommend to avoid problems on this operation? Choose 3 answers

A. Partition data using Divisions

B. Deferred Sharing Recalculation

C. Parallel Sharing Rule recalculation

D. Skinny table

E. Granular Locking

Correct Answer: B, C, E
Section:

QUESTION 37
Universal Containers (UC) has a private Organization-Wide Defaults (OWD) model for the Account object and needs to control the access of records and fields according to these requirements:
* Sales reps can view/edit only their own records and cannot access the field 'segment' in account page.
* Service reps need to view all accounts but cannot edit any information.
* Sales managers can modify any account of reps reporting to them.
* Service managers can modify any account.
How can a Salesforce architect provide an optimal solution for this scenario?

A. Use profiles, sharing rules, and change OWD to public read-only.

B. Use profiles, manual sharing, and field-level security.

C. Use profiles, permission sets, and field-level security.

D. Use profiles, permission sets, role hierarchy, and field-level security.

Correct Answer: D
Section:

QUESTION 38
Universal Containers (UC) has implemented Customer Community with customer community plus license for its distributors. Retail distributors have part-time agents who work for multiple distributors. Those agents should have access to other distributor accounts as well.

What can be configured to grant agents access to different distributor accounts?

A. Use Apex sharing to share distributor accounts with agents using the Account__ Share table.
B. Use share group to share distributor accounts with agents who have account contact relationship.
C. Create sharing rules to share distributor accounts with agents.
D. Create sharing set to share distributor accounts with agents using account contact relationship.

Correct Answer: A
Section:

QUESTION 39
Universal Containers (UC) delivers training in 500 different regions. The UC Operations Users team manage course setup, scheduling, and trainer setup. The Operations Users team members work at a regional level and report to an Operations manager. The Operations manager requested access to edit ALL scheduled courses owned by the Operation Users team.
How can this be achieved?

A. The Operations manager will get access to the scheduled courses by granting the Operations manager modify ALL on scheduled courses.
B. The Operations manager will get access to the scheduled courses owned by the Operations Users team defined in the role hierarchy.
C. The Operations manager will get access to the scheduled courses by creating an ownership-based sharing rule and share the scheduled courses with the Operations manager.
D. The Operations manager will get access to the scheduled courses by creating a public group and add the Operations manager and the Operations Users team to the public group

Correct Answer: B
Section:

QUESTION 40
Universal Containers (UC) has 200 distributors that use Partner Community Licenses.
Partners cannot see each other's data, but UC is also trying to give more visibility to certain individuals at a distributor. Which scalable solution would an architect recommend that will give users in the partner manager role access to all Case and Container records owned byother partner managers and partner users (but not the partner executive) at the same distributor?

A. Create Sharing sets.
B. Create a permission set granting the View All permission to Case and Container records.
C. Give Super User permission to the partner manager users.
D. Create ownership-based sharing rules for your distributors.

Correct Answer: D
Section:

QUESTION 41
Universal Container (UC) wants all full-time internal employees to be able to view all leads. A subset of employees should also be able to see leads.
Which organization default (OWD) approach should an architect recommend that will help US implement these requirement?

A. Implement a Public Read/write OWD on Lead
B. Implement a Public Read only OWD on Lead
C. Implement a Public Read/write/Transfer OWD on Lead.
D. Implement a Private OWD on Lead.

Correct Answer: B
Section:

QUESTION 42
Universal Containers (UC) has recently changed its internal policy to follow market regulations and create an internal team to manage the collection process. Only this team should have access to Invoke records. currently, invoke is a child in a Master-Detail relationship to Account. Although related lists have been removed from the page layouts, some profiles stills have access to the invoice object.
Which approach should an architect recommend to fix this problem?

A. Create a new Profile with no access to the Invoice object and assign it to all unauthorized users.

B. Create a Permission Set with No Access to the Invoice object and assign it to unauthorized users.

C. Replace Account and Invoke Master Detail Relationship by a Lookup and remove Invoice Access from the unauthorized profiles,

D. Change the Invoke organization-wide default from Controlled by Parent to Private and remove invoke access from the unauthorized

Correct Answer: C
Section:

QUESTION 43
What advanced tool can Salesforce enable for Large-scale role hierarchy realignments?

A. Set external organization-wide default to public read only

B. Skinny Table Indexing

C. Granular locking

D. Partitioning by Divisions

Correct Answer: C
Section:

QUESTION 44
Sales executives at Universal Containers (SC) want to create list views to filter opportunities for large at-risk Opportunities. These list views should only be available to certain executives that specialize in closing problematic deals. How can UC solve this requirement?

A. Share the List Views with the appropriate Role in the Role Hierarchy.

B. Share the List Views with the appropriate Public Group.

C. Share the List Views with the appropriate individual users.

D. Share the List Views with the appropriate Queue.

Correct Answer: B
Section:

QUESTION 45
Universal Containers (UC) implemented Sales Cloud and requested that only certain branch staff trained to sell high risk products can create opportunities for high risk products.
In which two ways can an Architect allow only specific branch staff to sell high risk products?
Choose 2 answers

A. Set Price Book Organization Wide Default to View Only and share the price book (High Risk) with the trained staff.

B. Configure Price Book Organization wide default to No Access.

C. Share (High Risk) price book with the trained staff via manual sharing.

D. Share (High Risk) price book with the trained staff via sharing rule.

Correct Answer: A, C

Section:

QUESTION 46
Sales manager at universal containers (UC) have requested viewing customer invoices in Salesforce. Invoice data is mastered in the ERP system. The architect at UC decided to surface the customer invoices in salesforce using external objects and did the following:
-Configured an external object called Invoice.
-Created a lookup relationship between account and the invoice.
How can the architect grant the sales managers access to the customer invoices data?

A. By creating sharing rules to share the invoices records with users in sales mangers roles.

B. By creating manual sharing to share invoices with relevant sales managers.

C. By creating controlling the invoices object permission on the sales manager's profile.

D. By creating a sharing set to share invoices with users in sales manager role.

Correct Answer: C
Section:

QUESTION 47
Sales Operations at Universal Containers (UC) has created Public Report and Dashboard folders for sales managers that report to the VP of sales. Sales Operations currently spends a few hours each month updating users that should have access to edit items in these folders. In which two ways can UC grant access to sales managers to automate access to these Reports and Dashboards folders?
Choose 2 answers

A. Share the folders lowest roles in the role hierarchy, Superiors will get access automatically.

B. Share the folders with the ''VP of Sales'' Role and Subordinates.

C. Share the folders with the ''Sales Managers'' Queue.

D. Share the folders with a ''Sales Managers'' Public Group.

Correct Answer: B
Section:

QUESTION 48
Universal Containers (UC) has 600 sales reps. UC has rollout plan to deploy salesforce in 3 weeks. At the end of the second week, they received a ''User Role Limit Exceeded'' error.
After investigation, they discovered that during the user provisioning process, a new role was generated for every new user.
Which two recommendations could solve this problem?
Choose 2 answers.

A. Review the user provisioning process to not automatically create a user role for any new user.

B. Remove role hierarchy from salesforce org and control the record access using apex managed sharing.

C. Contact salesforce support and request to increase the number of users' roles allowed.

D. Create an Apex class to replace the User Roles by generic one as soon as they are created.

Correct Answer: A, C
Section:

QUESTION 49
Universal Containers (UC) is implementing Sales Cloud. During the last quarter of the financial of the financial year, .. They requested a solution in Salesforce to allow them to specify an assistance agent on the opportunity..
the assistance field. The system should automatically remove access from the previous assistant and ..
What is the optimum solution to meet the requirements?

A. Use share group to share opportunities with the assistant agent.

B. Use opportunity team and create an assistant field, use apex to share opportunities with the assistant

C. Use sharing rule to share opportunities with the assistant agent.

D. Use apex sharing to share and unicast opportunities with the assistant agent.

Correct Answer: B
Section:

QUESTION 50
Sales Operations at Universal Container (UC) wants to create the opens to fiber appropriates for center.
In which two ways can UC hide list that are not relevant to an individual use since there will be
Choose 2 answers.

A. Share the list views with the appropriate queue.

B. Share the list views with the appropriate individual users.

C. Share the list views with the appropriate public group.

D. Share the list views with the appropriate role in the role hierarchy

Correct Answer: C, D
Section:

QUESTION 51
Which two capabilities does the delegated administrator permission provide?
Choose 2 answers

A. Assign users profiles

B. Unlock users

C. Set OWD

D. Create profiles

Correct Answer: A, B
Section:

QUESTION 52
Universal Containers (UC) is a non-profit organization and has over 20,000,000 members (donors). The company decided to assign those accounts to Donations Reps based on them regions. Donations Reps ended up owning over 50,000 donors each. The donation reps started to see significant degradation of the system performance. What could be the reason for this problem?

A. The Donations Reps access to the assigned accounts.

B. Salesforce sharing recalculation kicked off.

C. There is an Account ownership data skew problem.

D. The Account (donor) object OWD is Private.

Correct Answer: C
Section:

QUESTION 53

In order to allow community users to collaborate on Opportunities, which license type must the users.

A. Sales Community
B. Customer Community
C. Partner Community
D. Customer Community plus

Correct Answer: C
Section:

QUESTION 54
Universal Containers (UC) has a custom object to track the internal net promoter score (NPS) for all ..
How can UC ensure that NPS records cannot be accessed by an individual employee's manager?

A. Create a criteria-based sharing rule to remove access to Manager role and above in the Role ..
B. Remove Create, Read, Edit and Delete from Manager Profiles and Permission sets.
C. Use Apex Sharing to remove NPS object share records for Manager profiles.
D. Set organization wide default to Private and uncheck the Access Using Hierarchies option for the NPS object

Correct Answer: D
Section:

QUESTION 55
Universal containers (UC) has a partner community for its 200 distributors. UC customer accounts are .. organization-wide default setting for the custom Delivery object is private.
How can an architect advise UC to grant all users at a distributor access to delivery records for all customer distributor?

A. Create a Sharing set for the Distributor profile to grant access to the Delivery object.
B. Create a criteria-based sharing rule that shares delivery records matching the Distributor to user distributor.
C. Give ownership of the delivery record to a distributor user.
D. Create a criteria- based sharing rule that shares delivery records matching the Distributor to users of a Public Group created for the distributor.

Correct Answer: A
Section:

QUESTION 56
At Universal Containers, Accounts and Contacts are normally visible to all employees, and Proposals (custom object) are visible to the Account owner and managers. However, some Proposals are considered confidential and are managed by a Strategic Proposals team. These Proposals should not be visible to anyone in the Sales group other than the owner and the strategic team.
How should the architect design for this requirement?

A. Proposal Owner set to the Strategic Deals Team Queue and set the Account relationship to Master-Detail.
B. Disable Grant Access Using Hierarchies and set an Owner-Based Sharing rule for Strategic Deals team.
C. Proposal Owner set to the Strategic Deals Team Queue and create an owner-based sharing rule to grant visibility to the Account owner
D. Disable Grant Access Using Hierarchies and set a Criteria-Based Sharing rule for Strategic Deals team.

Correct Answer: D
Section:

QUESTION 57

The sales managers at the Universal Containers (UC) requested their teams to define each user's role on their accounts in order to provide an easy way to establish accountability and collaboration. Sales managers also requested that sales associates should only get the following permissions:

Read access to the accounts.
Read access to cases related to the accounts
No access to deals related to the accounts
The sales associates may be granted access to opportunities when needed.
Assuming the overall sharing model of the organization is private and no sharing rules are configured on the account object. How can an Architect achieve these requirements?

A. Use Account teams and use Sharing rules to share cases with sales associates. No change required to the opportunity object

B. Use Account teams, Case teams. No configuration required for the opportunity object.

C. Use Account teams, Opportunity teams, and Case teams.

D. Use Account Teams to define access to accounts as well as opportunities and cases related to accounts

Correct Answer: D
Section:

QUESTION 58

Universal Containers (UC) has Affiliates who sell containers in countries where UC does not have a local office. UC has leveraged the Partner Community to manage the sales cycle. One of their affiliates has exponentially grown in the last years and restructured its internal sales team with the following structure:

Sales VP ...> Direct of sales ..> Sales Manager ..> Sales Reps
What is the main problem a Salesforce Architect will face to provide a solution?

A. Partner Community does not support Role Hierarchy.

B. Partner User Roles are limited to three levels.

C. The Channel manager Role can not be shared with Partner Community.

D. Super User does not work in Partner Community

Correct Answer: B
Section:

QUESTION 59

By default, how many roles are created when the first external user is created on a partner account?

A. 0

B. 3

C. 2

D. 1

Correct Answer: B
Section:

QUESTION 60

A sales rep at Universal Containers (UC) is a member of the Default Opportunity team for an account manager. The account manager created an opportunity and the sales rep is added to that Opportunity team.
The sales rep is complaining about no longer having access to an opportunity record that the sales rep was helping with.
What is the cause of this problem?

A. The Account team was changed and consequently the Opportunity team members were replaced by the Account team members.

B. The Sales rep was manually removed from the Opportunity team.

C. The Sales rep was removed from the Opportunity team in another opportunity record of the same account.

D. The opportunity owner can enable/disable if the ''Default Opportunity team'' is able to access the record

Correct Answer: B
Section:

QUESTION 61
Users at Universal Containers are complaining that a field has disappeared from the Account page after deploying its latest project. The page layout has not changes with this deployment.
How should the admin troubleshoot this issue?

A. Review change to Account record types.

B. Log in as user and check several Accounts to isolate the problem records.

C. Run a Who Sees What report, filtering on Account.

D. View Field Accessibility in the Object Manager

Correct Answer: D
Section:

QUESTION 62
The Corporate Identity and Access Team needs to audit User setup in the Salesforce ..
What two permissions should be granted to this team so they can perform their audit?
Choose 2 answers

A. View permission on the User object

B. View Setup and Configuration

C. View All Users

D. View All Data

Correct Answer: C
Section:

QUESTION 63
To grant Universal Containers sales manager access to shipment records properly, it was necessary to leverage Apex managed sharing. The IT team is worried about improper access to records.
Which two features and best practices should a Salesforce architect recommend to mitigate this risk?

A. Use runAs system method in test classes to test using different users and profiles.

B. Use with Sharing keyword in Apex classes to assure record visibility will be followed.

C. Use isShareable in Apex classes to assure record visibility will be followed.

D. Use isAccessible keyword in Apex classes to assure record visibility will be followed

Correct Answer: D
Section:

QUESTION 64
Universal container (UC) use External Object to retrieve Invoice data from a Legacy ERP. A finance team requested to have access to the Invoice records in the account page.
In addition to objects access in the finance users profile, what other feature should a Sales Architect recommend?

A. Create a criteria-based sharing rule to grant access to the records.

B. Include the Invoice Related List On Account Page layout.

C. Create an owner-based sharing rule to grant access to the records.

D. Use APEX managed sharing to grant access to the records.

Correct Answer: B
Section:

QUESTION 65
Universal Containers (UC) stores basic employee information in a custom Employee object (OWD - Public Read Only). There are a few sensitive fields that need restricted access (salary, grade level, last performance rating).
Other than field level security, what other options are available to make these fields accessible to the Human Resource team?

A. Create a new custom object controlled by parent and a Master-Detail relationship to Employee to store new restricted information.

B. Change OWD of Employee custom object to private and a Lookup self-relationship to store only new restricted information.

C. Create a new custom object with private OWD and Lookup relationship to Employee to store new restricted information.

D. There are no other options besides using field level security.

Correct Answer: C
Section:

QUESTION 66
Universal Containers (UC) has 200 distributors that use Partner Community licenses.
Partners cannot see each other's data, but UC is also trying to give more visibility to data for certain individuals at a distributor.
HOW can an Architect give users in the partner user role access to all Case and Container records owned by any user, regardless of role, at the same distributor?

A. Create an ownership-based sharing rule.

B. Create sharing sets.

C. Create a Permission Set granting 'View All' permission to Case and Container records.

D. Give super user permission to the individual partner users.

Correct Answer: D
Section:

QUESTION 67
Universal Containers (UC) has a team that analyzes customer orders looking for fraud. This team needs access to Invoice records (Custom object, Private OWD). UC \as complex rules to control users' access. The Salesforce Architect recommended using Apex managed sharing to meet these requirements.
Which two recommendations should a Salesforce Developer consider when implementing the changes7 Choose 2 answers

A. Use 'With Sharing' keyword to make sure record visibility will always be considered.

B. Use 'Without Sharing' keyword to make sure record visibility will be considered.

C. Use runAs system method to test different users accessing these records.

D. Use 'With Sharing' keyword to enforce field-level security.

Correct Answer: A, C
Section:
Explanation:

Topic 2, Exam Pool B

QUESTION 68
Universal Containers uses 75,000 distributors that have close to 1 million total users. Distributors need opportunities assigned to their distributor for delivery.
What license recommendation will meet distributor needs?

A. Sales Cloud
B. Customer Community Plus
C. Partner Community
D. Custom Community

Correct Answer: C
Section:

QUESTION 69
Universal Container (UC) is in a legal dispute regarding several orders. UC has found out these records VP of Sales has asked to ensure this cannot happen in the future.
What approach would meet this requirement?

A. Remove Order delete Permission from Profiles and Permission Sets
B. Implement a Sharing Rule that changes access for order to Read.
C. Remove the Delete button from the Order Page Layout.
D. Change the Record Type/Page Layout assignment for orders to be Read Only.

Correct Answer: A, D
Section:

QUESTION 70
Universal Containers (UC) wants to reduce the amount of redundant leads entered into the system. UC also only edited/reassigned by the lead owner.
What organization-wide default (OWD) approach should be recommended to help UC implement these requirements?

A. Implement a Public Read Only OWD on Lead.
B. Implement a Public Read Only/Transfer OWD on Lead
C. Implement a private OWD on Lead.
D. Implement a Public Read/Write OWD on Lead.

Correct Answer: A
Section:

QUESTION 71
Universal Containers (UC) tuned off the Customer User Visibility feature inits Customer Community.
What community functionality is expected by having the Customer User Visibility tuned off?

A. Creating new Customer community users.
B. Updating their user profile.
C. Searching for other external users.
D. Search for internal users.

Correct Answer: C
Section:

QUESTION 72
Universal Containers has selected a small and diverse group of users to review Inactive accounts. Given the Private sharing model, a public group was created and made available to this group of users. A sharing rule was created to make inactive Accounts visible to the public group. However, some of these users are reporting they don't see any of the Accounts that were shared with the public group.
what is the underlying Issue for these users?

A. The users are in profiles that have no access to the Account object.

A. The page layout assigned to these marts to different than the Account owner

B. The users have a permission set that only allow Accounts in 'Active' status.

C. The Accounts ire owned by users higher In the role hierarchy.

Correct Answer: A
Section:

QUESTION 73
Sales managers at Universal Containers (UC) have requested viewing customer invoices in Salesforce .. system. The architect at UC decided to surface the customer invoices in Salesforce using external objects a..
Configured an external object called Invoice.
Created a lookup relationship between account and the invoice
How can the architect grant the sales managers access to the customer invoices data?

A. By creating a sharing set a share invoice with users in a sales manager role.

B. By using manual sharing to share invoices with relevant sales managers.

C. By creating sharing rules to share the invoice records with users in sales manager roles.

D. By controlling the invoices object permission on the sales manager's profile.

Correct Answer: D
Section:

QUESTION 74
Universal Containers has a customer that meets criteria for two Enterprise territory Management territories (Portugal and Southern Europe).
What is necessary to assign opportunities to a territory for this account?

A. Create a criteria-based sharing rule on the Opportunity to assign It to a territory.

B. Create a Process Builder Process that updates the Territory field on the Opportunity

C. The territory with the highest Territory Type Priority is automatically assigned to the Opportunity

D. Create an Apex class that implement. Filter-Based Opportunity Territory Assignment

Correct Answer: C
Section:

QUESTION 75
Universal containers (UC) service reps are assigned to a profile which has ''View All'' in Case object..
To make sure service reps have access to all relevant information to attend to customer requests, which Architect consider?
Choose 2 answers

A. Service reps will be able to access to Contact records if they are Controlled by Parent.

B. Service reps will be able to access to Contact records due to Implicit Sharing.

C. Service reps will NOT able to access to Contact records because Account OWD is private

D. Service reps will NOT able to access to Contact records if they are controlled by Parent.

Correct Answer: A
Section:

QUESTION 76
Sales manager want their team members to help each other close Opportunities. The Opportunity and .. private. To grant Opportunity access to sales reps on the same team, ownership-based sharing rules ..
What is the side effect of this approach?

A. Sales Reps on the same team will have Edit access to the Accounts for Opportunity owned by their.

B. Sales reps on the same will have Read access to the Accounts for Opportunities owned by their.

C. All sales reps will have Read access to all Accounts.

D. All sales reps will have Read access to Accounts for all Opportunities.

Correct Answer: C
Section:

QUESTION 77
Universal Containers has a global 24x7 Salesforce.com implementation that supports Sales, Services, Order Management, and various other parts of their business. They have a nested territory hierarchy, 10,000 sales users, and 20,000 support agents. Territory changes happen daily. The demand for new applications and changes to the platform is high and they follow an agile development methodology and deliver new releases every two weeks on the platform. What Salesforce.com feature would help the system recover from a maintenance restart on Salesforce.com servers?

A. Enable Granular Locking on the system.

B. Enable Deferred Sharing Rule recalculation.

C. Enable Parallel Sharing Rule recalculation.

D. Enable Filter -Based Opportunity Territory Assignment.

Correct Answer: B
Section:

QUESTION 78
The Architect at Universal Containers has created a List View to show all open Opportunities that were created in the last month, and would like to make this list view visible to certain groups of users. Which two options are available to the Architect for sharing the List View?

A. Public Groups

B. Profiles

C. Roles and Subordinates

D. Manual Sharing

Correct Answer: A, C
Section:

QUESTION 79
Universal Container is a global Telco that has recently implemented enterprise territory management to better align their sales teams and sales processes. They are in Q4 of the FY and they have completely revamped their

territory structure and created a plan for a new structure that would support the new FY. Their current territory model has 8k territories. Their new model would be a new set of 8,5K territories, and their org limit is 10k. What enterprise territory management feature can US take advantage of in order to help them stay within their org limits?

A. Territory type priority
B. Territory Type
C. Territory Model State
D. Territory Hierarchy

Correct Answer: C
Section:

QUESTION 80
A developer at Universal Container is building an integration within a managed package for their internal org that requires login to an external system. The end point requires basic authentication. The Architect would like to ensure that the username and password are managed securely. Which three options should the Architect recommend to secure the credentials?

A. Store the credentials in a custom object using encrypted fields
B. Store the credentials in named credentials that are used in the apex callout
C. Store the credentials in the apex code, which will not be available to non-admins
D. Store the credentials in protected custom metadata that are used in the apex callout
E. Store the credentials in protected custom settings that are used in the apex callout

Correct Answer: B, D, E
Section:

QUESTION 81
User A at Universal Containers is in the default account team for User B. User B owns the ACME account and changed User A's team member access to the account. What is the impact of this change?

A. Changes affect the default Opportunity team.
B. Changes affect only the ACME Account
C. Changes affect the default Account team.
D. Changes affect all child ACME Accounts.

Correct Answer: B
Section:

QUESTION 82
Universal Containers regularly uploads large amounts of parent and child records into Salesforce to maintain integrations with other systems that update their date in scheduled batches or continuously in real time. Which two situations may pose a risk of producing locking errors? Choose 2 answers.

A. Updates to child records that have the same parent records are being processed simultaneously in separate transactions.
B. Updates to parent and child records are being processed in the same batch.
C. Updates to parent records and their child records being processed simultaneously in separate threads.
D. Updates to parent and child records are being processed synchronously in the same threads.

Correct Answer: A, C
Section:

QUESTION 83

Universal Containers has recently activated an integration that synchronizes customer information and orders into their CRM of choice: Salesforce.com. One of their largest customers, United Air, has over 12,000 unique contacts. Since the integration was activated, sales reps are having trouble adding contacts to the United Air account. When a sales rep adds a contact, they get the following error message:UNABLE_TO_LOCK_ROW, This issue seems to affect the United Air account and several other large customers. The sales rep can usually save the contact by trying again later in the evening. What should the Architect recommend as a possible solution?

A. Add a role-based sharing rule so all sales team members have Read/Write access to contacts.

B. Remove sharing rules and replace them with Apex sharing for Unite Air and the other large accounts.

C. Implement an account hierarchy and redistribute the contacts evenly under the child accounts.

D. Create a permission set for the sales team to grant them Read/Write access to all account fields.

Correct Answer: C
Section:

QUESTION 84

Universal Containers has developed an AppExchange managed package for their distribution partners, which required a private key to be generated for each partner and used by the code. Universal Containers support representatives must be able to access the private key value to debug connection issues, but it must not be possible for the partner to access the value.
How can the Architect best support this requirement?

A. Store the value in a text field on a protected custom setting in the package.

B. Store the value in a static variable in a class included in the managed package.

C. Store the value in the text field on a list custom setting in the managed package.

D. Store the value in an encrypted field on a custom object in the package.

Correct Answer: C
Section:

QUESTION 85

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How can the Architect best support this requirement?

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B. Store the value in a static variable in a class included in the managed package.

C. Store the value in the text field on a list custom setting in the managed package.

D. Store the value in an encrypted field on a custom object in the package.

Correct Answer: C
Section:

QUESTION 86

Universal Containers has implemented a strict software architecture for their custom Apex code. One of the requirements is that all SOQL queries are contained within reusable classes. Depending on the context of the Apex transaction, the queries should be able to run either 'With Sharing' or 'Without Sharing'. Which two ways allow the Architect to meet these requirements?
Choose 2 answers.

A. Create a reusable SOQLQueries class; do not specify 'With' or 'Without Sharing' on the SOQLQueries class.

B. Create a reusable SOQLQueries class; do not specify 'With' or 'Without Sharing' on the SOQLQueries class and use the runAs() method to dynamically set the context.

C. Create a reusable SOQLQueries class; specify 'With Sharing' on the methods that require user context and 'Without Sharing' on the methods requiring system context.

D. Create a SystemSOQLQueries class and a UserSOQLQueries class; set the 'With Sharing' keyword on the User SOQLQueries class and 'Without Sharing' on the SystemSOQLQueries class.

Correct Answer: C, D
Section:

QUESTION 87
Universal Containers would like to track defects within Salesforce. A defect need to have the following fields:
* Severity
* Type
* Status
* Description
There will be multiple Defects related to the standard Case object. Defects will be assigned to different owners which will often be different to the Case owner. Which option should the Architect choose to meet the requirement?

A. Create a relationship between the standard defect object and the standard case object.
B. Create a custom object for defects and relate it to cases using lookup
C. Create all defect fields on the case object to track the defect and lookup.
D. Create a custom object for defects and relate it to cases using master --detail

Correct Answer: B
Section:

QUESTION 88
In order to comply with Regulatory Requirements, Universal Containers must store sensitive customer information on-premise. Universal Containers would like this on-premise information to be accessible from Salesforce.
What technology can Universal Containers use to achieve this?

A. Implement a third-party tokenization service.
B. Implement an on-premise database.
C. Implement a third-party proxy server.
D. Implement the Salesforce Shield toolkit.

Correct Answer: C
Section:

QUESTION 89
Universal Containers has created a Reimbursement Custom Object to capture requests for reimbursement of expenses related to office supplies. The Reimbursement requests are sometimes sensitive and the Team Leads should not have access to the Reimbursement records submitted by the Users in the Call Center Agent role. The Director of Support will require access to all Reimbursement records. The role hierarchy is set as follows: Call Center Agent role reports to Team Lead role, which Reports to the Director of Support. Which steps would the Architect take to ensure proper sharing in this Role Hierarchy structure assuming Private Sharing Setting for the Reimbursement Object?

A. Leave the Reimbursement Object in 'Deployed' Status and set the Director of Supports Profile to 'View All' in the object permissions.
B. Use an Approval Process to change the owner of the Reimbursement record upon submission to the Director of Support
C. Disable Grant Access Using Hierarchies for the Object and create a Sharing Rule to enable sharing to the Director of Support
D. The sharing scenario described will occur without any special configuration choices being made by the Architect

Correct Answer: C
Section:

QUESTION 90
Which two access grants are stored in the Group Maintenance tables?
Choose 2 answers

A. Inherited access grants
B. Explicit grants
C. Group Membership grants
D. Implicit grants

Correct Answer: A, C
Section:

QUESTION 91
Which features does Salesforce provide for restricting login access to the application?
Choose 2 answers.

A. Profile-based login hour restrictions
B. Role-based IP restrictions
C. Organization-wide login hour restrictions
D. Profile-based IP restrictions

Correct Answer: A, D
Section:

QUESTION 92
How should the Architect ensure that OBJECT-LEVEL SECURITY is enforce within a custom Visualforce application that was a standard Apex controller on the Lead object?

A. Use the runAs() method to enforce user permissions in the Apex controller.
B. Use the Schema.DescribeSObjectResultisAccessible() method in the Apex controller.
C. Use the {!$ObjectType.lead.accessible} expression within the Visualforce page.
D. Use the 'With Sharing' keyword when defining the Visualforce page.

Correct Answer: C
Section:

QUESTION 93
Universal Containers has the following requirements:
* The Commercial Account and Consumer Account support departments should not collaborate.
* The Commercial and Consumer sales users roll up to the same VP of Sales, but there should be no collaboration between sales departments.
* The Commercial sales department should share its customers with the Commercial support department.
* The Consumer sales department shares its customers with the Consumer support department.
* The Commercial and Consumer support departments roll up to the same Support Director.
* The sales departments will remain the Account Owner for the Accounts that they sell to.
What is the recommended Org-Wide Sharing Default for Accounts, and how would the Architect enable proper Commercial and Consumer Sales to Support Account Sharing for this scenario?

A. Private Account Sharing with Sharing Rules from Commercial Sales Role(s) to Consumer Support Role(s) and Consumer Sales Role(s) to Commercial Support Role(s).
B. Private Account Sharing with Sharing Rules from Commercial support Role(s) to Commercial Support Role(s) and Consumer Sales Role(s) to Consumer Support Role(s).

C. Read-Only Account Sharing with Sharing Rules from Commercial Sales Role(s) to Consumer Support Group(s) and Consumer Sales Role(s) to Commercial Support Groups(s).

D. Private Account Sharing with Sharing Rules from Commercial Sales Group(s) to Commercial Support Groups(s) and Consumer Sales Group(s) to Consumer Support Group(s).

Correct Answer: D
Section:

QUESTION 94
Universal Containers has a Private Sharing Model and restrictive data access settings in place. The data governance team is planning to deploy a master data management tool that will need write access to all system data, and the Architect has been asked to prepare a Data Governance User Profile that has full access to all data regardless of Sharing and CRUD Settings. What is the optimal way to enable this requirement?

A. Ensure the profile has the 'Modify All Data permission enabled

B. Create a Sharing Rule for required Objects, on an API Only profile

C. Create an All Data Access app as a default for this Profile.

D. Enable the 'Edit Read -Only Fields' permission for this Profile.

Correct Answer: A
Section:

QUESTION 95
When writing test methods, what functionality is verified by the system method'runAs()'?

A. Enforcement of a user's record sharing.

B. Enforcement of user permissions.

C. Enforcement of a user's field-level security.

D. Enforcement of user's public group assignments.

Correct Answer: A
Section:

QUESTION 96
Universal Containers has successfully implemented a large Service Cloud rollout for their national call center 3 months ago. One of their largest customer accounts, United Automotive, has over 15,000 open cases. Agents are now having trouble opening new cases for United Automotive. When they try to create a case, the following Error messages appear for them UNABLE_TO_LOCK_ROW They notice that this only occurs for the United Automotive account. If they try to save the case again it will usually work, but the problem seems to be happening more and more often. What option should the Architect recommend?

A. Review the Account structure to split the United Automotive account into multiple branch accounts.

B. Review the Customer Service Profile to ensure that they have Read/Write access to the appropriate Case and Account Fields.

C. Review all Case Sharing Rules and consolidate where appropriate to reduce the total number of sharing rules.

D. Review all Account sharing rules to ensure that the Customer Service team has Read/Write access to the United Automotive Account.

Correct Answer: A
Section:

QUESTION 97
Universal Containers uses the Case object to track service tickets. They have implemented Case teams to allow multiple support representatives to manage the Cases. Which two 'Filter by owner' options would the user see while creating a list view on the Case object? Choose 2 answers

A. Public Groups

B. Roles

C. Queue

D. My Case Teams

Correct Answer: C, D
Section:

QUESTION 98
Universal Containers is a fast-growing company that sells containers globally. It has thousands of dealerships throughout the world where local dealers service Containers sold locally. They recently opened two dealerships in California: NorthCal and SoCal. Universal Containers implemented a new partner community to enable their dealers. Each dealership has a dealer Manager who has all service agents report into them. Assuming a private sharing model, what is the best option to enable dealer managers to have visibility to customer cases within their dealership and not across all dealerships?

A. Create sharing groups that share all cases to all agents under the Dealer manager.

B. Create a batch job that creates sharing rules as needed, based on the cases created.

C. Build a trigger that create manual sharing of cases as needed whenever a new case is created.

D. No changes are needed to the sharing and visibility model to implement this requirement.

Correct Answer: D
Section:

QUESTION 99
Universal Containers is designing a new community using the Customer Community license type. They would like to have the users complete survey questions through the community interface and store the responses in a Custom Object that has a lookup to the account object. Any internal user who has access to the account should be able to see all survey responses. All Customer Community users should be able to see surveys filled in by other users for their company, but not surveys for other companies. What are the correct security settings to achieve this?

A. Set all Organization-Wide Default settings to be 'Public Read/Write' for both internal and external users.

B. Set all Organization-Wide Default security to be 'Private' for both internal and external users and use Sharing Rules to grant the desired access

C. Set all Organization-Wide Default security to be 'Public Read/Write' for internal users and 'Private' for external users.

D. Set the custom object to be master-detail to the Account and leave the Organization-Wide Default settings as their default values.

Correct Answer: B
Section:

QUESTION 100
Universal Containers has a custom object, Employee Review, with an Organization-Wide Default security setting of Private. A user lookup on the Employee Review object is populated when a reviewer is assigned to perform a review. How can this user be granted edit access to the record if they are not the owner?

A. The user will be granted access to the record automatically when the user lookup is populated.

B. Create a workflow rule to share the Employee Review record with the user in the lookup field.

C. Create an Apex trigger to insert an Employee Review Share record with an access level of Edit.

D. Create a criteria-based sharing rule to share the record with the user in the lookup field.

Correct Answer: D
Section:

QUESTION 101
A sales representative at Universal Containers needs assistance from specific product managers when selling certain deals. Product managers do not have access to opportunities they don't own, as the sharing model is

Private, but need to gain access when they are assisting with a specific deal. How can an Architect accomplish the requirement?

A. Create a sharing rule to allow the product manager to access the opportunity.
B. Enable opportunity teams and allow users to add the product manager.
C. Enable account team and allow users to add the product manager.
D. Use similar opportunities to share opportunities related to the product manager.

Correct Answer: B
Section:

QUESTION 102
Assuming granular locking is enabled, what activity can happen in parallel to changing a community account owner without risking group membership lock errors?

A. Deletion of a Role
B. Creation of a Role
C. Creation of a Territory
D. Deletion of a Territory

Correct Answer: C
Section:

QUESTION 103
Universal Container has a set of Account management users that should only see accounts once the account becomes a customer. The type field on the Account identifies whether the account is a prospect, customer, partner, or other. Which two methods could an Architect use to enable this sharing requirement, assuming a private sharing model for accounts? Choose two:

A. Create a public list view, where accounts of type customer are included and share the list view with account management public group
B. Institute a business process that calls for the account manager to be added to the account team once the account becomes a customer
C. Create an account sharing rule that shares all accounts owned by sales to be shared with account management roles and subordinates
D. Create a criteria-based sharing rule that shares the account to the account management group when the type is customer

Correct Answer: B, D
Section:

QUESTION 104
Universal Containers does not want the Users in the Custom Sales Department Profile to be able to delete Opportunities. How would the Architect prevent a certain set of users from deleting Opportunities?

A. Remove the Delete button from the Opportunity Page Layout and Record Type settings.
B. Create a Validation Rule that checks the User's Profile before allowing the Is Deleted flag to be set to True.
C. Override the Standard button with a Visualforce Page that warns them that they do not have permission to delete.
D. Remove the 'Opportunity Delete' Permission from the Sales Team's User Profile in the Object Permissions.

Correct Answer: D
Section:

QUESTION 105
Universal Containers has created a custom object to store highly confidential client relationship data with Private sharing settings. Which two options would an Architect choose to ensure access only to the record owner and the administrator?

Choose 2 answers.

A. Disable 'Grant Access Using Hierarchies.'
B. Disable the 'Create' permission on all other profiles.
C. Disable the 'Read' permission on all other profiles.
D. Disable the 'View All' permission on all other profiles.

Correct Answer: A, D
Section:

QUESTION 106
A user at Universal Containers would like to give access to a Report folder to someone else in the organization.
Which two access permissions should the user have to support this requirement?
Choose 2 answers.

A. The 'Viewer' Report folder permission
B. The 'Editor' Report folder permission.
C. The 'Manage Reports in Public Folders' Profile permission.
D. The 'Manager' Report folder permission.

Correct Answer: C, D
Section:

QUESTION 107
Which users have access to Opportunity records owned by an external user, assuming no other changes to the sharing model have been implemented?

A. The record owner and any user above the external user in the role hierarchy.
B. The record owner only.
C. The record owner and any user below the external user in the role hierarchy.
D. The record owner and all internal users.

Correct Answer: A
Section:

QUESTION 108
Universal Containers has junction object called 'Job Production Facility', with 2 master-detail relationships to the Job and Production Facility custom objects. Both master records have a private sharing model.
What statement is true if a user's profile allows access (Create/Read) to the Job, but no access to the Production Facility Object?

A. The user will be granted read access to the Production Facility record
B. The user will see the junction object and the link to the Production Facility.
C. The user will see the junction object but not the link to the Production Facility.
D. The user will not be able to see the junction object records or the field values.

Correct Answer: D
Section:

QUESTION 109

A dummy user at Universal Containers owns more that 10,000 lead records. The system assigned all these leads to a dummy user. This is causing performance issues whenever role hierarchy changes. Which two options should be recommended to improve performance?
Choose 2 answers.

A. Assign ownership to a small number of users.
B. Add the dummy user into a public group.
C. Add the dummy user to the bottom of the role hierarchy.
D. Do not assign a role to the dummy user.

Correct Answer: A, D
Section:

QUESTION 110
Universal Containers has just deployed a change to its role hierarchy. A manager is reporting that their staff can now see Accounts that they do not own and should not have access to. How should the Architect troubleshoot?

A. While logged in as the System Administrator, use the Field Accessibility Viewer to view a matrix of who has access to Accounts.
B. While logged in as the one of the Staff members, navigate to a sample account and use the Sharing button to determine who has access.
C. While logged in as the one of the Staff members, navigate to their user record and inspect their profile and role membership.
D. While logged in as the System Administrator, use the Field Accessibility Viewer to view a matrix of who has access to Accounts.

Correct Answer: B
Section:

QUESTION 111
Which two options can help mitigate the risks of import failures associated with large-volume bulk data loads?
Choose 2 answers.

A. Minimize user group hierarchy.
B. Defer Sharing Calculation.
C. Increase batch size.
D. Group records by ParentID within a batch.

Correct Answer: B, D
Section:

QUESTION 112
Universal Containers has a custom Job object with a private sharing model. Based on the size and location of the Job, different teams must have access to edit the specific Job record. To support this requirement, Apex Managed Sharing has been implemented to share records with the required users. Since the teams change frequently, managed sharing recalculations need to be manually run frequently. What can the Architect do to optimize this process?

A. Change the sharing model on the Job object to Public Read/Write.
B. Create a scheduled job to automatically run the sharing recalculations on a nightly basis.
C. Create public groups for each team, and share the jobs with the groups instead of users.
D. Create a custom Visualforce page to edit the jobs and specify Without Sharing on the controller.

Correct Answer: C
Section:

QUESTION 113
Which three advanced tools can Salesforce enable for large-scale role hierarchy realignments in organizations with large data volumes?
Choose 3 answers.

A. Partitioning by Divisions

B. Granular Locking

C. Parallel Sharing Rule Recalculation

D. Deferred Sharing Calculation

E. Skinny Table Indexing

Correct Answer: A, D, E
Section:

QUESTION 114
Universal Containers would like to create a custom team solution that can be used on a custom Loan object. The following requirements must be met:
The Loan custom object should be set to Private in the Org-Wide Defaults.
Any user added to the Custom Team object should have Read Only access to the corresponding Loan record. If the Custom Team record is marked as 'Primary' then the corresponding user should have Read/Edit access to the corresponding Loan record.
Which two methods will allow the Architect to meet the requirements?
Choose 2 answers.

A. Create a custom trigger on the Custom Team object that inserts or updates records in the Loan_share object.

B. Create a criteria-based sharing rule on the Loan object that will share the Loan record with the appropriate user in the Custom Team object.

C. Create Apex Sharing Reasons on the Loan object to identify the reason the Loan record was share.

D. Create an owner-based sharing rule on the Custom Team object that will share the Loan record to the owner of the Custom Team record.

Correct Answer: B, D
Section:

QUESTION 115
Universal Containers has a custom object to maintain Job information with a private sharing model. The Delivery group is distributed through the Role Hierarchy based on geography. As the Delivery group often collaborates on Jobs, all users in the Delivery profile required View access to all Job records. In special case, the Delivery user who owns a job must be able to grant a Product Development user access to a Job record. Which two platform features can be used to support these requirements?
Choose 2 answers

A. Criteria-based Sharing Rules

B. 'View All' Profile settings

C. Owner-based Sharing Rules

D. Manual Sharing

Correct Answer: B, D
Section:

QUESTION 116
Universal Containers created a custom object called Defect and would like to enable the Sharing button on the Defect page layout to share the records manually to other users in the organization. In which scenario will the Sharing button appear?

A. The Sharing model is either Private or Public Read only.

B. The Sharing button always appears.

C. The Sharing model is Public Read/Write.

D. The Sharing model is Public Read/Write/Transfer.

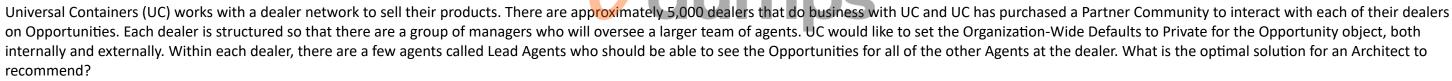**Correct Answer: A**
Section:

QUESTION 117
At Universal Containers, users should only see Accounts they or their subordinates own. All Accounts with the custom field 'Kay Customer' should be visible to all Senior Account Managers. There is a custom field on the Account record that contains sensitive information and should be hidden from all users, except 3 designated users who require view and edit access. These three users come from different user groups, and will change occasionally. Which three platform security features are required to support these requirements with the minimum amount of effort?
Choose 3 answers

A. Criteria-Based Sharing Rules

B. Owner-Based Sharing Rules

C. Role Hierarchy

D. Apex Managed Sharing

E. Permission Sets

Correct Answer: A, C, E
Section:

QUESTION 118
Universal Containers (UC) works with a dealer network to sell their products. There are approximately 5,000 dealers that do business with UC and UC has purchased a Partner Community to interact with each of their dealers on Opportunities. Each dealer is structured so that there are a group of managers who will oversee a larger team of agents. UC would like to set the Organization-Wide Defaults to Private for the Opportunity object, both internally and externally. Within each dealer, there are a few agents called Lead Agents who should be able to see the Opportunities for all of the other Agents at the dealer. What is the optimal solution for an Architect to recommend?

A. Add a Sharing Set that shares Opportunities to the Lead Agent based on the Lead Agents Account.

B. Build an Apex Managed Sharing rule that will assign specific Opportunities to Lead Agents.

C. Grant Super User access to the Lead Agents as part of the Community user setup.

D. Create a Sharing Rule to share opportunities to the owner's manager's role and below.

Correct Answer: C
Section:

QUESTION 119
Universal Container is creating a custom VF page to allow user to edit contact records. The developer has used an apex:outputField for the Phone field on the contact obj. What is the expected behavior if a user without FLS accesses the VF page?

A. The user encounters an error while saving the record

B. The field is automatically removed from the page

C. The output field is visible to user

D. The user is able to enter a value into the phone field

Correct Answer: B

Section:

QUESTION 120
Universal Containers has Controlled by Parent sharing settings on the Contact object and Public Read Only sharing settings on Account, Opportunity, and Case objects. Which two options can the user see while adding Account team members to the Account?

A. Case Access
B. Opportunity Access
C. Contact Access
D. Activity Access

Correct Answer: A, B
Section:

QUESTION 121
Universal Containers has a private sharing model on Accounts. Apex Managed Sharing is required to share certain account records with all users who are assigned to a specific Role in the Role Hierarchy. What should be the recommended way for the Architect to implement this?

A. Create an AccountShare record associated to a public group containing the Users in the Role.
B. Create an AccountShare record associated to each user who is assigned to the Role.
C. Create an AccountShare record associated to the required Role.
D. Create an AccountShare record associated to a public group containing the Role.

Correct Answer: A
Section:

QUESTION 122
Universal Containers is implementing a community of High-Volume Community users. Community users should be able to see records associated to their Account or Contact record. The Architect is planning to use a Sharing Set to provide access to the records. When setting up the Sharing Set, certain objects are not available in the list of Available Objects. Which two reasons explain why an object is excluded from the list of Available Objects in a Sharing Set?

A. The object is a custom object, and therefore not available for a sharing set.
B. The object's Organization-Wide sharing setting is set to Public Read/Write.
C. The object's Organization-Wide sharing setting is set to Private.
D. The custom object does not have a lookup to Accounts or Contacts.

Correct Answer: B, D
Section:

QUESTION 123
The System Administrator at Universal Containers has created two list views called ListV1 and ListV2. One group of users should only see ListV1 and the second group of users should only see ListV2. Two public groups were created to restrict visibility to the respective list views. However, users in both groups are able to see both list views. What system permission in their profile enabled the users to see all list views?

A. Manage Custom List Views
B. Manage Private List Views
C. Manage Public List Views
D. Manage Custom Permissions

Correct Answer: C
Section:

QUESTION 124
What should the Architect do to ensure Field-Level Security is enforced on a custom Visualforce page using the Standard Lead Controller?

A. Use the 'With Sharing' keyword on the Standard Lead Controller.
B. Nothing; Field-Level Security will automatically be enforced.
C. Use the {!Schema.sObjectType.Lead.fields.isAccessible()} expression
D. Use the Schema.SObject.Lead.isAccessible() method.

Correct Answer: B
Section:

QUESTION 125
In order to comply with regulatory requirements, Universal Health must encrypt all Personally Identifiable Information (PII), both while it is being transmitted over the network and while it is at rest. Universal Health has completed a data audit and has determined that 12 fields on the contact record can contain PII, including the contact name and several other standard fields. Universal Health would like the fields to remain accessible in Salesforce. Which two options does Universal Health have to maintain compliance?
Choose 2 answers.

A. Implement a custom Apex trigger to automatically encrypt the PII data using the Apex Crypto Class.
B. Update the field type of each of the 12 fields to 'Text (Encrypted)' so that they are encrypted at rest.
C. Enable Salesforce Platform Encryption and select the 12 contact fields to be encrypted.
D. Use an external, third party encryption service to encrypt PII before it enters Salesforce.

Correct Answer: B, C
Section:

QUESTION 126
Universal Containers has requirement to integrate Salesforce with an external system to control record access.
What option should the Architect consider when designing a solution?

A. Use the Security API to modify the role hierarchy in Salesforce.
B. Use the SOAP API to maintain the related SObject_share records.
C. Use the Metadata API to maintain the related SObject records.
D. Use the SOAP API to create new Criteria-Based Sharing Rules in Salesforce.

Correct Answer: B
Section:

QUESTION 127
To grant Universal Containers sales managers access to shipment records properly it was necessarily to the IT Team is worried about improper access to records.
Which two features and best practices should a Salesforce architect recommended to mitigate the risk?

A. USe isShareable keyword in Apex classes to assure record visibility will be followed
B. Use runAs system method in test classes to test using different users and profiles.
C. Use with Sharing keyword in Apex classes to assure record visibility will be followed

D. User isAccessable keyword Apex classes to assure recor visibility will be followed.

Correct Answer: B
Section:

QUESTION 128
Susan posts a file to the Chatter feed for a record of an object.
Which two statements accurately describe who can view the file by default?

A. Susan and users with a shared Chatter post for the file.
B. Susan and users with the View all Data permission.
C. Susan and users with access to the record.
D. Susan only

Correct Answer: B, C
Section:

QUESTION 129
How would you make sure Visualforce page is security proof? Choose 3 answers

A. Manually check for cross site
B. Manually check for sql injection
C. Submit to force security scanner
D. Use web application tool for security
E. Use debug to check hijacked requests

Correct Answer: C, D, E
Section:

QUESTION 130
Which two options provide implicit record access to users? Choose 2 answers

A. Read-only access to parent account for a user, based on a criteria-based sharing rule
B. Read-only access to parent account for a user with access to a child case
C. Access to child opportunities for the owner of the parent account
D. Access to related leads for the owner of the parent campaign

Correct Answer: B, C
Section:

QUESTION 131
Universal Containers has developed Apex code to manually create AccountShare records to grant specific users access to individual Accounts. What must the Architect do to ensure the AccountShare records are not deleted when the owner of the Account is changed?

A. Create the share records and set the RowCause to a custom Apex Sharing Reason
B. Create the share records in a class with the ''Without Sharing'' keyword
C. Create the share records with the Delete on Owner Change field set to false

D. Create the share records and set the RowCause to Manual

Correct Answer: A
Section:

QUESTION 132
Universal Containers has the following requirements: A custom Loan object requires Org-Wide Defaults set to Private. The owner of the Loan record will be the Loan Origination Officer. The Loan record must be shared with a specific Underwriter on a loan-by-loan basis. The Underwriters should only see the Loan records for which they are assigned. What should the Architect recommend to meet these requirements?

A. Use criteria-based sharing rules to share the Loan object with the Underwriter based upon the criteria defined in the criteria-based sharing
B. Create a lookup relationship from the Loan object to the User object. Use a trigger on the Loan object to create the corresponding record in the Loan share object
C. Create a master-detail relationship from the Loan to the User object. Loan records will be automatically shared with the Underwriter
D. Create an Apex Sharing Reason on the Loan object that shares the Loan with the Underwriter based upon the criteria defined in the Sharing Reason

Correct Answer: B
Section:

QUESTION 133
A Sales Rep at Universal Containers wants to create a dashboard to see how his sales numbers compare with his peers. Assuming a Private model, which two permissions would the Sales Rep need to meet this requirement?

A. Manage Custom Report Types
B. Customize Application
C. Manage Dashboards
D. View All Data

Correct Answer: C, D
Section:

QUESTION 134
Universal Containers has two custom objects: Job and Job Interview. The Job Interview object has a lookup relationship to Job. Both objects are set to Private in sharing settings. The HR team will own all Job and Job Interview records. They have asked their Salesforce Architect to automatically share the Job Interview when the Interviewer (lookup to user record) has been populated. The interviewer can be from any department. What method should the Architect use to achieve this requirement?

A. Build apex Managed Sharing code to share Job Interview with the Interviewer user
B. Build a criteria-based sharing rule between the Job Interview and the Interviewer
C. Build a standard sharing rule between Job Interview and the Interviewer
D. Build a workflow email notification to notify the interviewer of the record assignment

Correct Answer: A
Section:

QUESTION 135
What is the security vulnerability in the following code snippet? <apex:form> <apex:commandButtonrerender='outputIt' value='Update It'/> <apex:inputText value='{!myTextField}'/> <apex:form> <apex:outputPanel id='outputIt'> Value of my Textfield is <apex:outputText Value='{!myTextField}' escape='false'/> <apex:outputPanel>

A. SOQL Injection
B. Arbitrary Redirects

C. Cross-Site Scripting

D. Access Control

Correct Answer: C
Section:

QUESTION 136
Universal Containers (UC) service reps are assigned to a profile which has ''View All'' in Case object (Private OWD). To make sure service reps have access to all relevant information to attend to customer requests, which two details should a salesforce Architects consider?
Choose 2 answers:

A. Service reps will be able to access all UC contact records if they are controlled by parent.

B. Service reps will not be able to access all UC contact records if they are controlled by parent.

C. Service reps will be able to access all the UC Account records due to Implicit Sharing.

D. Service reps will not be able to access all the UC Accounts records because Account OWD is private.

Correct Answer: D
Section:
Explanation:
How can an architect achieve this?
https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_classes_per
ms_enforcing.htm
Example: To check the field-level read permission of the contact's email field before querying

for this field:

if (Schema.sObjectType.Contact.fields.Email.isAccessible()) {

Contact c = [SELECT Email FROM Contact WHERE Id= :Id];

}
Answer for B -

https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_classes_key

words_sharing.htm

The ''with sharing'' keyword allows you to specify that the sharing rules for the current user are considered for the class. You have to explicitly set this keyword for the class because Apex code runs in system context. In system context, Apex code has access to all objects and fields--- object permissions, field-level security, sharing rules aren't applied for the current user. This strategy ensures that code doesn't fail to run because of hidden fields or objects for a user.

QUESTION 137
Dreamforce presenters need to be able to edit their presentation details (summary, presenter biographies, etc) on a private custom object in
Salesforce (Presentation). All presenters for a presentation are captured on a Presenters juction object between Presenter and User.
How can this be accomplished?

A. Trigger on Presenter junction object that adds the user to the Sales Team for the Presentation record.

B. Give Edit rights to the Presentation record via a Permission set that is given to the Presenters for a record.

C. Trigger on Presenter junction object that uses Apex Managed sharing to add or remove access to the related Presentation record.

Correct Answer: C
Section:

QUESTION 138

A company intends bring work from anywhere culture in a bid to improve productivity. Their sellers use wide variety of devices with different form factors. The company currently uses one page layout to display opportunity record details to the sellers. The Regional Vice President of Seles is complaining about incorrect alignment of data in opportunity records, making it difficult for some sellers.
Which steps are recommended to rectify this?

A. Use a visualforce override for Opportunity view action, identify the form factor onLoad action and display relevant layouts based on form factors,

B. Use Dynamic Form to define different field sections applicable for different form factors of devices.

C. Use a custom LWC override for Opportunity view action, identify form factor onLoad action and display relevant layouts based on form factors.

Correct Answer: B
Section:

QUESTION 139
A banking company uses & VIP Flag in the Contact Object that they want only Private Banking Reps to see. Which approach is recommended to meet this requirement?

A. Set the Field Level Security for the VIP Flag field so that it is visible to Private Banking Rep Profile.

B. Define a page layout for Contact Object and add the VIP Flag field for that layout. Remove the VIP Flag field from other layouts.

C. Change the type of VIP Flag field to a picklist, define a new record type for the Contact Object and make the picklist field available for Editing.

Correct Answer: A
Section:

QUESTION 140
Universal Containers created a public group with certain sales engineers to help on complex deals, as well as a sharing rule to grant access to these opportunities. The Opportunity organization-wide default is Private,
What is the impact of these sharing settings?

A. Other sales engineers who are in the same Role Hierarchy as the sales engineers of the public group will also have access to these records.

B. Sales engineers and their managers in the Role Hierarchy will also have access to these records.

C. Subordinates of managers who have sales engineers in the public group will also have access to these records.

Correct Answer: C
Section:

QUESTION 141
Universal Containers uses Person Accounts to represent retail customers and Business Accounts to represent commercial customers. The retail sales team should not have access to commercial customers but should have access to ALL retail customers.
With the organization-wide default on Account set to Private, how should the architect meet these requirements?

A. Create an owner-based sharing rule on AccountContactRelation to grant a@coess to all account contact roles records owned by retail sales reps.

B. Update the Retall Sales profile to grant access to Person Account record type.

C. Create o criteria-based sharing rule giving the Retail Sales role access to Accounts of type PersonAccount.

Correct Answer: C
Section:

QUESTION 142
Universal Containers (UC) operates worldwide, with offices in more than 100 regions in 10 different countries, and has established a very complex Role Hierarchy to control data visibility. In the new fiscal year, UC is planning to reorganize the roles and reassign account owners.
Which feature should an architect recommend to avoid problems with this operation?

A. Skinny table

B. Partition data using Divisions

C. Deferred Sharing Recalculation

Correct Answer: C
Section:

QUESTION 143
Universal Containers (UC) has a mostly Private organization-wide default, as it Is a core principle of UC to respect client data privacy. UC has implemented complex processes for granting access to Opportunity dat a. A few key members of the sales reporting team need to always be able to see, but not change, Opportunity data for all opportunities.

What should an architect recommend as an approach to meet these requirements?

A. Create a permission set that grants the View All permission for Opportunity.

B. Create & permission set that grants the View All Data permission.

C. Give the View All Data permission to the Sales Reporting profile.

Correct Answer: A
Section: